1 Department of Revenue

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3 Adopted Permanent Rules Relating to Computer Software

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- 5 Rules as Adopted
- 6 8130.9910 COMPUTER SOFTWARE.
- 7 Subpart 1. Definitions. For purposes of this part, the
- 8 following words and phrases have the meanings given them in
- 9 items A to H I.
- 10 A. A "sale" and a "purchase" has the meaning given it
- 11 in Minnesota Statutes, section 297A.01, subdivision 3, clause
- 12 (k).
- B. "Computer program" has the meaning given it in
- 14 Minnesota Statutes, section 297A.01, subdivision 18, clause (3).
- 15 C. "Custom computer program" has the meaning given it
- 16 in Minnesota Statutes, section 297A.01, subdivision 18.
- D. "Canned or prewritten computer program" is defined
- 18 in Minnesota Statutes, section 297A.01, subdivision 18, to mean
- 19 a "program that is held or existing for general or repeated sale
- 20 or lease, even if the prewritten or "canned" program was
- 21 initially developed on a custom basis or for in-house use."
- A computer program is considered to be canned or prewritten
- 23 if it meets the following guidelines:
- 24 (1) the object code of the program is not
- 25 modified by the seller. Modification of the program by
- 26 inserting file names or formatting data is not changing the
- 27 object code;
- 28 (2) the program, copies of which are
- 29 mass-produced by the manufacturer, is inventoried by a vendor,
- 30 or otherwise held for repeated sale, license, or lease; and
- 31 (3) the program is sold, licensed under a written
- 32 contract agreement, or leased by means of a shrink-wrapped,
- 33 box-top, or tear-open license agreement or bill of sale.
- 34 E. "Computer" means an electronic device, including
- 35 word processing equipment and testing equipment, or combination

- 1 of components that is programmable and that includes a processor
- 2 (central processing unit or microprocessor), internal memory,
- 3 and input and output connections. An electronic device
- 4 otherwise qualifying as a computer remains a computer even
- 5 though it may be used for information processing, data
- 6 acquisition, process control, or for the control of
- 7 manufacturing machinery or equipment. As provided in Minnesota
- 8 Statutes, section 297A.01, subdivision 18, clause (2),
- 9 "computer" does "not include tape-controlled automatic drilling,
- 10 milling, or other manufacturing machinery or equipment."
- 11 F. "Maintenance agreements agreement support services"
- 12 means providing error corrections,-improvements,
- 13 updates received by any means, consultation services, or
- 14 technical support for computer programs.
- G. "Upgrades or enhancements" means information and
- 16 directions which provide new or significantly improved
- 17 functionality to a computer program. It includes information
- 18 and directions that dictate the function performed by data
- 19 processing equipment. Computer software, in any form which is
- 20 provided under a maintenance agreement, and which does not
- 21 provide new or significantly improved functionality is deemed to
- 22 be a maintenance agreement support service.
- H. "Computer program" means computer software.
- 24 H. I. "Storage media" has the meaning given it in
- 25 Minnesota Statutes, section 297A.01, subdivision 18, clause (1).
- 26 Subp. 2. Tax applications.
- 27 A. Sales tax is due on the sale, lease, or license of
- 28 a canned or prewritten program that is held or existing for
- 29 general or repeated sale, lease, or license. The sale of canned
- 30 or prewritten programs is the sale of tangible personal
- 31 property. Minnesota Statutes, section 297A.01, subdivision 11,
- 32 defines "tangible personal property" in part to include
- 33 "computer software, whether contained on tape, discs, cards, or
- 34 other devices."
- 35 B. Sales tax is not due on the sale, lease, or
- 36 license of a custom computer program. The sale of a custom

- 1 computer program is a service transaction. The purpose of the
- 2 transaction is to obtain personalized service and the expert
- 3 knowledge of the program creator. The transfer of any tangible
- 4 personal property is incidental to the service being performed.
- 5 C. Charges for computer program maintenance furnished
- 6 for a canned computer program are taxable if the customer is
- 7 entitled to receive or receives canned computer software
- 8 upgrades or enhancements. However, charges for computer program
- 9 maintenance furnished for custom software are not taxable.
- Maintenance contracts sold in connection with the sale or
- ll lease of canned software generally may provide that the
- 12 purchaser will be entitled to receive storage-media-on-which
- 13 prewritten-program-improvements-have-been-recorded upgrades or
- 14 enhancements. The maintenance contract may also provide that
- 15 the purchaser will be entitled to receive certain-services,
- 16 including-error-corrections-and-telephone-or-on-site
- 17 consultation maintenance agreement support services.
- 18 (1) If the maintenance contract is required by
- 19 the vendor as a condition of the sale or rental of canned
- 20 software, it will be considered as part of the sale, or rental
- 21 of the canned software, and the gross sales price is subject to
- 22 tax whether or not the charge for the maintenance contract is
- 23 separately stated from the charge for the software.
- 24 (2) If the maintenance contract is optional to
- 25 the purchaser of canned software7:
- 26 (a) then only the portion of the contract
- 27 fee representing improvements upgrades or enhancements delivered
- 28 on storage media or by any other means is subject to sales tax
- 29 if the fee for other-services, -including-consultation-services
- 30 and-error-corrections, any maintenance agreement support
- 31 <u>services</u> is separately stated:
- 32 (b) if the fee for other-services,-including
- 33 consultation-services-and-error-corrections, any maintenance
- 34 agreement support services is not separately stated from the fee
- 35 for improvements upgrades or enhancements delivered on storage
- 36 media or by any other means, then 20 percent of the entire

