

1 Department of Commerce

2

3 Adoption of Rules Relating to Variable Life Insurance

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5 Rules as Adopted

6 4 MCAR S 1.9401 Authority and scope.

7 The following rules apply to all variable life insurance  
8 policies issued in this state, and are adopted under the  
9 authority of Minnesota Statutes, section 61A.20.

10 4 MCAR S 1.9402 Definitions.

11 A. Terms. For the purposes of 4 MCAR SS 1.9401-1.9411, the  
12 terms defined in this rule have the meanings given them.

13 B. Affiliate. "Affiliate" of an insurer means any person,  
14 directly or indirectly, controlling, controlled by, or under  
15 common control with the insurer; any person who regularly  
16 furnishes investment advice to the insurer with respect to its  
17 separate accounts for which a specific fee or commission is  
18 charged; or any director, officer, partner, or employee of an  
19 insurer, controlling or controlled person, or person providing  
20 investment advice or any member of the immediate family of this  
21 person.

22 C. Assumed investment rate. "Assumed investment rate" means  
23 the rate of investment return which would be required to be  
24 credited to a variable life insurance policy, after deduction of  
25 charges for taxes, investment expenses, and mortality and  
26 expense guarantees to maintain the variable death benefit equal  
27 at all times to the amount of death benefit, other than  
28 incidental insurance benefits, which would be payable under the  
29 plan of insurance if the death benefit did not vary according to  
30 the investment experience of the separate account.

31 D. Benefit base. "Benefit base" means the amount to which  
32 the net investment return is applied.

33 E. Control. "Control," including the terms "controlling,"  
34 "controlled by," and "under common control with," means the  
35 possession, direct or indirect, of the power to direct or cause

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1 the direction of the management and policies of a person,  
2 whether through the ownership of voting securities, by contract  
3 other than a commercial contract for goods or nonmanagement  
4 services, or otherwise, unless the power is the result of an  
5 official position with or corporate office held by the person.  
6 Control is presumed to exist if any person, directly or  
7 indirectly, owns, controls, holds with the power to vote, or  
8 holds proxies representing more than ten percent of the voting  
9 securities of any other person. This presumption may be  
10 rebutted by a showing made to the satisfaction of the  
11 commissioner that control does not exist in fact. The  
12 commissioner may determine, after furnishing all persons in  
13 interest notice and opportunity to be heard and making specific  
14 findings of fact to support the determination, that control  
15 exists in fact, notwithstanding the absence of a presumption to  
16 that effect.

17 F. Flexible premium policy. "Flexible premium policy" means  
18 any variable life insurance policy other than a scheduled  
19 premium policy as specified in L.

20 G. General account. "General account" means all assets of  
21 the insurer other than assets in separate accounts established  
22 pursuant to Minnesota Statutes, section 61A.14, or pursuant to  
23 the corresponding section of the insurance laws of the state of  
24 domicile of a foreign or alien insurer, whether or not for  
25 variable life insurance.

26 H. Incidental insurance benefit. "Incidental insurance  
27 benefit" means all insurance benefits in a variable life  
28 insurance policy, other than the variable death benefit and the  
29 minimum death benefit, including accidental death and  
30 dismemberment benefits, disability benefits, guaranteed  
31 insurability options, family income, or term riders.

32 I. Minimum death benefit. "Minimum death benefit" means the  
33 amount of the guaranteed death benefit, other than incidental  
34 insurance benefits, payable under a variable life insurance  
35 policy regardless of the investment performance of the separate  
36 account.

1 J. Net investment return. "Net investment return" means the  
2 rate of investment return in a separate account to be applied to  
3 the benefit base.

4 K. Policy processing day. "Policy processing day" means the  
5 day on which charges authorized in the policy are deducted from  
6 the policy's cash value.

7 L. Scheduled premium policy. "Scheduled premium policy"  
8 means any variable life insurance policy under which both the  
9 amount and timing of premium payments are fixed by the insurer.

10 M. Separate account. "Separate account" means a separate  
11 account established for variable life insurance pursuant to  
12 Minnesota Statutes, section 61A.14, or pursuant to the  
13 corresponding section of the insurance laws of the state of  
14 domicile of a foreign or alien insurer.

