

Appendix C - Vendor's Contacted/Evaluated

1 Digital Signature Vendors

Vendor	Contact
Docusign	Kevin Tamura Government Sales Rep Kevin.Tamura@docusign.com o: +1 415-767-2567 m: +1 408-427-6672 Ryan Legallet Ryan.Legallet@docusign.com Lay Boon Implementation Engineer LayBoon.Tran@docusign.com
Carahsoft	Josh Green Josh.green@carahsoft.com TJ Shaw Resale Account Rep for Adobe Tj.shaw@carahsoft.com
SHI International – Reseller for Docusign	www.shi.com Plaza VII, 45 S 7th St #2240, Minneapolis, MN 55402 (952) 888-1212
AdobeSign	Steve Saman ssaman@adobe.com Tiffany Person tiperson@adobe.com 847-224-2746
eSignLive	Aviv Lubell Aviv.Lubell@esignlive.com 888-745-2647 Joe Dragone joe.dragone@esignlive.com Joseph McKairnes Principle Systems Engineer Joseph.McKairnes@esignlive.com

	215-834-5352
eSignNow	Robin Duncan rduncan@barracuda.com Kaylyn Thomas kthomas@barracuda.com Sales Rep 408.342.5498
RightSignature	Brittany Vandagriff brittany.vandagriff@citrix.com 805.724.3312
GetAccept	Carl Carell carl@getAccept.com

2 User Authentication and Permissions

Vendor	Contact
Shibboleth	Scott Cantor cantor.2@osu.edu
Note: Several vendors provide single sign-on and app level security along with other features. There weren't a lot of options found for standalone vendors in this area.	

3 Secure File Transmission

Vendor	Contact
FireEye	Hollie Bowman hollie.bowman@FireEye.com
CyberSecurity Malware Protection	John Phyle john.phyle@FireEye.com
AirWatch by VMWare Mobility Management Software	http://www.air-watch.com/

4 Content (CMS) and Enterprise Data (EDM) Management Applications

Vendor	Contact
Granicus – Legistar	John Cichon VP John.Cichon@granicus.com O: 312.386.5976 C: 630.338.7873 Stephanie Delsignore stephanie.delsignore@granicus.com (D) 415-967-5587 (M) 617-947-4002
Laserfiche - Laserfiche Avante Laserfische Rio	Ester Chow esther.chow@Laserfiche.com 562-988-1688 X123
MCCI – Laserfiche Reseller	Gareth Cales Vice President, Professional Services gcales@mccinnovations.com 850.701.0710
OPG-3 – Laserfiche Reseller	Ivan Franklin Vice President ifranklin@opg-3.com Direct: (651) 233-5068
GovDelivery	Richard Fong Developer Richard.fong@govdelivery.com Brian Szymanski Sales Brian.Szymanski@govdelivery.com
Oracle	Lance Kandel lance.kandel@oracle.com 703.364.4229 Mobile: 240.486.5070 Abhineet Kumar Federal Middleware Account Manager abhineet.kumar@oracle.com 614-943-1936
AST Corporation Oracle Reseller	Timothy J. Brocker Sr IT Architect tbrocker@astcorporation.com

	<p>815-382-0232</p> <p>Gena DeRemer</p> <p>Sales</p> <p>GDeRemer@astcorporation.com</p> <p>Mobile: 608-3543631</p>
International Roll Call	rphysioc@roll-call.com
Xcential (referred by IRC Pres. Bill Schaefer)	<p>Mark W.C. Stodder President mark@xcential.com M: 414.520.7260 O: 414.269.9282</p> <p>Grant Vergottini CEO+Eng grant.vergottini@xcential.com 858.361.6738</p>
Propylon	<p>padraig.supple@propylon.com</p> <p>nicola.higgins@propylon.com VP of Eng Delivery US Tel: +1 614 356 7669 / Irl Tel: +353 86 385 7670</p>
IBM FileNet	<p>erice2@us.ibm.com</p> <p>Connecticut Legislature eRegs Kirstin.Breiner@cga.ct.gov (860) 240-0580</p> <p>Chris Drake C.Drake@ct.gov 860-418-6403</p>
Drupal (Core) 8	<p>Gabe Ormsby Web Application Developer (using Drupal) University of Minnesota Libraries 612-626-3424</p>
Divio – Django CMS	<p>joel.burch@divio.com Head of Accounting & Controlling</p> <p>Tel.: +41 44 480 12 70</p>
Nuxeo	<p>Melinda Cormier 1-888-882-0969 contact@nuxeo.com</p>

	<p>Delbert A. Ross III</p> <p>Vice President, Worldwide Channel Sales</p> <p>631.413.7914</p>
OnBase (Hyland)	<p>Lupe.Gimenez-Islas@onbase.com</p> <p>Paul.Clapp@onbase.com 216-385-0752 Govt Account Manager Supporting Databank</p> <p>Lew Holder Lew.Holder@onbase.com</p> <p>Kevin.flanagan@onbase.com 440-788-5723</p>
Naviant Inc. – OnBase Reseller	<p>Matt Hein mhein@naviant-inc.com Strategic Account Executive 608.848.0932 Direct</p>
Documentum D2	<p>Nicholas Sabol 1-248-760-2027</p>

5 Automated workflow applications

Vendor	Contact
Granicus	See contact information above.
Salesforce.com	<p>Russel Schomberger Sr. Account Executive rschomberger@salesforce.com 248-648-0119</p>
Tallan	<p>Brian Sampson Director, Government Systems brian.sampson@tallan.com Office: (860) 368-3178 Mobile: (860) 680-8217</p>
Laserfiche/MCCI/OPG-3	See contact information above.
Nuxeo	See contact information above.

6 Permanent preservation of the rulemaking record

Vendor	Contact
Granicus	See contact information above.
Minnesota Historical Society for Dark Archiving	Shawn Rounds shawn.rounds@mnhs.org
<u>Accela</u>	Ken Anderson kanderson@accela.com (303) 507-2116

7 Other Add on Vendors

Vendor	Contact
Xilisoft Audio and Video encoding software	sales@xilisoft.com
Sliq Media Services Online Streaming Services	
Ross Video Video and Video production specialists only	Brian Stumpf bstumpf@rossvideo.com (608) 798-9578
Affiliated Resource Group Communication Management Solutions for the Public Sector	Mike.Moran@aresgrp.com
Cisco WebEx	Michael McAlister mimcalis@cisco.com 1 408 922 4289