Minnesota Racing Commission

- In the Matter of the Adoption of Rules of the Minnesota Racing
- 4 Commission Governing Class A License Application, Class A
- License Criteria, Class B License Application, Class B License 5
- Criteria, Class A and Class B License Procedures, Revocation and 6
- Suspension of Licenses, Assessment of Penalties, Facilities and 7
- Security Modifications, Medical Services, Care of Horses, 8
- Approval of Contracts 9

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- Rules as Adopted 11
- 4 MCAR S 15.001 Identification of applicant for Class A license. 12
- 13 An application for a Class A license must include, on a
- form prepared by the commission, the name, address, and 14
- 15 telephone number of the applicant and the name, position,
- address, telephone number, and authorized signature of an 16
- 17 individual to whom the commission may make inquiry.
- 4 MCAR S 15.002 Applicant's affidavit. 18
- An application for a Class A license must include, on a 19
- 20 form prepared by the commission, an affidavit of the chief
- executive officer or of a major financial participant as in the 21
- applicant setting forth: 22
- A. that application is made for a Class A license to own and 23
- operate a horse racing facility at which pari-mutuel betting is 24
- conducted; 25
- 26 that affiant is the agent of the applicant, its owners,
- partners, members, directors, officers, and personnel and is 27
- duly authorized to make the representations in the application 28
- 29 on their behalf. Documentation of the authority must be
- attached; 30
- that the applicant seeks a grant of a privilege from the 31
- state of Minnesota, and the burden of proving the applicant's 32
- qualifications rests at all times with the applicant; 33
- 34 that the applicant consents to inquiries by the state of
- Minnesota, its employees, the commission members, staff and 35

- l agents into the financial, character, and other qualifications
- 2 of the applicant by contacting individuals and organizations;
- 3 E. that the applicant, its owners, partners, members,
- 4 directors, officers, and personnel accept any risk of adverse
- 5 public notice, embarrassment, criticism, or other circumstance,
- 6 including financial loss, which may result from action with
- 7 respect to the application and expressly waive any claim which
- 8 otherwise could be made against the state of Minnesota, its
- 9 employees, the commission, staff or agents;
- 10 F. that affiant has read the applicant's identification and
- ll disclosures and knows the contents; the contents are true to
- 12 affiant's own knowledge, except matters therein stated or
- 13 information and belief; as to those matters, affiant believes
- 14 them to be true;
- 15 G. that the applicant recognizes all representations in the
- 16 application are binding on it, and false or misleading
- 17 information in the application, omission of required
- 18 information, or substantial deviation from representations in
- 19 the application may result in denial, revocation, or suspension
- 20 of a license or imposition of a fine;
- 21 H. that the applicant will comply with Minnesota Statutes,
- 22 chapter 240 and all rules of the commission;
- 23 I. the affiant's signature, name, organization, position,
- 24 address, and telephone number;
- 25 J. the date.
- 26-4 MCAR S 15.003 Disclosure of ownership and control.
- 27 An applicant for a Class A license must disclose:
- 28 A. the type of organizational structure of the applicant,
- 29 whether individual, business corporation, nonprofit corporation,
- 30 partnership, joint venture, trust, association, or other;
- 31 B. if the applicant is an individual, the applicant's legal
- 32 name, whether the applicant is a United States citizen, any
- 33 aliases and business names currently used by the applicant, and
- 34 copies of state and federal tax returns for the past five years;
- 35 C. if the applicant is a corporation:
- 36 l. the applicant's full corporate name and any trade

- 1 names currently used by the applicant;
- 2 the jurisdiction and date of incorporation;
- 3. the date the applicant commenced doing business in
- 4 Minnesota and, if the applicant is incorporated outside
- 5 Minnesota, a copy of the applicant's certificate of authority to
- 6 do business in Minnesota;
- 7 4. copies of the applicant's articles of incorporation,
- 8 bylaws, and state and federal corporate tax returns for the past
- 9 five years;
- 5. the general nature of the applicant's business;
- 11 6. whether the applicant is publicly held as defined by
- 12 the rules and regulations of the Securities and Exchange
- 13 Commission;
- 14 7. the classes of stock of the applicant. As to each
- 15 class, the number of shares authorized, number issued, number
- 16 outstanding, par value per share, issue price, current market
- 17 price, number of shareholders, terms, position, rights, and
- 18 privileges must be disclosed;
- 19 8. if the applicant has any other obligations or
- 20 securities authorized or outstanding which bear voting rights
- 21 either absolutely or upon any contingency, the nature thereof,
- 22 face or par value, number of units authorized, number
- 23 outstanding, and conditions under which they may be voted;
- 24 9. the names, in alphabetical order, and addresses of the
- 25 directors and, in a separate listing, officers of the
- 26 applicant. As to each director and officer, the number of
- 27 shares held of record as of the application date or beneficially
- 28 of each class of stock, including stock options and
- 29 subscriptions, and units held of record or beneficially of other
- 30 obligations or securities which bear voting rights must be
- 31 disclosed;
- 32 10. the names, in alphabetical order, and addresses of
- 33 each record holder as of the date of application or beneficial
- 34 owner of shares, including stock options and subscriptions, of
- 35 the applicant or units of other obligations or securities which
- 36 bear voting rights. As to each holder of shares or units, the

- 1 number and class or type of shares or units must be disclosed;
- 2 ll. whether the requirements of the Securities Act of
- 3 1933 and Securities and Exchange Act of 1934, as amended, and
- 4 Securities and Exchange Commission rules and regulations have
- 5 been met in connection with issuance of applicant's securities,
- 6 and copies of most recent registration statement and annual
- 7 report filed with the Securities and Exchange Commission;
- 8 12. whether the securities registration and filing
- 9 requirements of the applicant's jurisdiction of incorporation
- 10 have been met, and a copy of most recent registration statement
- ll filed with the securities regulator in that jurisdiction;
- 12 13. whether the securities registration and filing
- 13 requirements of the state of Minnesota have been met. If they
- 14 have not, the applicant must disclose the reasons why. The
- 15 applicant must provide copies of all securities filings with the
- 16 Minnesota Department of Commerce during the past five years;
- D. If the applicant is an organization other than a
- 18 corporation:
- 19 l. the applicant's full name and any trade names
- 20 currently used by the applicant;
- 21 2. the jurisdiction of organization of the applicant;
- 3. the date the applicant commenced doing business in
- 23 Minnesota;
- 4. copies of any agreements creating or governing the
- 25 applicant's organization and the applicant's state and federal
- 26 tax returns for the past five years;
- 5. the general nature of the applicant's business;
- 28 6. the names, in alphabetical order, and addresses of any
- 29 partners and officers of the applicant and other persons who
- 30 have or share policymaking authority. As to each, the applicant
- 31 must disclose the nature and extent of any ownership interest,
- 32 including options, or other voting interest, whether absolute or
- 33 contingent, in the applicant;
- 7. the names, in alphabetical order, and addresses of any
- 35 individual or other entity holding a record or beneficial
- 36 ownership interest, including options, as of the date of the

- l application or other voting interest, whether absolute or
- 2 contingent, in the applicant. As to each, the applicant must
- 3 disclose the nature and extent of the interest;
- 4 E. If a nonindividual record or beneficial holder of an
- 5 ownership or other voting interest of five percent or more in
- 6 the applicant is identified pursuant to C.9. or 10. or D.6. or
- 7 7., the applicant makes its best effort to disclose the
- 8 information required by those clauses as to record or beneficial
- 9 holders of an ownership or other voting interest of five percent
- 10 or more in that nonindividual holder. The disclosure required
- ll by those clauses must be repeated, in turn, until all indirect
- 12 individual record and benefical holders of ownership or other
- 13 voting interests in applicant are so identified. The term "best
- 14 effort," as used in this and subsequent sections of these rules,
- 15 means an active and serious attempt which is made in good faith,
- 16 and goes beyond due diligence, to provide the information
- 17 required to be disclosed. When an applicant is unable, despite
- 18 its best effort, to provide the information required, it shall
- 19 explain fully and document its inability to do so;
- 20 F. whether the applicant is directly or indirectly
- 21 controlled to any extent or in any manner by another individual
- 22 or entity. If so, the applicant must disclose the identity of
- 23 the controlling entity and a description of the nature and
- 24 extent of control;
- 25 G. any agreements or understandings which the applicant or
- 26 any individual or entity identified pursuant to this rule has
- 27 entered into regarding ownership or control-of-the-sponsorship
- 28 or-management-of-horse-racing operation of applicant's horse
- 29 racing facility, and copies of any written agreements;
- 30 H. any agreements or understandings which the applicant has
- 31 entered into for the payment of fees, rents, salaries, or other
- 32 compensation by the applicant, and copies of any written
- 33 agreements;
- 34 I. whether the applicant, any partner, director, officer,
- 35 other policymaker, or holder of a direct or indirect record or
- 36 beneficial ownership interest or other voting interest or

