1 Department of Public Service

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- 3 Adopted Permanent Rules Relating to Institutional Energy Loan
- 4 Program (IELP)

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- 6 Rules as Adopted
- 7 7605.0010 PURPOSE OF INSTITUTIONAL ENERGY LOAN PROGRAM.
- 8 The purpose of this chapter is to establish the application
- 9 procedures by institutions and set criteria for review and
- 10 recommendation of loan applications.
- 11 7605.0020 DEFINITIONS.
- 12 Subpart 1. Scope. For the purposes of this chapter, the
- 13 following terms have the meanings given them.
- 14 Subp. 2. Applicant. "Applicant" means a public or private
- 15 nonprofit institution, as defined in this part that is making
- 16 application for funds under this program.
- 17 Subp. 3. Building. "Building" means any existing,
- 18 separate structure owned and operated by a public or private
- 19 nonprofit institution as defined in this part.
- 20 Subp. 4. Commissioner. "Commissioner" means the
- 21 commissioner of the Department of Public Service.
- 22 Subp. 5. Conservation measure. "Conservation measure"
- 23 means an installation or modification of an installation to a
- 24 building or stationary energy using system outside of a
- 25 building, that is primarily intended to reduce energy
- 26 consumption or allow the use of an alternative energy source
- 27 including solar, wind, peat, wood, and agricultural residue.
- 28 Subp. 6. Financial institution. "Financial institution"
- 29 means a bank, bank or trust company, trust company, mortgage
- 30 company, credit union, mortgage banker, national banking
- 31 association, savings bank, savings association, savings and loan
- 32 association, building and loan association, insurance company,
- 33 securities broker-dealer, financial organizations relating to
- 34 commercial credit or venture capital, or a lender certified by
- 35 the secretary of housing and urban development or by the

- 1 administrator of veterans affairs, or approved or certified by
- 2 the administrator of the Farmers Home Administration or any
- 3 other financial or lending institution, whether organized under
- 4 federal law or the laws of any state of the United States, and
- 5 whether located within or without this state.
- 6 Subp. 7. Hospital. "Hospital" means a public or private
- 7 nonprofit facility licensed under Minnesota Statutes, section
- 8 144.50, subdivision 27-which-is-primarily-engaged-in-providing
- 9 to-inpatients-by-or-under-the-supervision-of-physicians:
- 10 A:--diagnostic-services-and-therapeutic-services-for
- 11 medical-diagnosis,-treatment,-and-care-of-injured,-disabled,-or
- 12 sick-persons;-or
- 13 B---rehabilitation-services-for-the-rehabilitation-of
- 14 injured, -disabled, -or-sick-persons.
- 15 Subp. 8. Lender. "Lender" means the Minnesota Department
- 16 of Finance, a private or community foundation, or a financial
- 17 institution as defined in this part which issues a loan to an
- 18 applicant to implement energy conservation measures.
- 19 Subp. 9. Nursing home. "Nursing home" means a public or
- 20 private nonprofit facility or that part of a facility licensed
- 21 under Minnesota Statutes, section 144A.01, subdivision 5, which
- 22 provides nursing care to five or more persons.
- 23 Subp. 10. Payback. "Payback" means the simple payback
- 24 that is equal to the sum of the design, acquisition, and
- 25 installation costs of a conservation measure divided by the
- 26 estimated first year energy cost savings attributable to that
- 27 measure.
- 28 Subp. 11. Private nonprofit institution. "Private
- 29 nonprofit institution" means an institution owned and operated
- 30 by a school, hospital, or nursing home or joint power of these
- 31 as defined in this part which is also exempt from income \tan
- 32 under section 501(c)(3) or 501(c)(4) of the Internal Revenue
- 33 Code of 1986.
- 34 Subp. 12. Project. "Project" means all proposed work in a
- 35 loan application.
- 36 Subp. 13. Public institution. "Public institution" means