- l charge for the maintenance contract is subject to sales $tax \div :$
- 2 (c) if the maintenance contract only
- 3 provides canned computer software upgrades or enhancements, and
- 4 no maintenance agreement support services, then the entire
- 5 contract is taxable;
- 6 (d) if the maintenance contract only
- 7 provides maintenance agreement support services, and the
- 8 customer is not entitled to or does not receive any canned
- 9 computer software upgrades or enhancements, then the entire
- 10 contract is exempt.
- 11 D. Separately stated charges for instructions written
- 12 training materials on the use of a canned computer program are
- 13 taxable. Charges for instructions written training materials on
- 14 the use of a custom computer program are not taxable, whether or
- 15 not separately stated. Charges for training services and
- 16 similarly related services are nontaxable.
- 17 E. When a computer and canned computer programs are
- 18 purchased together, the sales tax is due on the total charge.
- 19 F. When a computer and custom computer programs are
- 20 purchased together, sales tax is due on the total charge if the
- 21 charge for the custom computer program is not separately stated.
- 22 G. Master computer programs which are purchased and
- 23 used to make copies for sale or lease are property purchased for
- 24 resale and not subject to sales tax. See Minnesota Statutes,
- 25 section 297A.01, subdivision 4.
- H. Modification-to-existing-prewritten-software-to
- 27 meet-the-customer's-needs-is-custom-computer-programming-only-to
- 28 the-extent-of-the-modification-and-only-to-the-extent-that-the
- 29 actual-amount-charged-for-the-modification-is-separately
- 30 stated. Examples of services that do not result in custom
- 31 software include loading parameters to initialize program
- 32 settings and arranging preprogrammed modules to form a complete
- 33 program.
- 34 When-the-charges-for-modification-of-a-prewritten-program
- 35 are-not-separately-stated,-tax-applies-to-the-entire-charge-made
- 36 to-the-customer-for-the-modified-program-unless-the-modification

- 1 is-so-significant-that-the-new-program-qualifies-as-a-custom
- 2 program:--- If-the-prewritten-program-before-modification-was
- 3 previously-marketed,-the-new-program-will-qualify-as-a-custom
- 4 program-if-the-price-of-the-prewritten-program-was-50-percent-or
- 5 less-of-the-price-of-the-new-program.--If-the-prewritten-program
- 6 was-not-previously-marketed,-the-new-program-will-qualify-as-a
- 7 custom-program-if-the-charge-made-to-the-customer-for-custom
- 8 programming-services,-as-evidenced-by-the-records-of-the-seller,
- 9 was-more-than-50-percent-of-the-contract-price-to-the-customer.
- No tax results when the modifications to existing
- 11 prewritten software are required to meet the customers' specific
- 12 needs. These modifications are considered to be custom
- 13 programming.
- When the charges for modification are not separately
- 15 stated, the records of the transaction may be used to
- 16 demonstrate to what extent the program has been modified.
- 17 The department will use the following records to determine
- 18 the extent of modification to prewritten software when there is
- 19 not a separate charge for the modification: logbooks,
- 20 timesheets, dated documents, source codes, specifications of
- 21 work to be done, design of the system, performance requirements,
- 22 diagrams of programs, flow diagrams, coding sheets, error
- 23 printouts, translation printouts, correction notes, and invoices
- 24 or billing notices to the client.
- 25 If the charges for modification are not separately stated
- 26 and the records of the transaction do not adequately document
- 27 the extent of the modifications, the entire charge for the
- 28 program is taxable.
- 29 I. Canned or prewritten computer programs may be
- 30 transferred to the customer in the form of punched cards, data
- 31 on magnetic tape, or by listing the program instructions on
- 32 coding sheets. In some cases they are usable as written.
- 33 However, in most cases it is necessary that the program be
- 34 modified, adapted, and tested to meet the customer's particular
- 35 needs. The sale of all property, including coding sheets, cards
- 36 or magnetic tape, on which or into which such programs have been

- 1 coded, punched, or otherwise recorded is subject to tax.
- J. The temporary transfer of possession of a canned
- 3 or prewritten computer program, for a consideration, for the
- 4 purpose of direct use or to be recorded by the customer, is a
- 5 lease or the granting of a license to use or consume tangible
- 6 personal property and the tax does apply. Where the
- 7 consideration consists of license fees or royalty payments for
- 8 canned or prewritten computer programs, all license fees or
- 9 royalty payments, present or future, whether for a minimum use
- 10 or for extended periods, are not includable in the measure of
- ll tax.
- 12 K. Programming changes to a canned or prewritten
- 13 computer program to adapt it to a customer's equipment,
- 14 including translating a program to a language compatible with a
- 15 customer's equipment, are in the nature of fabrication labor and
- 16 are taxable.
- 17 L. Charges for assembler, compiler, utility, and
- 18 other canned or prewritten computer programs provided to those
- 19 who lease or purchase automatic processing equipment are subject
- 20 to tax.