- 1 control of five percent or more in the applicant has held or
- 2 holds a license or permit issued by a governmental authority to
- 3 own and operate a horse racing facility or conduct any aspect of
- 4 horse racing or gambling. If so, the applicant must disclose
- 5 the identity of the license or permit holder, nature of the
- 6 license or permit, issuing authority, and dates of issuance and
- 7 termination.
- 8 4 MCAR S 15.004 Disclosure of character information.
- 9 An applicant for a Class A license must make its best
- 10 effort, as defined in 4 MCAR S 15.003 E., to disclose whether
- ll the applicant or any individual or other entity identified
- 12 pursuant to 4 MCAR SS 15.003 or 15.010 B. or C. has:
- 13 A. been charged in a criminal proceeding with a felony or
- 14 fraud, misrepresentation, theft, larceny, embezzlement, tax
- 15 evasion, robbery, burglary, bribery, extortion, jury tampering,
- 16 obstruction of justice, perjury, an antitrust violation or
- 17 conspiracy to commit any of the foregoing. If so, the applicant
- 18 must disclose the date charged, court, whether convicted, date
- 19 convicted, crime convicted of, and sentence;
- 20 B. been a party in a civil proceeding and alleged to have
- 21 engaged in an unfair or anticompetitive business practice, a
- 22 securities violation, or false or misleading advertising. If
- 23 so, the date of commencement, court, circumstances, date of
- 24 decision, and result;
- 25 C. had a horse racing, gambling, or other business license
- 26 or permit revoked or suspended or renewal denied or been a party
- 27 in a proceeding to do so. If so, the applicant must disclose
- 28 the date of commencement, circumstances, date of decision, and
- 29 result;
- 30 D. been accused in an administrative or judicial proceeding
- 31 of violation of a statute or rule relating to unfair labor
- 32 practices, discrimination, horse racing, or gambling. If so,
- 33 the applicant must disclose the date of commencement, forum,
- 34 circumstances, date of decision, and result;
- 35 E. commenced an administrative or judicial action against a
- 36 governmental regulator of horse racing or gambling. If so, the

- 1 applicant must disclose the date of commencement, forum,
- 2 circumstances, date of decision, and result;
- 3 F. been the subject of voluntary or involuntary bankruptcy
- 4 proceedings. If so, the applicant must disclose the date of
- 5 commencement, forum, circumstances, date of decision, and result;
- 6 G. failed to satisfy any judgment, decree, or order of an
- 7 administrative or judicial tribunal. If so, the applicant must
- 8 disclose the date and circumstances:
- 9 H. been delinquent in filing a tax report required or
- 10 remitting a tax imposed by any government. If so, the applicant
- ll must disclose the date and circumstances.
- 12 4 MCAR S 15.005 Disclosure of improvements and equipment.
- An application for a Class A license must disclose with
- 14 respect to the pari-mutuel horse racing facility it will own and
- 15 operate:
- 16 A. the address of the facility, its size and geographical
- 17 location, including reference to county and municipal boundaries;
- 18 B. a site map which reflects current and proposed highways
- 19 and streets adjacent to the facility;
- 20 C. the types of racing for which the facility is designed,
- 21 whether thoroughbred, harness, quarterhorse, or other;
- D. racetrack dimensions by circumference, width, banking,
- 23 location of chutes, length of stretch, distance from judges'
- 24 stand to first turn and type of surface. If the facility has
- 25 more than one racetrack, the applicant must provide a
- 26 description of each;
- 27 E. a description of horse stalls at the facility, giving the
- 28 dimensions of stalls, separation, location, and total number of
- 29 stalls;
- 30 F. a description of the grandstand, giving total seating
- 31 capacity, total reserved seating capacity, indoor and outdoor
- 32 seating capacity, configuration of grandstand seating and
- 33 pari-mutuel and concession facilities within the grandstand; the
- 34 number and location of men's and women's restrooms, drinking
- 35 fountains, and medical facilities available to patrons; and a
- 36 description of public pedestrian traffic patterns throughout the

- 1 grandstand;
- 2 G. a description of the detention barn, giving distance from
- 3 detention barn to track and paddock, number of sampling stalls,
- 4 placement of viewing ports on each stall, location of
- 5 post-mortem floor, number of wash stalls with hot and cold water
- 6 and drains and availability of video monitors; and a description
- 7 of the walking ring;
- 8 H. a description of the paddock, number of stalls in the
- 9 paddock, height from the floor to lowest point of the stall
- 10 ceiling and entrance, and paddock public address and telephone
- ll services;
- 12 I. a description of the jockeys' and drivers' quarters,
- 13 giving changing areas, a listing of equipment to be installed in
- 14 each, and the location of the jockeys' quarters in relation to
- 15 the paddock;
- 16 J. a description of the pari-mutuel tote, giving approximate
- 17 location of bettors' windows and cash security areas, and a
- 18 description of the equipment, including the provider if known;
- 19 K. a description of the parking, giving detailed attention
- 20 to access to parking from surrounding streets and highways.
- 21 Number of parking spaces available for-the, distinguishing
- 22 between public and other; a description of the road surface on
- 23 parking areas and the distance between parking and the
- 24 grandstand; and a road map of the area showing the relationship
- 25 of parking to surrounding streets and highways;
- 26 L. a description of the height, type of construction, and
- 27 materials of perimeter fence; whether the perimeter fence is
- 28 topped by a barbed wire apron at least two feet wide and
- 29 directed outward at a 45-degree angle; and whether there is a
- 30 clear zone at least four feet wide around the outside of the
- 31 entire perimeter fence;
- 32 M. a description of improvements and equipment at the
- 33 racetrack for security purposes in addition to perimeter fence,
- 34 including the provider of equipment if known;
- N. a description of starting, timing, photo finish, and
- 36 photo-patrol or video equipment, including the provider if known;

- O. a description of work areas for the commission members,
- 2 officers, employees, and agents;
- 3 P. a description of access of the facility to public
- 4 transportation, specifics of the type of transportation and
- 5 schedules, road maps of area indicating pick-up and drop-off
- 6 points.
- 7 4 MCAR S 15.006 Disclosure of development process.
- 8 An applicant for a Class A license must disclose with
- 9 regard to development of its horse racing facility:
- 10 A. the total cost of construction of the facility,
- ll distinguishing between fixed costs and projections;
- 12 B. separate identification of the following costs,
- 13 distinguishing between fixed costs and projections:
- 14 l. facility design;
- 15 2. land acquisition;
- 3. site preparation;
- 17 4. improvements and equipment, separately identifying the
- 18 costs of 4 MCAR S 15.005 D.-O. and other categories of
- 19 improvements and equipment;
- 20 5. interim financing;
- 21 6. permanent financing;
- 7. organization, administrative, accounting, and legal;
- 23 C. documentation of fixed costs;
- D. the schedule for construction of the facility, including
- 25 estimated completion date;
- 26 E. schematic drawings;
- 27 F. copies of any contracts with and performance bonds from
- 28 the:
- 29 l. architect or other design professional;
- 30 2. project engineer;
- 31 3. construction engineer;
- 32 4. contractors and subcontractors;
- 33 5. equipment procurement personnel;
- 34 6. G. whether the site has been acquired or leased by
- 35 applicant. If so, the applicant must provide the
- 36 documentation. If not, the applicant must disclose what actions

- 1 the applicant must take in order to use the site.
- 2 4 MCAR S 15.007 Disclosure of financial resources.
- 3 An applicant for a Class A license must disclose the
- 4 following with regard to financial resources:
- 5 A. an audited financial statement reflecting the applicant's
- 6 current assets, including investments in affiliated entities,
- 7 loans and advances receivable and fixed assets and current
- 8 liabilities, including loans and advances payable, long-term
- 9 debt and equity;
- 10 B. equity and debt sources of funds to develop, own, and
- ll operate the horse racing facility:
- 1. with respect to each source of equity contribution,
- 13 identification of the source, amount, form, method of payment,
- 14 nature and amount of present commitment, documentation, and
- 15 actions which the applicant will take to obtain more certain
- 16 commitments and commitments for additional amounts;
- 2. with respect to each source of debt contribution,
- 18 identification of the source, amount, terms of debt, collateral,
- 19 identity of guarantors, nature and amount of commitments,
- 20 documentation and actions which the applicant will take to
- 21 obtain more certain commitments and commitments for additional
- 22 amounts;
- 23 C. identification and description of sources of additional
- 24 funds if needed due to cost overruns, nonreceipt of expected
- 25 equity or debt funds, failure to achieve projected revenues or
- 26 other cause.
- 27 4 MCAR S 15.008 Disclosure of financial plan.
- 28 An applicant for a Class A license must disclose with
- 29 regard to its financial plan:
- 30 A. the financial projections for the development period and
- 31 each of the first five racing years, with separate schedules
- 32 based upon the number of racing days and types of pari-mutuel
- 33 betting the applicant requires to break even and the optimum
- 34 number of racing and types of betting applicant seeks each
- 35 year. The commission will utilize financial projections in

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deciding whether to issue Class A licenses. Neither acceptance
 1
    of a license application nor issuance of a license shall bind
 2
    the commission as to matters within its discretion, including,
 3
    but not limited to, assignment of racing days and designation of
 4
    types of permissible pari-mutuel pools. The disclosure must
 5
    include:
 6
 7
          1. the following assumptions and support for them:
             a. average daily attendance;
 8
                average daily per capita handle and average bet;
 9
             b.
10
                 retainage;
                 admissions to track, including ticket prices and
11
             d.
12
    free admissions;
                 parking volume, fees, and revenues;
13
             e.
             f. concessions, gift shop, and program sales;
14
             g. cost of purses;
15
             h. pari-mutuel expense;
16
17
             i. state taxes;
             j. real estate taxes;
18
             k.
                breeder fund;
] 9
20
             1. payroll;
                operating supplies and services;
21
             m.
22
                utilities;
                repairs and maintenance;
23
             ο.
24
                insurance;
             p.
25
                travel expense;
             q.
                membership expense;
26
             r.
                security expense;
27
             s.
28
                legal and audit expense;
                 debt service;
29
             u.
30
             v. federal taxes;
          2. the following profit and loss elements:
31
32
             a. total revenue, including projected revenues from:
                (1) retainage and breakage;
33
                (2) admissions;
34
                (3) parking;
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(4) concessions, gift, and program operations;