- 1 any public school district or hospital, statutory or home rule
- 2 charter city, county, or town in Minnesota, or a joint power
- 3 entity consisting of these units.
- 4 Subp. 14. School. "School" means a public or private
- 5 nonprofit institution:
- A. that provides, and is legally authorized to
- 7 provide, elementary education or secondary education or both on
- 8 a day or residential basis;
- 9 B. that:
- 10 (1) provides, and is legally authorized to
- 11 provide, a program of education beyond secondary education on a
- 12 day or residential basis;
- 13 (2) admits as students only persons having a
- 14 certificate of graduation from a school providing secondary
- 15 education, or the recognized equivalent of such certificate;
- 16 (3) is accredited by a nationally recognized
- 17 accrediting agency or association; and
- 18 (4) provides an educational program for which it
- 19 awards a bachelor's degree or higher degree or provides not less
- 20 than a two-year program which is acceptable for full credit
- 21 toward such a degree at any institution which meets the
- 22 preceding requirements and which provides such a program; or
- 23 C. that provides not less than a one-year program of
- 24 training to prepare students for gainful employment in a
- 25 recognized occupation and which meets the provisions in item B,
- 26 subitems (1) to (3).
- 27 7605.0030 LOAN ELIGIBILITY CRITERIA.
- 28 Subpart 1. In general. The commissioner shall approve
- 29 IELP applications from applicants in compliance with this
- 30 chapter for conservation measures that have a payback of ten
- 31 years of less.
- 32 Subp. 2. Eligibility. Funds are available to applicants
- 33 to finance:
- 34 A. projects which have not previously received funds
- 35 under this program;

- B. an amendment to an existing loan, to fund cost
- 2 overruns for projects in progress, or previously unidentified
- 3 but related work which is necessary for successful
- 4 implementation of the previously approved project, provided the
- 5 projects as amended continue to meet the requirements of this
- 6 chapter.
- 7 Subp. 3. Prior approval required. Except for the
- 8 amendments in subpart 2, projects for which acquisition or
- 9 installation have been contracted for or begun before approval
- 10 by the commissioner are ineligible. This prior approval
- 11 requirement does not apply to design activities.
- 12 Subp. 4. Useful life. Funds may not be awarded to
- 13 buildings or energy using systems with a remaining useful life
- 14 less than or equal to the payback of the conservation measure
- 15 proposed. Funds may not be awarded for a conservation measure
- 16 if the payback of the conservation measure proposed is greater
- 17 than or equal to the useful life of the measure.
- 18 Subp. 5. New construction. Only projects for existing
- 19 buildings and energy using systems are eligible. New
- 20 construction is only eligible if it is necessary for successful
- 21 implementation of a conservation measure for an existing
- 22 building or stationary energy using system.
- 23 7605.0040 LOAN LIMITS.
- 24 Funds issued under this program will be used to participate
- 25 in loans originating from a lender up to a maximum of 50 percent
- 26 of the loan principal or \$200,000, whichever is less. While
- 27 more than one loan may be issued to an applicant, the sum of
- 28 funds issued from this program may not exceed \$200,000.
- 29 7605.0050 APPLICATION CONTENTS.
- 30 Subpart 1. In general. An applicant shall submit a
- 31 complete application to the commissioner on forms provided by
- 32 the commissioner. An application must be signed in ink by an
- 33 authorized official of the applicant, must include the
- 34 authorized official's title, and must be dated.
- 35 Subp. 2. Contents. An application must contain, at a