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1
                total operating expenses, including anticipated
    expenses for:
 2
                 (1) purses;
 3
 4
                 (2) pari-mutuel;
                 (3) sales tax;
 5
                 (4) breakage to state;
 6
                 (5) real estate tax;
 7
                 (6) admissions tax:
 8
 9
                 (7) breeder fund;
                 (8) special assessments;
10
                (9) cost of concession goods, gifts, and programs;
11
                (10) advertising and promotion;
12
13
                (11) payroll;
                (12) operating supplies and service;
14
                (13) maintenance and repairs;
15
                (14) insurance;
16
                (15) security;
17
                 (16) legal and audit;
18
                (17) federal and state income taxes;
19
20
             c. nonoperating expenses, including anticipated
    expenses for:
21
22
                (1) debt service;
23
                (2) facility depreciation and identification of
    method used:
24
                (3) equipment depreciation and identification of
25
26
    method used:
          3. projected cash flow, including assessment of:
27
                 income, including equity contributions, debt
28
29
    contributions, interest income, operating revenue;
30
             b. disbursements, including land, improvements,
31
    equipment, debt service, operating expense, organizational
32
    expense;
33
             projected balance sheets as of the end of the
    development period and each of the five racing years setting
34
35
    forth:
36
             a. current, fixed, and other noncurrent assets;
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- b. current and long-term liabilities;
- 2 c. capital accounts;
- 3 B. an accountant's review report of the financial
- 4 projections.
- 5 4 MCAR S 15.009 Disclosure of governmental actions.
- 6 An applicant for a Class A license must disclose with
- 7 regard to actions of government agencies:
- 8 A. the street and highway improvements necessary to ensure
- 9 adequate access to applicant's horse racing facility, and the
- 10 cost of improvements, status, likelihood of completion, and
- ll estimated date;
- 12 B. the sewer, water, and other public utility improvements
- 13 necessary to serve applicant's facility, and the cost of
- 14 improvements, status, likelihood of completion, and estimated
- 15 date;
- 16 C. if applicant has obtained any required government
- 17 approvals for its development, ownership, and operation of its
- 18 horse racing facility:
- 1. a description of the approval, unit of government,
- 20 date, and documentation;
- 2. whether public hearings were held. If they were, the
- 22 applicant must disclose when and where the hearings were
- 23 conducted. If they were not held, the applicant must disclose
- 24 why they were not held;
- 3. whether the unit of government attached any conditions
- 26 to approval. If so, the applicant must disclose these
- 27 conditions, including documentation;
- 28 D. whether any required governmental approvals remain to be
- 29 obtained, as well as a description of the approval, unit of
- 30 government, status, likelihood of approval, and estimated date;
- 31 E. whether an environmental assessment of the facility has
- 32 been or will be prepared. If so, the applicant must disclose
- 33 its status and the governmental unit with jurisdiction, and
- 34 provide a copy of any assessment;
- 35 F. whether an environmental impact statement is required for
- 36 applicant's facility. If so, the applicant must disclose its

- l status and the governmental unit with jurisdiction, and provide
- 2 a copy of any statement;
- 3 G. whether the applicant is in compliance with all statutes,
- 4 charter provisions, ordinances, and regulations pertaining to
- 5 the development, ownership, and operation of its horse racing
- 6 facility. If the applicant is not in compliance, the applicant
- 7 must disclose the reasons why the applicant is not in compliance.
- 8 4 MCAR S 15.010 Disclosure of management.
- 9 An applicant for a Class A license must disclose with
- 10 regard to the development, ownership, and operation of its
- ll pari-mutuel horse racing facility:
- 12 A. a description of the applicant's management plan, with
- 13 budget and identification of management personnel by function,
- 14 job descriptions, and qualifications for each management
- 15 position, and a copy of the organization chart;
- 16 B. management personnel to the extent known and with respect
- 17 to each:
- 18 legal name, aliases, and previous names;
- 19 2. current residence and business addresses and telephone
- 20 numbers;
- 21 3. qualifications and experience in the following areas:
- 22 a. general business;
- 23 b. real estate development;
- c. construction;
- d. marketing, promotion, and advertising;
- e. finance and accounting;
- 27 f. horse racing;
- g. pari-mutuel betting;
- 29 h. security;
- i. human and animal health and safety;
- 31 4. description of the terms and conditions of employment
- 32 and a copy of the agreement;
- 33 C. consultants and other contractors who have provided or
- 34 will provide management-related services to applicant to extent
- 35 known and with respect to each:
- 36 l. full name;

- current address and telephone number;
- 2 3. nature of services;
- 3 4. qualifications and experience;
- 4 5. description of terms and conditions of any
- 5 contractor's agreement, and a copy of the agreement.
- 6 D. memberships of the applicant, management personnel, and
- 7 consultants in horse racing organizations;
- 8 E. description of the applicant's security plan, including:
- 9 l. number and deployment of security personnel used by
- 10 applicant during a race meeting, security staff levels, and
- ll deployment at other times;
- 2. specific security plans for perimeter, stabling
- 13 facilities, pari-mutuel betting facilities, purses and cash room;
- 3. specific plans to discover persons at the horse racing
- 15 facility who have been convicted of a felony, had a license
- 16 suspended, revoked, or denied by the commission or by the horse
- 17 racing authority of another jurisdiction or are a threat to the
- 18 integrity of racing in Minnesota;
- 19 4. description of video monitoring equipment and its use;
- 5. whether the applicant will be a member of the
- 21 Thoroughbred Racing Protective Bureau or other security
- 22 organization;
- 23 6. coordination of security with law enforcement agencies;
- 24 F. description of the applicant's plans for human and animal
- 25 health and safety, including emergencies;
- 26 G. description of the applicant's marketing, promotion, and
- 27 advertising plans;
- 28 H. a description of the applicant's plan for concessions,
- 29 including whether the licensee will operate concessions and, if
- 30 not, who will, to the extent known;
- 31 I. a description of training of the applicant's personnel;
- 32 J. a description of plans for compliance with all laws
- 33 pertaining to discrimination, equal employment, and affirmative
- 34 action; policies regarding recruitment, use, and advancement of
- 35 minorities; policies with respect to minority contracting; a
- 36 copy of Equal Employment Opportunity Statement and Policy of the

- l applicant dated and signed by chief executive officer; and a
- 2 copy of Affirmative Action Policy and Procedures dated and
- 3 signed; and identification of the affirmative action officer,
- 4 including name, title, address, and telephone number.
- 5 4 MCAR S 15.011 Disclosure of public service.
- 6 An applicant for a Class A license must disclose its plans
- 7 for promotion of the orderly growth of horse racing in Minnesota
- 8 and education of the public with respect to horse racing and
- 9 pari-mutuel betting.
- 10 4 MCAR S 15.012 Disclosure of impact of facility.
- 11 An applicant for a Class A license must disclose the impact
- 12 of its horse racing facility, including:
- 13 A. economic impact, including:
- 1. employment created and specifics as to number of jobs,
- 15 whether permanent or temporary, type of work, compensation,
- 16 employer, and how created;
- 2. purchases of goods and services and specifics as to
- 18 money amounts and types of purchases;
- 3. public and private investment;
- 20 4. tax revenues generated;
- 21 B. ecological impact;
- 22 C. impact on energy conservation and development of
- 23 alternative energy sources;
- 24 D. social impact.
- 25 4 MCAR S 15.013 Disclosure of public support and opposition.
- 26 An applicant for a Class A license must disclose public
- 27 support and opposition, whether by a governmental official or
- 28 agency or private individual or group and must supply
- 29 documentation.
- 30 4 MCAR S 15.014 Effects on competition.
- 31 An applicant for a Class A license must disclose the
- 32 effects of its ownership and operation of its horse racing
- 33 facility on competitors within the horse racing industry.
- 34 4 MCAR S 15.015 Disclosure of assistance in preparation of

- l application.
- 2 An applicant for a Class A license must disclose the names,
- 3 addresses, and telephone numbers of individuals who assisted
- 4 applicant in preparation of its application.
- 5 4 MCAR S 15.016 Personal information and authorization for
- 6 release.
- 7 In an application for a Class A license the applicant must
- 8 make its best effort, as defined in 4 MCAR S 15.003 E., to
- 9 include the following with respect to each individual identified
- 10 pursuant to 4 MCAR S 15.003 as an applicant, partner, director,
- ll officer, other policymaker, or holder of a direct or indirect
- 12 record or beneficial ownership interest or other voting interest
- 13 or control of five percent or more in the applicant and each
- 14 individual identified pursuant to 4 MCAR S 15.010 B. or C.;
- 15 A. full name, business and residence addresses and telephone
- 16 numbers, last five residence addresses, date of birth, place of
- 17 birth, Social Security number, if the individual is willing to
- 18 provide it, and two references;
- 19 B. an authorization for release of personal information, on
- 20 a form prepared by the commission, signed by the individual and
- 21 providing that he or she:
- 1. authorizes a review by and full disclosure to an agent
- 23 of the Minnesota Public Safety Department, Bureau of Criminal
- 24 Apprehension of all records concerning the individual, whether
- 25 the records are public, nonpublic, private, or confidential;
- 26 2. recognizes the information reviewed or disclosed may
- 27 be used by the state of Minnesota, its employers, the
- 28 commission, members, staff and agents to determine the signer's
- 29 qualifications for a Class A license;
- 30 3. releases authorized providers and users of the
- 31 information from any liability under state or federal data
- 32 privacy law.
- 33 4 MCAR S 15.017 Class A license criteria.
- 34 The commission may issue a Class A license if it determines
- 35 on the basis of all the facts before it that: the applicant is

- 1 financially able to operate a racetrack; issuance of a license
- 2 will not create a competitive situation that will adversely
- 3 affect racing and the public interest; the racetrack will be
- 4 operated in accordance with all applicable laws and rules; and
- 5 the issuance of the license will not adversely affect the public
- 6 health, safety, and welfare. In making the required
- 7 determinations, the commission must consider the following
- 8 factors and indices:
- 9 A. the integrity of the applicant, its partners, directors,
- 10 officers, policymakers, managers, and holders of ownership or
- ll other voting interests or control, including,-but-not-limited-to:
- 2. involvement in litigation over business practices;
- 14 3. involvement in disciplinary actions over a business
- 15 license or permit or refusal to renew a license or permit;
- 4. involvement in proceedings in which unfair labor
- 17 practices, discrimination, or government regulation of horse
- 18 racing or gambling was an issue;
- 19 5. involvement in bankruptcy proceedings;
- 20 6. failure to satisfy judgments, orders, or decrees;
- 21 7. delinquency in filing of tax reports or remitting
- 22 taxes;
- 8. any other indices related to integrity which the
- 24 commission deems crucial to its decision making as long as the
- 25 same indices are considered with regard to all applicants;
- 26 B. the types and variety of pari-mutuel horse racing which
- 27 applicant will offer;
- 28 C. the quality of physical improvements and equipment in
- 29 applicant's facility, including,-but-not-limited-to:
- 30 l. racetrack or tracks;
- 31 2. stabling;
- 32 3. grandstand;
- 33 4. detention barn;
- 34 5. paddock;
- 35 6. jockeys' and drivers' quarters;
- 36 7. pari-mutuel tote;

- 1 8. parking;
- access by road and public transportation;
- 3 10. perimeter fence;
- 4 ll. other security improvements and equipment;
- 5 12. starting, timing, photo finish, and photo-patrol or
- 6 video equipment;
- 7 13. commission work areas;
- 8 14. any other indices related to quality which the
- 9 commission deems crucial to its decision making as long as the
- 10 same indices are considered with regard to all applicants;
- 11 D. imminence of completion of facility;
- 12 E. financial ability to develop, own, and operate a
- 13 pari-mutuel horse racing facility successfully, including, but
- 14 not-limited-to:
- 1. ownership and control structure;
- amounts and reliability of development costs;
- 3. certainty of site acquisition or lease;
- 4. current financial condition;
- 5. sources of equity and debt funds, amounts, terms and
- 20 conditions and certainty of commitment;
- 21 6. provision for cost overruns, nonreceipt of expected
- 22 equity or debt funds, failure to achieve projected revenues or
- 23 other financial adversity;
- 24 7. feasibility of financial plan;
- 8. any other indices related to financial ability which
- 26 the commission deems crucial to its decision making as long as
- 27 the same indices are considered with regard to all applicants;
- 28 F. status of governmental actions required by the
- 29 applicant's facility, including, but not limited to:
- 30 1. necessary road improvements;
- 31 2. necessary public utility improvements;
- 32 3. required governmental approvals for development,
- 33 ownership, and operation of the facility;
- 34 4. acceptance of any required environmental assessment
- 35 and preparation of any required environmental impact statement;
- 36 5. any other indices related to status of governmental

- 1 actions which the commission deems crucial to its decision
- 2 making as long as the same indices are considered with regard to
- 3 all applicants;
- 4 G. management ability of the applicant, including,-but-not
- 5 limited-to:
- 6 l. qualifications of managers, consultants, and other
- 7 contractors to develop, own, and operate a pari-mutuel horse
- 8 racing facility;
- security plan;
- 3. plans for human and animal health and safety;
- 11 4. marketing, promotion, and advertising plans;
- 5. concessions plan;
- 6. plan for training personnel;
- 7. equal employment and affirmative action plans;
- 8. any other indices related to management ability which
- 16 the commission deems crucial to its decision making as long as
- 17 the same indices are considered with regard to all applicants;
- 18 H. compliance with applicable statutes, charters,
- 19 ordinances, or regulations;
- 20 I. efforts to promote orderly growth of horse racing in
- 21 Minnesota and educate public with respect to horse racing and
- 22 pari-mutuel betting;
- J. impact of facility, including, but not limited to:
- economic impact, including employment created,
- 25 purchases of goods and services, public and private investment
- 26 and taxes generated;
- 27 2. ecological impact;
- 3. impact on energy conservation and development of
- 29 alternative energy sources;
- social impact;
- 31 5. costs of public improvements;
- 32 6. any other indices related to impact which the
- 33 commission deems crucial to its decision making as long as the
- 34 same indices are considered with regard to all applicants;
- 35 K. extent of public support and opposition;
- 36 L. effects on competition, including,-but-not-limited-to:

- number, nature, and relative location of other Class A
- 2 licenses;
- 3 2. minimum and optimum number of racing days sought by
- 4 the applicant;
- 3. any other indices of the impact of competition which
- 6 the commission deems crucial to decision making as long as the
- 7 same indices are considered with regard to all applicants.
- 8 The commission also must consider any other information
- 9 which the applicant discloses and is relevant and helpful to a
- 10 proper determination by the commission.
- 11 4 MCAR S 15.018 Identification of applicant for Class B license.
- 12 An application for a Class B license must include, on a
- 13 form prepared by the commission, the name, address, and
- 14 telephone number of the applicant, and the name, position,
- 15 address, telephone number, and authorized signature of an
- 16 individual to whom the commission may make inquiry.
- 17 4 MCAR S 15.019 Applicant's affidavit.
- An application for a Class B license must include, on a
- 19 form prepared by the commission, an affidavit of the chief
- 20 executive officer of or a major financial participant as in the
- 21 applicant setting forth:
- 22 A. that application is made for a Class B license to sponsor
- 23 and manage horse racing on which pari-mutuel betting is
- 24 conducted;
- 25 B. that affiant is the agent of the applicant, its owners,
- 26 partners, members, directors, officers, and personnel and is
- 27 duly authorized to make the representations in the application
- 28 on their behalf. Documentation of the authority must be
- 29 attached;
- 30 C. that the applicant seeks a grant of a privilege from the
- 31 state of Minnesota, and the burden of proving the applicant's
- 32 qualifications rests at all times with the applicant;
- 33 D. that the applicant consents to inquiries by the state of
- 34 Minnesota, its employees, the commission, members, staff and
- 35 agents into the financial, character, and other qualifications

- 1 of the applicant by contacting individuals and organizations;
- 2 E. that the applicant, its owners, partners, members,
- 3 directors, officers, and personnel accept any risk of adverse
- 4 public notice, embarrassment, criticism, or other circumstance,
- 5 including financial loss, which may result from action with
- 6 respect to the application and expressly waive any claim which
- 7 otherwise could be made against the state of Minnesota, its
- 8 employees, the commission, staff or agents;
- 9 F. that affiant has read the applicant's identification and
- 10 disclosures and knows the contents; the contents are true to
- ll affiant's own knowledge, except matters therein stated on
- 12 information and belief; as to those matters, affiant believes
- 13 them to be true;
- 14 G. that the applicant recognizes all representations in the
- 15 application are binding on it, and false or misleading
- 16 information in the application, omission of required
- 17 information, or substantial deviation from representations in
- 18 the application may result in denial, revocation, or suspension
- 19 of a license or imposition of a fine;
- 20 H. that the applicant will comply with Minnesota Statutes,
- 21 chapter 240 and all rules of the commission;
- 22 I. affiant's signature, name, organization, position,
- 23 address, and telephone number;
- J. the date.
- 25 4 MCAR S 15.020 Disclosure of ownership and control.
- 26 An applicant for a Class B license must disclose:
- 27 A. the type of organizational structure of the applicant,
- 28 whether individual, business corporation, nonprofit corporation,
- 29 partnership, joint venture, trust, association, or other entity;
- 30 B. if the applicant is an individual, the applicant's legal
- 31 name, whether the applicant is a United States citizen, and
- 32 aliases and business names currently used by the applicant, and
- 33 copies of state and federal tax returns for the past five years;
- 34 C. if the applicant is a corporation:
- 1. the applicant's full corporate name and any trade
- 36 names currently used by the applicant;