- 1 minimum:
- A. the name and complete mailing address, including
- 3 county, of the applicant;
- B. a contact person's name, title, and telephone
- 5 number;
- 6 C. a list of buildings or stationary energy using
- 7 systems included in the application and the dollar amount
- 8 requested per building or stationary energy using system;
- 9 D. the name and address, total floor area in square
- 10 footage, or number of units in a stationary energy using system;
- 11 E. the original construction date and addition
- 12 construction dates of the building;
- 13 F. the age of a stationary energy using system; and
- 14 G. the state legislative district affected by the
- 15 application.
- An application must also contain a summary description of
- 17 each proposed conservation measure, including its estimated
- 18 cost, loan amount requested, estimated annual energy cost
- 19 savings, estimated annual fuel and electric savings, estimated
- 20 payback, and the estimated dates the conservation measure will
- 21 be started and completed.
- Subp. 3. Technical support materials. All applications
- 23 for IELP funds must contain fuel and electric consumption data
- 24 for the most recent completed period July 1 to June 30, for each
- 25 building or stationary energy using system in the application.
- 26 Applications must also contain a description of the current
- 27 condition of the building, the building component, equipment or
- 28 stationary energy using system to be improved, and the proposed
- 29 conservation measure. Sufficient engineering analysis to
- 30 determine technical feasibility and project payback must be
- 31 included. All conservation measures must be analyzed using the
- 32 energy conservation development sheet format available from the
- 33 commissioner.
- 34 Applications for matching loans of \$25,000 or more shall
- 35 have the analysis for projects conducted by a Minnesota
- 36 registered mechanical engineer, electrical engineer, or

- l architect. Applications must include an Engineering Analysis
- 2 Report Summary or a Maxi-Audit Report Form available from the
- 3 commissioner.
- 4 Subp. 4. Assurances. An applicant must also submit
- 5 assurances that:
- A. it has provided for the proper and efficient
- 7 operation and maintenance of the proposed conservation measures;
- 8 B. the work performed with loan funds will meet all
- 9 Minnesota building code requirements;
- 10 C. it has provided funds to pay any portion of the
- 11 project cost not eligible for program funds specifically
- 12 identifying the source of those funds;
- D. it has met requirements for voter approval, if
- 14 applicable; and
- 15 E. it is able to accept and repay the proposed
- 16 program funds without exceeding applicable debt and levy limits.
- 17 Subp. 5. Incomplete applications. If an incomplete
- 18 application is received, the commissioner shall notify the
- 19 applicant of specific deficiencies in the application. The
- 20 applicant has 30 days from the date of the commissioner's
- 21 notification to complete the application. If the application is
- 22 not completed and received by the commissioner within 30 days,
- 23 the application is considered withdrawn. To be further
- 24 considered, the applicant must reapply.
- 25 7605.0060 LENDER.
- In order to be eligible to receive funds under this
- 27 program, a participating lender's agreement provided by the
- 28 commissioner must be signed by an authorized officer of the
- 29 lender. The agreement shall set the terms and conditions under
- 30 which a loan is to be made and specify procedures to be followed
- 31 in the event of default by the applicant. The agreement must
- 32 require the lender and the commissioner to conform to the
- 33 following conditions:
- A. The lender will enter into a loan agreement with
- 35 the applicant. The loan agreement will include the following:

- 1 (1) an agreement that the commissioner may review
- 2 upon request all financial data of the applicant and may inspect
- 3 any and all buildings, equipment, and stationary energy using
- 4 systems associated with a loan; and
- 5 (2) an irrevocable resolution of the applicant's
- 6 governing body guaranteeing that it will use all loan funds
- 7 solely for the eligible costs of the proposed project; it will
- 8 repay the loan according to the terms of the loan; and it will
- 9 annually levy or otherwise collect funds to meet the annual
- 10 repayment costs of the loan.
- 11 B. The lender shall make no provision to subordinate
- 12 any loan collateral to other liens against such property without
- 13 prior written approval from the commissioner.
- 14 C. The lender shall not acquire any preferential
- 15 collateral, surety, or insurance to protect its interest in a
- 16 loan.
- D. All collateral must be prorated between the lender
- 18 and the commissioner.
- 19 E. The lender shall require the applicant to
- 20 adequately insure, maintain, and repair all collateral.
- 21 F. The lender shall review and approve qualified
- 22 energy projects in accordance with generally accepted commercial
- 23 lending practices.
- G. The lender is responsible for servicing all loans
- 25 it makes for conservation measures either directly or by
- 26 contracting with a servicing agent.
- 27 H. The lender shall not sell or transfer any loan
- 28 without prior written approval from the commissioner.
- I. The lender, for the term of the entire loan, shall
- 30 promptly notify the commissioner of any loan payments that are
- 31 two weeks overdue. The lender shall provide the commissioner
- 32 with any and all past due notices at the same time they are sent
- 33 to the applicant. In addition, the lender must submit an annual
- 34 loan performance report to the commissioner on a form provided
- 35 by the commissioner.
- J. The commissioner shall not participate in any loan