- jurisdiction and date of incorporation;
- 3. date the applicant commenced doing business in
- 3 Minnesota and, if the applicant is incorporated outside
- 4 Minnesota, a copy of the applicant's certificate of authority to
- 5 do business in Minnesota;
- 6 4. copies of the applicant's articles of incorporation,
- 7 bylaws, and state and federal corporate tax returns for the past
- 8 five years;
- 5. the general nature of the applicant's business;
- 10 6. whether the applicant is publicly held as defined by
- ll the rules and regulations of the Securities and Exchange
- 12 Commission;
- 7. classes of stock of the applicant. As to each class,
- 14 the number of shares authorized, number issued, number
- 15 outstanding, par value per share, issue price, current market
- 16 price, number of shareholders, terms, position, rights, and
- 17 privileges must be disclosed;
- 18 8. if the applicant has any other obligations or
- 19 securities authorized or outstanding which bear voting rights
- 20 either absolutely or upon any contingency, the nature thereof,
- 21 face or par value, number of units authorized, number
- 22 outstanding, and conditions under which they may be voted;
- 9. the names, in alphabetical order, and addresses of the
- 24 directors and, in a separate listing, officers of the
- 25 applicant. As to each director and officer, the number of
- 26 shares held of record as of the application date or beneficially
- 27 of each class of stock, including stock options and
- 28 subscriptions, and units held of record or beneficially of other
- 29 obligations or securities which bear voting rights must be
- 30 disclosed;
- 31 10. the names, in alphabetical order, and addresses of
- 32 each record holder as of the date of application or beneficial
- 33 owner of shares, including stock options and subscriptions, of
- 34 the applicant or units of other obligations or securities which
- 35 bear voting rights. As to each holder of shares or units, the
- 36 number and class or type of shares or units must be disclosed;

- l ll. whether the requirements of the Securities Act of
- 2 1933 and Securities and Exchange Act of 1934, as amended, and
- 3 Securities and Exchange Commission rules and regulations have
- 4 been met in connection with issuance of applicant's securities,
- 5 and copies of most recent registration statement and annual
- 6 report filed with Securities and Exchange Commission;
- 7 l2. whether the securities registration and filing
- 8 requirements of the applicant's jurisdiction of incorporation
- 9 have been met, and a copy of most recent registration statement
- 10 filed with the securities regulator in that jurisdiction;
- 13. whether the securities registration and filing
- 12 requirements of the state of Minnesota have been met. If they
- 13 have not, the applicant must disclose the reasons why. The
- 14 applicant must provide copies of all securities filings with the
- 15 Minnesota Department of Commerce during the past five years;
- 16 D. If the applicant is an organization other than a
- 17 corporation:
- 18 l. the applicant's full name and any trade names
- 19 currently used by the applicant;
- 20 2. jurisdiction of organization of the applicant;
- 21 3. date the applicant commenced doing business in
- 22 Minnesota;
- 23 4. copies of any agreements creating or governing the
- 24 applicant's organization and the applicant's state and federal
- 25 tax returns for the past five years;
- 5. the general nature of the applicant's business;
- 27 6. names, in alphabetical order, and addresses of any
- 28 partners and officers of applicant and other persons who have or
- 29 share policymaking authority. As to each, the applicant must
- 30 disclose the nature and extent of any ownership interest,
- 31 including options, or other voting interest, whether absolute or
- 32 contingent, in the applicant;
- 7. names, in alphabetical order, and addresses of any
- 34 individual or other entity holding a record or beneficial
- 35 ownership interest, including options, as of the date of
- 36 application or other voting interest, whether absolute or

- l contingent, in applicant. As to each, the applicant must
- 2 disclose the nature and extent of the interest;
- 3 E. if a nonindividual record or beneficial holder of an
- 4 ownership or other voting interest of five percent or more in
- 5 the applicant is identified pursuant to C.9. or 10. or D.6. or
- 6 7., the applicant must make its best effort, as defined in 4
- 7 MCAR S 15.003 E., to disclose the information required by those
- 8 clauses as to record or beneficial holders of an ownership or
- 9 other voting interest of five percent or more in that
- 10 nonindividual holder. The disclosure required by those clauses
- ll must be repeated, in turn, until all indirect individual record
- 12 and benefical holders of ownership or other voting interests in
- 13 the applicant are so identified;
- 14 F. whether the applicant is directly or indirectly
- 15 controlled to any extent or in any manner by another individual
- 16 or entity. If so, the applicant must disclose the identity of
- 17 the controlling entity and a description of the nature and
- 18 extent of control;
- 19 G. any agreements or understandings which the applicant or
- 20 any individual or entity identified pursuant to this rule has
- 21 entered into regarding ownership-or-control-of-the applicant's
- 22 sponsorship or management of horse racing, and copies of any
- 23 written agreements;
- 24 H. any agreements or understandings which the applicant has
- 25 entered into for the payment of fees, rents, salaries, or other
- 26 compensation by the applicant, and copies of any written
- 27 agreements;
- 28 I. whether the applicant, any partner, director, officer,
- 29 other policymaker, or holder of a direct or indirect record or
- 30 beneficial ownership interest or other voting interest or
- 31 control of five percent or more in the applicant has held or
- 32 holds a license or permit issued by a governmental authority to
- 33 own and operate a horse racing facility or conduct any aspect of
- 34 horse racing or gambling. If so, the applicant must disclose
- 35 the identity of the license or permit holder, nature of the
- 36 license or permit, issuing authority, and dates of issuance and

- l termination.
- 2 4 MCAR S 15.021 Disclosure of character information.
- 3 An applicant for a Class B license must make its best
- 4 effort, as defined in 4 MCAR S 15.003 E., to disclose whether
- 5 the applicant or any individual or other entity identified
- 6 pursuant to 4 MCAR S 15.020 or 15.027 B. or C. has:
- 7 A. been charged in a criminal proceeding with a felony or
- 8 fraud, misrepresentation, theft, larceny, embezzlement, tax
- 9 evasion, robbery, burglary, bribery, extortion, jury tampering,
- 10 obstruction of justice, perjury, an antitrust violation, or
- ll conspiracy to commit any of the foregoing. If so, the applicant
- 12 must disclose the date charged, court, whether convicted, date
- 13 convicted, crime convicted of, and sentence;
- 14 B. been a party in a civil proceeding and alleged to have
- 15 engaged in an unfair or anticompetitive business practice, a
- 16 securities violation, or false or misleading advertising. If
- 17 so, the applicant must disclose the date of commencement, court,
- 18 circumstances, date of decision, and result;
- 19 C. had a horse racing, gambling, or other business license
- 20 or permit revoked or suspended or renewal denied or been a party
- 21 in a proceeding to do so. If so, the applicant must disclose
- 22 the date of commencement, circumstances, date of decision, and
- 23 result;
- D. been accused in an administrative or judicial proceeding
- 25 of violation of a statute or rule relating to unfair labor
- 26 practices, discrimination, horse racing, or gambling. If so,
- 27 the applicant must disclose the date of commencement, forum,
- 28 circumstances, date of decision, and result;
- 29 E. commenced an administrative or judicial action against a
- 30 governmental regulator of horse racing or gambling. If so, the
- 31 applicant must disclose the date of commencement, forum,
- 32 circumstances, date of decision, and result;
- 33 F. been the subject of voluntary or involuntary bankruptcy
- 34 proceedings. If so, the applicant must disclose the date of
- 35 commencement, forum, circumstances, date of decision, and result;
- 36 G. failed to satisfy any judgment, decree, or order of an

- l administrative or judicial tribunal. If so, the applicant must
- 2 disclose the date and circumstances;
- 3 H. been delinquent in filing a tax report required or
- 4 remitting a tax imposed by any government. If so, the applicant
- 5 must disclose the date and circumstances.
- 6 4 MCAR S 15.022 Disclosure of improvements and equipment.
- 7 An application for a Class B license must disclose with
- 8 respect to the facility at which it will sponsor and manage
- 9 pari-mutuel horse racing:
- 10 A. the address of the facility at which the applicant will
- 11 sponsor and manage horse racing, size and geographical location,
- 12 including reference to county and municipal boundaries;
- B. a site map which reflects current and proposed highways
- 14 and streets adjacent to the facility;
- 15 C. the types of racing for which the facility is designed,
- 16 whether thoroughbred, harness, quarterhorse, or other;
- D. racetrack dimensions by circumference, width, banking,
- 18 location of chutes, length of stretch, distance from judges'
- 19 stand to first turn, and type of surface. If the facility has
- 20 more than one racetrack, the applicant must provide a
- 21 description of each;
- 22 E. a description of horse stalls at the facility, giving the
- 23 dimensions of stalls, separation, location, and total number of
- 24 stalls;
- 25 F. a description of the grandstand, giving total seating
- 26 capacity, total reserved seating capacity, indoor and outdoor
- 27 seating capacity, configuration of grandstand seating and
- 28 pari-mutuel and concession facilities within the grandstand; the
- 29 number and location of men's and women's restrooms, drinking
- 30 fountains, and medical facilities available to patrons; and a
- 31 description of public pedestrian traffic patterns throughout the
- 32 grandstand;
- 33 G. a description of the detention barn, giving distance from
- 34 detention barn to track and paddock, number of sampling stalls,
- 35 placement of viewing ports on each stall, location of
- 36 post-mortem floor, number of wash stalls with hot and cold water

- l and drains and availability of video monitors; and a description
- 2 of the walking ring;
- 3 H. a description of the paddock, number of stalls in the
- 4 paddock, height from the floor to lowest point of the stall
- 5 ceiling and entrance, and paddock public address and telephone
- 6 services;
- 7 I. a description of the jockeys' and drivers' quarters,
- 8 giving changing areas, a listing of equipment to be installed in
- 9 each, and the location of the jockeys' quarters in relation to
- 10 the paddock;
- 11 J. a description of the pari-mutuel tote, giving approximate
- 12 location of bettors' windows and cash security areas; and a
- 13 description of equipment, including the provider if known;
- 14 K. a description of the parking, giving detailed attention
- 15 to access to parking from surrounding streets and highways.
- 16 Number of parking spaces available for-the, distinguishing
- 17 between public and other; a description of the road surface on
- 18 parking areas and the distance between parking and the
- 19 grandstand; and a road map of the area showing the relationship
- 20 of parking to surrounding streets and highways;
- 21 L. a description of the height, type of construction, and
- 22 materials of perimeter fence; whether the perimeter fence is
- 23 topped by a barbed wire apron at least two feet wide and
- 24 directed outward at a 45-degree angle; and whether there is a
- 25 clear zone at least four feet wide around the outside of the
- 26 entire perimeter fence;
- 27 M. a description of improvements and equipment at the
- 28 racetrack for security purposes in addition to perimeter fence,
- 29 including the provider of equipment if known;
- N. a description of starting, timing, photo finish, and
- 31 photo-patrol or video equipment, including the provider if known;
- 32 O. a description of work areas for the commission members,
- 33 officers, employees, and agents;
- P. a description of access of the facility to public
- 35 transportation; specifics of types of transportation and
- 36 schedules; and a road map of area indicating pick-up and

- l drop-off points.
- 2 4 MCAR S 15.023 Disclosure of authorization to use horse racing
- 3 facility.
- 4 An applicant for a Class B license must disclose the terms
- 5 and conditions of the lease or other agreement authorizing the
- 6 applicant to sponsor and manage pari-mutuel horse racing at a
- 7 licensed facility and provide a copy of the agreement.
- 8 4 MCAR S 15.024 Disclosure of financial resources.
- 9 An applicant for a Class B license must disclose the
- 10 following with regard to financial resources:
- 11 A. an audited financial statement reflecting the applicant's
- 12 current assets, including investments in affiliated entities,
- 13 loans and advances receivable and fixed assets and current
- 14 liabilities, including loans and advances payable, long-term
- 15 debt and equity;
- 16 B. equity and debt sources of funds to sponsor and manage
- 17 horse racing:
- 18 l. with respect to each source of equity contribution,
- 19 identification of the source, amount, form, method of payment,
- 20 nature and amount of present commitment, documentation and
- 21 actions which the applicant will take to obtain more certain
- 22 commitments and commitments for additional amounts;
- 23 2. with respect to each source of debt contribution,
- 24 identification of the source, amount, terms of debt, collateral,
- 25 identity of guarantors, nature and amount of commitments,
- 26 documentation and actions which the applicant will take to
- 27 obtain more certain commitments and commitments for additional
- 28 amounts;
- 29 C. identification and description of sources of additional
- 30 funds if needed due to cost overruns, nonreceipt of expected
- 31 equity or debt funds, failure to achieve projected revenues, or
- 32 other cause.
- 33 4 MCAR S 15.025 Disclosure of financial plan.
- 34 An applicant for a Class B license must disclose with
- 35 regard to its financial plan:

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financial projections for any development period in each
 1
    of the first or next three racing years, with separate schedules
 2
 3
    based upon the number of racing days and types of pari-mutuel
   betting the applicant requires to break even and the optimum
 4
   number of racing and types of betting applicant seeks each
 5
    year. The commission will utilize financial projections in
 6
    deciding whether to issue Class B licenses. Neither acceptance
 7
8
    of a license application nor issuance of a license shall bind
   the commission as to matters within its discretion, including,
 9
   but not limited to, assignment of racing days and designation of
10
    types of permissible pari-mutuel betting pools. The disclosure
11
   must include:
12
          1. the following assumptions and support for them:
13
                 average daily attendance;
14
                 average daily per capita handle and average bet;
15
                retainage;
16
             c.
                 admissions to track, including ticket prices and
17
             d.
    free admissions;
18
                parking volume, fees, and revenues;
19
             е.
             f.
                concessions, gift shop, and program sales;
20
21
             g.
                cost of purses;
                pari-mutuel expense;
22
             h.
                state taxes;
23
             i.
             j. real estate taxes;
24
                breeder fund;
25
             k.
26
             l.
                payroll;
                operating supplies and services;
27
             m.
28
                utilities;
             n.
                repairs and maintenance
29
             0.
30
                insurance;
             p.
                 travel expense;
31
             q.
                 membership expense;
32
             r.
33
                security expense;
             s.
34
             t.
                legal and audit expense;
                 debt service-;
35
             u.
             v. federal taxes;
36
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2. the following profit and loss elements:
 1
 2
             a. total revenue, including projected revenues from:
                 (1) retainage and breakage;
 3
                 (2) admissions;
 4
                 (3) parking;
 5
                 (4) concessions, gift and program operations;
 6
                total operating expenses, including anticipated
 7
    expenses for:
 8
 9
                 (1) purses;
                 (2) pari-mutuel;
10
                 (3) sales tax;
11
                 (4) breakage to state;
12
13
                 (5) real estate tax;
                 (6) admissions tax:
14
                (7) breeder fund;
15
                 (8) special assessments;
16
                 (9) cost of concession goods, gifts, and programs;
17
                 (10) advertising and promotion;
18
                 (11) payroll;
19
                 (12) operating supplies and service;
20
27
                 (13) maintenance and repairs;
                 (14) insurance;
22
23
                 (15) security;
24
                (16) legal and audit;
                (17) federal and state income taxes;
25
26
             c. nonoperating expenses, including anticipated
    expenses for:
27
                 (1) debt service;
28
                (2) facility depreciation and identification of the
29
30
    method used;
                 (3) equipment depreciation and identification of the
31
32
    method used;
          3. projected cash flow, including assessment of:
33
                 income, including equity contributions, debt
34
    contributions, interest income, operating revenue;
35
             b. disbursements, including land, improvements,
36
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- l equipment, debt service, operating expense, organizational
- 2 expense;
- 3 4. projected balance sheets as of the end of any
- 4 development period and three racing years setting forth:
- 5 a. current, fixed, and other noncurrent assets;
- 6 b. current and long-term liabilities;
- 7 c. capital accounts;
- 8 B. an accountant's review report of the financial
- 9 projections.
- 10 4 MCAR S 15.026 Disclosure of governmental actions.
- ll An applicant for a Class B license must disclose with
- 12 regard to actions of government agencies:
- 13 A. if the applicant has obtained any required government
- 14 approvals for its management and sponsorship of horse racing:
- 1. a description of the approval, unit of government and
- 16 date, and documentation;
- 2. whether public hearings were held. If they were, the
- 18 applicant must disclose when and where the hearings were
- 19 conducted. If they were not held, the applicant must disclose
- 20 why they were not held;
- 21 3. whether the unit of government attached any conditions
- 22 to approval. If so, the applicant must disclose these
- 23 conditions, including documentation;
- 24 B. whether any required governmental approvals remain to be
- 25 obtained, as well as a description of the approval, unit of
- 26 government, status, likelihood of approval, and estimated date;
- 27 C. whether the applicant is in compliance with all statutes,
- 28 charter provisions, ordinances, and regulations pertaining to
- 29 the sponsorship and management of horse racing. If the
- 30 applicant is not in compliance, the applicant must disclose the
- 31 reasons why the applicant is not in compliance.
- 32 4 MCAR S 15.027 Disclosure of management.
- 33 An applicant for a Class B license must disclose with
- 34 regard to its management of pari-mutuel horse racing:
- 35 A. a description of the applicant's management plan, with

- l budget and identification of management personnel by function;
- 2 job descriptions and qualifications for each management position;
- 3 and a copy of the organization chart.
- B. management personnel and to extent known with respect to
- 5 each:
- 6 l. legal name, aliases, and previous names;
- 7 2. current residence and business addresses and telephone
- 8 numbers;
- 9 3. qualifications and experience in the following areas:
- a. general business;
- b. marketing, promotion, and advertising;
- 12 c. finance and accounting;
- d. horse racing;
- e. pari-mutuel betting;
- 15 f. security;
- 16 g. human and animal health and safety;
- 17 4. a description of the terms and conditions of
- 18 employment, and a copy of the agreement;
- 19 C. consultants and other contractors to extent known who
- 20 have provided or will provide management-related services to
- 21 applicant and with respect to each:
- 22 l. full name;
- 23 2. current address and telephone number;
- 24 3. nature of services;
- 25 4. qualifications and experience;
- 26 5. description of terms and conditions of any
- 27 contractor's agreement, and a copy of the agreement;
- D. memberships of the applicant, management personnel, and
- 29 consultants in horse racing organizations;
- 30 E. a description of the applicant's security plan, including:
- 31 l. number and deployment of security personnel used by
- 32 applicant during a race meeting; security staff levels; and
- 33 deployment at other times;
- 34 2. specific security plans for perimeter, stabling
- 35 facilities, pari-mutuel betting facilities, purses, and cash
- 36 room;