- 1 that either carries an interest rate in excess of three points
- 2 above the lender's prime rate or base rate for variable or fixed
- 3 rate loans.
- 4 K. The lender agrees not to make any amendments to
- 5 the loan agreement after loan closing without prior written
- 6 approval of the commissioner.
- 7 L. The lender agrees to make no waivers of default
- 8 without prior written approval from the commissioner.
- 9 M. The department shall not participate in loans made
- 10 by a lender before the execution of the participating lender's
- 11 agreement.
- N. The commissioner may review upon request all
- 13 financial data associated with the execution and servicing of a
- 14 loan made by the lender.
- O. Any and all payments received by the lender shall
- 16 first be credited to interest due on a pro rata basis and then
- 17 be credited to the principal balance due, on a pro rata basis.
- 18 7605.0070 APPLICATION REVIEW.
- 19 Subpart 1. Administrative review. The commissioner shall
- 20 examine the loan application to verify that the applicant is
- 21 eligible, that the required forms are included and correctly
- 22 completed, that the required assurances and irrevocable
- 23 resolution are included, and that the application is properly
- 24 signed and dated.
- 25 Subp. 2. Technical review. The commissioner shall examine
- 26 the technical support materials included in the application to
- 27 verify that the proposed conservation measures are analyzed with
- 28 adequate details of existing conditions and proposed
- 29 modifications or additions, that appropriate calculation
- 30 procedures are used, that the proposed conservation measures are
- 31 eligible, and that the proposed conservation measures are
- 32 technically feasible and meet requirements of this chapter.
- 33 Subp. 3. Rejection and resubmission. The commissioner may
- 34 accept, reject, or modify a loan application as necessary based
- 35 on the application review. The commissioner shall notify an

- 1 applicant of cause for modification or rejection of an
- 2 application and the options available to correct those problems
- 3 for resubmission of the application. If some of the
- 4 conservation measures in an application are accepted as
- 5 submitted, the applicant may choose to accept a loan for those
- 6 measures.
- 7 7605.0080 REPORTS AND MONITORING.
- 8 Subpart 1. In general. An applicant that receives IELP
- 9 funds shall submit the reports listed in subparts 2 to 5.
- 10 Subp. 2. Annual project status report. The applicant
- 11 shall submit to the commissioner on forms provided by the
- 12 commissioner an annual project status report covering the period
- 13 July 1 through June 30. This report is due each July 31 until
- 14 the project is completed.
- The project status report must indicate the progress of the
- 16 implementation of the project, problems encountered, the effect
- 17 of the problems on the project, and the corrective action
- 18 taken. If at any time the applicant fails to substantially
- 19 comply with the start and end dates given in the loan
- 20 application as approved, and if the applicant cannot reasonably
- 21 justify to the commissioner its lack of progress, the entire
- 22 loan amount may become due and payable at the discretion of the
- 23 commissioner.
- Subp. 3. Semiannual financial report. The applicant shall
- 25 submit to the commissioner on forms provided by the
- 26 commissioner, a semiannual financial status report that
- 27 indicates expenditures of loan funds through the last date of
- 28 each report period. This report is due on July 31 for the
- 29 period January 1 to June 30, and January 31 for the period July
- 30 1 to December 31 until the project is completed.
- 31 Subp. 4. Final report. Within 60 days of the completion
- 32 of the project, the applicant shall submit to the commissioner,
- 33 on forms provided by the commissioner, a final project status
- 34 report and a financial status report that gives actual
- 35 expenditures of the conservation measures implemented.

- Subp. 5. Annual energy report. The applicant shall submit
- 2 to the commissioner, on forms provided by the commissioner, an
- 3 annual fuel and electric consumption report due each October 31
- 4 for the duration of the loan contract period, or for a minimum
- 5 of three years after project completion if the loan is paid in
- 6 less than three years, unless the commissioner cancels this
- 7 requirement before the end of the loan contract period.