- 3. specific plans to discover persons at the horse racing
- 2 facility who have been convicted of a felony, had a license
- 3 suspended, revoked, or denied by the commission or by the horse
- 4 racing authority of another jurisdiction, or are a threat to the
- 5 integrity of racing in Minnesota;
- 6 4. a description of video monitoring equipment and its
- 7 use;
- 8 5. whether the applicant will be a member of the
- 9 Thoroughbred Racing Protective Bureau or other security
- 10 organization;
- 11 6. coordination of security with law enforcement agencies;
- 12 F. a description of applicant's plans for human and animal
- 13 health and safety, including emergencies;
- 14 G. a description of the applicant's marketing, promotion,
- 15 and advertising plans;
- 16 H. a description of the applicant's plan for the conduct of
- 17 horse racing, including types of racing, number of days, weeks,
- 18 specific dates, number of races per day, time of day, and
- 19 special events;
- I. a description of the applicant's plan for purses,
- 21 including total purses, formula, minimum, stakes races, and
- 22 purse-handling procedures;
- J. a description of the applicant's plan for pari-mutuel
- 24 betting, including number of line divisions, windows, selling
- 25 machines, and clerks; use or duties of each; and accounting
- 26 procedures, including its proposed system of internal audit and
- 27 supervisory controls;
- 28 K. a description of the applicant's plan for concessions,
- 29 including whether licensee will operate concessions and, if not,
- 30 who will to the extent known;
- 31 L. a description of training of the applicant's personnel;
- 32 M. a description of plans for compliance with all laws
- 33 pertaining to discrimination, equal employment, and affirmative
- 34 action; policies regarding recruitment, use, and advancement of
- 35 minorities; policies with respect to minority contracting; a
- 36 copy of Equal Employment Opportunity Statement and Policy of the

- l applicant dated and signed by chief executive officer; a copy of
- 2 Affirmative Action Policy and Procedures dated and signed; and
- 3 identification of the affirmative action officer, including
- 4 name, title, address, and telephone number.
- 5 4 MCAR S 15.028 Disclosure of public service.
- 6 An applicant for a Class B license must disclose its plans
- 7 for promotion of the orderly growth of horse racing in Minnesota
- 8 and education of the public with respect to horse racing and
- 9 pari-mutuel betting.
- 10 4 MCAR S 15.029 Disclosure of economic impact.
- ll An applicant for a Class B license must disclose the
- 12 economic impact of its sponsorship and management of horse
- 13 racing, including:
- 14 A. employment created, including specifics as to number of
- 15 jobs, permanent or temporary, type of work, compensation,
- 16 employer, and how created;
- B. purchases of goods and services, including specifics as
- 18 to money amounts and types of purchases;
- 19 C. tax revenues generated.
- 20 4 MCAR S 15.030 Disclosure of public support and opposition.
- 21 An applicant for a Class B license must disclose public
- 22 support and opposition, whether by a governmental official,
- 23 agency, private individual, or group, and provide documentation.
- 24 4 MCAR S 15.031 Effects on competition.
- 25 An applicant for a Class B license must disclose the
- 26 effects of its sponsorship and management of horse racing on
- 27 competitors within the horse racing industry.
- 28 4 MCAR S 15.032 Disclosure of assistance in preparation of
- 29 application.
- 30 An applicant for a Class B license must disclose the names,
- 31 addresses, and telephone numbers of individuals who assisted the
- 32 applicant in preparation of its application.
- 33 4 MCAR S 15.033 Personal information and authorization for

- l release.
- 2 <u>In</u> an application for a Class B license the applicant must
- 3 make its best effort, as defined in 4 MCAR S 15.003 E., to
- 4 include the following with respect to each individual identified
- 5 pursuant to 4 MCAR S 15.020 as an applicant, partner, director,
- 6 officer, other policymaker or holder of a direct or indirect
- 7 record or beneficial ownership interest or other voting interest
- 8 or control of five percent or more in the applicant and each
- 9 individual identified pursuant to 4 MCAR S 15.027 B. or C.:
- 10 A. full name, business and residence addresses and telephone
- ll numbers, last five residence addresses, date of birth, place of
- 12 birth, Social Security number, if the individual is willing to
- 13 provide it, and two references;
- 14 B. an authorization for release of personal information, on
- 15 a form prepared by the commission, signed by the individual and
- 16 providing that he or she:
- 1. authorizes a review by and full disclosure to an agent
- 18 of the Minnesota Public Safety Department Bureau of Criminal
- 19 Apprehension of all records concerning the individual, whether
- 20 the records are public, nonpublic, private, or confidential;
- 21 2. recognizes the information reviewed or disclosed may
- 22 be used by the state of Minnesota, its employers, the
- 23 commission, members, staff and agents to determine the signer's
- 24 qualifications for a Class B license;
- 3. releases authorized providers and users of the
- 26 information from any liability under state or federal data
- 27 privacy law.
- 28 4 MCAR S 15.034 Class B license criteria.
- The commission may issue a Class B license if it determines
- 30 on the basis of all the facts before it that: the applicant is
- 31 fit to sponsor and manage horse racing; issuance of a license
- 32 will not create a competitive situation which will adversely
- 33 affect racing and the public interest; the racetrack will be
- 34 operated in accordance with all applicable laws and rules; and
- 35 issuance of a license will not adversely affect the public
- 36 health, safety, and welfare. In making the required

- 1 determinations, the commission must consider the following
- 2 factors and indices:
- 3 A. the integrity of the applicant, its partners, directors,
- 4 officers, policymakers, managers, and holders of ownership or
- 5 other voting interests or control, including,-but-not-limited-to:
- 6 l. criminal records;
- 7 2. involvement in litigation over business practices;
- 8 3. involvement in disciplinary actions over a business
- 9 license or permit or refusal to renew a license or permit;
- 10 4. involvement in proceedings in which unfair labor
- ll practices, discrimination, or government regulation of horse
- 12 racing or gambling was an issue;
- 13 5. involvement in bankruptcy proceedings;
- 6. failure to satisfy judgments, orders, or decrees;
- 7. delinquency in filing of tax reports or remitting
- 16 taxes;
- 8. any other indices related to integrity which the
- 18 commission deems crucial to decison making as long as the same
- 19 indices are considered with regard to all applicants;
- 20 B. the types and variety of pari-mutuel horse racing which
- 21 applicant will offer;
- 22 C. the quality of physical improvements and equipment
- 23 applicant will use, including,-but-not-limited-to:
- 24 l. racetrack or tracks;
- 25 2. stabling;
- 26 3. grandstand;
- 27 4. detention barn;
- 28 5. paddock;
- 29 6. jockeys' and drivers' quarters and equipment;
- 30 7. pari-mutuel tote;
- 31 8. parking;
- 32 9. access by road and public transportation;
- 33 l0. perimeter fence;
- 34 ll. other security improvements and equipment;
- 35 12. starting, timing, photo finish, and photo-patrol or
- 36 video equipment;

- 1 13. commission work areas;
- 2 l4. any other indices related to quality which the
- 3 commission deems crucial to decision making as long as the same
- 4 indices are considered with regard to all applicants;
- 5 D. financial ability to sponsor and manage pari-mutuel horse
- 6 racing successfully, including,-but-not-limited-to:
- 7 l. ownership and control structure;
- 8 2. terms and conditions of the applicant's authorization
- 9 to use facility;
- 3. current financial condition;
- 11 4. sources of equity and debt funds, amounts, terms and
- 12 conditions, and certainty of commitment;
- 13 5. provision for cost overruns, nonreceipt of expected
- 14 equity or debt funds, failure to achieve projected revenues, or
- 15 other financial adversity;
- 16 6. feasibility of the financial plan;
- 17 7. any other indices related to financial ability which
- 18 the commission deems crucial to decision making as long as the
- 19 same indices are considered with regard to all applicants;
- 20 E. status of necessary government approvals and compliance
- 21 with applicable statutes, charters, ordinances, and regulations;
- F. management ability of the applicant, including,-but-not
- 23 limited-to:
- l. qualifications of managers, consultants, and other
- 25 contractors to manage pari-mutuel horse racing;
- 26 2. security plan;
- 27 3. plans for human and animal health and safety;
- 4. marketing, promotion, and advertising plans;
- 29 5. plan for conducting horse racing;
- 30 6. plan for purses;
- 31 7. plan for pari-mutuel betting;
- 32 8. concessions plan;
- 33 9. plan for personnel training;
- 34 10. equal employment and affirmative action plans;
- 35 ll. any other indices related to management which the
- 36 commission deems crucial to its decision making as long as the

- l same indices are considered with regard to all applicants;
- 2 G. efforts to promote orderly growth of horse racing in
- 3 Minnesota and educate public with respect to horse racing and
- 4 pari-mutuel betting;
- 5 H. economic impact, including employment, purchases, and
- 6 taxes;
- 7 I. extent of public support and opposition;
- 8 J. effects on competition, including,-but-not-limited-to:
- 9 l. number, nature, and relative location of other Class B
- 10 licenses;
- 11 2. minimum and optimum number of racing days sought by
- 12 the applicant;
- 3. any other indices related to effects on competition
- 14 which the commission deems crucial to decision making as long as
- 15 the same indices are considered with regard to all applicants.
- 16 The commission also must consider any other information
- 17 which the applicant discloses and is relevant and helpful to a
- 18 proper determination by the commission.
- 19 4 MCAR S 15.035 Class A and B license application disclosures.
- 20 An applicant for a Class A or B license in its disclosures
- 21 must:
- 22 A. provide disclosures in printed or typewritten form on
- 23 8-1/2 by 11 inch paper. Immediately preceding each response, an
- 24 applicant must restate what disclosure is sought. Any
- 25 attachments or exhibits must be lettered or numbered
- 26 separately. An applicant must provide photographs of any
- 27 three-dimensional exhibits;
- B. make its best effort, as defined in 4 MCAR S 15.003 E.,
- 29 to provide all information required to be disclosed;
- 30 C. provide only information relevant to disclosures
- 31 requested by the commission;
- 32 D. upon request of the commission or its agents, provide
- 33 copies of any documents used in the preparation of its
- 34 application.
- 35 4 MCAR S 15.036 Class A and B license application submission.

- 1 An applicant for a Class A or B license must submit to an
- 2 individual designated by the commission:
- 3 A. all documents which are part of its application as a
- 4 single assemblage;
- 5 B. a letter of transmittal to the commission and, in sealed
- 6 envelopes, an original and 20 copies of the application.
- 7 4 MCAR S 15.037 Investigation fee for Class A and B licenses.
- 8 An applicant for a Class A or B license must submit to the
- 9 commission's designee at the time of application a certified
- 10 check or bank draft to the order of the state of Minnesota in
- 11 the amount of \$10,000 to cover the costs of the investigation
- 12 mandated by Minnesota Statutes, section 240.06, subdivision 3,
- 13 or section 240.07, subdivision 2. Upon completion of the
- 14 investigation, the commission must refund promptly to the
- 15 applicant any amount by which the \$10,000 exceeds the actual
- 16 costs of investigation. If costs of the investigation exceed
- 17 \$10,000, the applicant must remit the amount of the difference
- 18 by certified check or bank draft within ten days after receipt
- 19 of a bill from the commission. An individual or other entity
- 20 applying for Class A and B licenses simultaneously must submit
- 21 only one \$10,000 investigation fee.
- 22 4 MCAR S 15.038 Clarification of Class A and B license
- 23 application requirements.
- 24 The commission must designate an individual who will
- 25 clarify Class A and B license application requirements upon the
- 26 oral or written request of a potential applicant. The designee
- 27 must respond to clarification requests in writing within five
- 28 days. No interpretation of application requirements by any
- 29 other person will be binding upon the commission.
- 30 4 MCAR S 15.039 Changes in Class A and B license applications.
- 31 The commission must not consider a substantive amendment to
- 32 a Class A or B license application after its submission.
- 33 4 MCAR S 15.040 Deadlines for submission of Class A and B
- 34 license applications.

- l Deadlines for submission of a Class A or B license
- 2 application are as follows:
- 3 A. applications for a Class A license to own and operate a
- 4 racetrack in the seven-county metropolitan area must be received
- 5 by the commission's designee before 5:00 p.m. on the 14th day,
- 6 as computed pursuant to Minnesota Statutes, section 645.15,
- 7 after these rules become effective or on January-15 March 1,
- 8 1984, whichever is later. The designee must deliver
- 9 investigation fees to the commission promptly upon receipt. The
- 10 designee must retain and safeguard until the deadline with seals
- ll intact all applications received. Promptly after the deadline,
- 12 the designee must deliver the applications to the commission for
- 13 opening;
- 14 B. applications for Class A licenses to own and operate
- 15 racetracks outside the seven-county metropolitan area are not
- 16 subject to the deadline imposed by A. If the commission
- 17 determines that applications will be submitted for Class A
- 18 licenses to own and operate racetracks outside the seven-county
- 19 metropolitan area which will compete significantly with each
- 20 other, the commission must establish a deadline for submission
- 21 of applications;
- 22 C. applications for Class B licenses must be submitted at
- 23 least 160 days before the date on which the applicant proposes
- 24 to commence horse races.
- 25 4 MCAR S 15.041 Oral presentation by applicant for a Class A or
- 26 B license.
- 27 The commission must provide an applicant for a Class A or B
- 28 license an opportunity to make an oral presentation of its
- 29 application to the commission before the commission decides
- 30 whether to issue a license. This rule does not require that the
- 31 commission afford an applicant more than one opportunity to make
- 32 an oral presentation before the commission makes its decision.
- 33 4 MCAR S 15.042 Payment of Class A and B license fees.
- 34 A Class A or B license does not become effective until the
- 35 commission receives a certified check or bank draft to the order

- l of the state of Minnesota in the amount of the license fee as
- 2 follows and is void if the license fee is not received within
- 3 ten days, as computed pursuant to Minnesota Statutes, section
- 4 645.15, after issuance:
- 5 A. a nonrefundable fee of \$10,000 for a Class A license;
- B. a fee for a Class B license equal to \$100 times the
- 7 optimum number of racing days sought in the license application.
- 8 The commission must refund promptly to the licensee any amount
- 9 by which the fee paid exceeds \$100 times the number of actual
- 10 days of racing sponsored and managed by the licensee.
- 11 4 MCAR S 15.043 Class A and B license application information.
- 12 False or misleading information in a Class A or B license
- 13 application, omission of required information, or substantial
- 14 deviation from representations in the application is cause for
- 15 denial, revocation, or suspension of a license or imposition of
- 16 a fine.
- 17 4 MCAR S 15.044 Delay in completion of racetrack facility.
- Failure of a Class A licensee to complete substantially the
- 19 construction of its racetrack facility and installation of
- 20 equipment within 30 days, as computed pursuant to Minnesota
- 21 Statutes, section 645.15, after the completion date stated in
- 22 its license application is cause for revocation or suspension of
- 23 the license, and the commission may impose a penalty of \$1,000
- 24 on the licensee for each day of delay. The penalty does not
- 25 apply if and to the extent the licensee proves that the delay
- 26 arose out of causes beyond the control and without the fault or
- 27 negligence of the licensee, its contractors and subcontractors.
- 28 Such causes may include, but are not restricted to, acts of God
- 29 or enemies of the United States, acts of government in either
- 30 its sovereign or contractual capacity, fires, floods, epidemics,
- 31 quarantine restrictions, strikes, freight embargoes, and
- 32 unusually severe weather, but in every case the delay must be
- 33 beyond the control and without fault or negligence of the
- 34 licensee, its contractors and subcontractors. If the cause of
- 35 delay is the default of a contractor or subcontractor and if the

- l licensee proves the default arose out of causes beyond the
- 2 control of the licensee, its contractors and subcontractors, the
- 3 above penalty may not be imposed for the delay unless the
- 4 supplies or services to be furnished by contractor or
- 5 subcontractor were obtainable from other sources in sufficient
- 6 time to permit the licensee to meet the completion date.
- 7 4 MCAR S 15.045 Construction, expansion, extension, alteration,
- 8 or remodeling of facilities.
- 9 No Class A or B licensee may construct, expand, extend,
- 10 alter, or remodel a racetrack facility at a cost in excess of
- 11 \$10,000 without the approval of the commission. Failure to
- 12 obtain approval is cause for revocation or suspension of a
- 13 license or imposition of a fine.
- 14 4 MCAR S 15.046 Security.
- Class A and B licensees must maintain security which is
- 16 adequate to ensure the health, safety, and comfort of all humans
- 17 and horses at the racetrack facility and protection of all
- 18 property.
- 19 4 MCAR S 15.047 Security modifications.
- The commission may order Class A and B licensees to make
- 21 modifications to security facilities, equipment, systems,
- 22 personnel, or their deployment which are necessary to the
- 23 integrity of racing or public safety, health, or welfare.
- 24 Failure to make modifications mandated by the commission
- 25 promptly is cause for revocation or suspension of a license or
- 26 imposition of a fine.
- 27 4 MCAR S 15.048 Medical services.
- 28 A racetrack facility must provide the following medical
- 29 facilities, equipment, and personnel:
- 30 A. a fully equipped first aid room with at least two beds;
- 31 B. a licensed physician and registered nurse on duty in the
- 32 first aid room on all days during which horse racing is
- 33 conducted;
- 34 C. a registered nurse on duty on all days during which the

- 1 racetrack facility is open for exercising horses;
- 2 D. an ambulance for humans with necessary equipment and
- 3 staff whenever the facility is open for racing or exercising
- 4 horses.
- 5 4 MCAR S 15.049 Care of horses.
- A racetrack facility must provide the following facilities,
- 7 equipment, and personnel for horses:
- 8 A. an individual box stall for each horse;
- 9 B. a fence surrounding the stabling facilities;
- 10 C. stabling and training facilities available at least three
- ll weeks before the start of the first race meeting for a species
- 12 of horse in any year;
- D. a licensed outrider mounted and on duty whenever a
- 14 facility is open for exercising horses;
- 15 E. a horse ambulance available for the safe and expedient
- 16 removal of crippled animals. The ambulance must be equipped
- 17 with a screen for use when an animal must be destroyed in view
- 18 of the public, a winch to lift dead or injured animals onto the
- 19 ambulance, and a removable floor or any other devices which
- 20 enable a dead or injured horse to be loaded.
- 21 4 MCAR S 15.050 Contract approval.
- Contracts entered into by Class A, B, and D licensees and
- 23 their contractors for goods and services are subject to prior
- 24 approval by the commission. Contracts and subcontracts must
- 25 include affirmative action plans establishing goals and
- 26 timetables consistent with Minnesota Statutes, chapter 363. All
- 27 Class A, B, and D licensees must submit copies of any written
- 28 contracts and subcontracts to the commission. The commission
- 29 shall approve or disapprove contracts and subcontracts within 30
- 30 days, as computed pursuant to Minnesota Statutes, section
- 31 645.15, after submission.