15 N. Variable death benefit. "Variable death benefit" means  
16 the amount of the death benefit, other than incidental insurance  
17 benefits, payable under a variable life insurance policy  
18 dependent on the investment performance of the separate account,  
19 which the insurer would have to pay in the absence of any  
20 minimum death benefit.

21 O. Variable life insurance policy. "Variable life insurance  
22 policy" means any individual policy which provides for life  
23 insurance the amount or duration of which varies according to  
24 the investment experience of any separate account or accounts  
25 established and maintained by the insurer as to this policy,  
26 pursuant to Minnesota Statutes, section 61A.14, or pursuant to  
27 the corresponding section of the insurance laws of the state of  
28 domicile of a foreign or alien insurer.

29 P. Securities Act of 1933. "Securities Act of 1933" means  
30 the Federal Securities Act of 1933, 15 U.S.C., Section 77a et.  
31 seq.

32 Q. Securities Exchange Act of 1934. "Securities Exchange  
33 Act of 1934" means the Federal Securities Exchange Act of 1934,  
34 15 U.S.C., Section 78a et. seq.

35 R. Investment Company Act of 1940. "Investment Company Act  
36 of 1940" means the Federal Investment Company Act of 1940, 15

1 U.S.C., Section 80a-1 et. seq.

2 S. Employee Retirement Income Security Act of 1974.

3 "Employee Retirement Income Security Act of 1974" means the

4 Federal Employee Retirement Income Security Act of 1974, 29

5 U.S.C., Section 1001 et. seq.

6 4 MCAR S 1.9403 Qualification of insurer to issue variable life  
7 insurance.

8 A. Compliance with laws and grant of authority. An insurer  
9 shall not deliver or issue for delivery in this state any  
10 variable life insurance policy unless it has complied with  
11 Minnesota Statutes, sections 61A.13 to 61A.21 and 4 MCAR SS  
12 1.9401-1.9411, and the commissioner has granted the insurer the  
13 authority to issue variable life insurance policies in the state  
14 of Minnesota pursuant to Minnesota Statutes, section 61A.20.

15 B. Required filing. Before any insurer delivers or issues  
16 for delivery any variable life insurance policy in this state,  
17 it must file with the commissioner the information contained in  
18 1.-4. for the consideration of the commissioner in making the  
19 determination required by Minnesota Statutes, section 61A.19.

20 1. Copies of and a general description of the variable  
21 life insurance policies it intends to issue.

22 2. A general description of the methods of operation of  
23 the variable life insurance business of the insurer, including  
24 methods of distribution of policies and the names of those  
25 persons or firms proposed to supply consulting, investment,  
26 administrative, custodial, or distribution services to the  
27 insurer.

28 3. With respect to any separate account maintained by an  
29 insurer for any variable life insurance policy, a statement of  
30 the investment policy the insurer intends to follow for the  
31 investment of the assets held in such separate account, and a  
32 statement of the procedures for changing such investment policy.  
33 The statement of investment policy shall include a description  
34 of the investment objective intended for the separate account.

35 4. A statement of the insurer's actuary describing the  
36 mortality and expense risks which the insurer will bear under

1 the policy.

2 C. Applicability. The requirements of this rule apply to  
3 all insurers either seeking authority to issue variable life  
4 insurance in this state or having authority to issue variable  
5 life insurance in this state.

6 4 MCAR S 1.9404 Insurance policy requirements.

7 A. Generally. The commissioner shall not accept the filing  
8 of any variable life insurance policy form unless it conforms to  
9 the requirements of 4 MCAR S 1.9404 and Minnesota Statutes,  
10 chapter 61A.

11 B. Mandatory policy benefit and design requirements.  
12 Variable life insurance policies delivered or issued for  
13 delivery in this state shall comply with the minimum  
14 requirements contained in 1.-7.

15 1. Mortality and expense risk shall be borne by the  
16 insurer. The mortality and expense charges shall be subject to  
17 the maximums stated in the contract.

18 2. For scheduled premium policies, a minimum death  
19 benefit shall be provided in an amount at least equal to the  
20 initial face amount of the policy so long as premiums are duly  
21 paid, subject to the provisions of 4 MCAR S 1.9404 D.2.

22 3. The policy shall reflect the investment experience of  
23 one or more separate accounts established and maintained by the  
24 insurer. The insurer must demonstrate that the reflection of  
25 investment experience in the variable life insurance policy is  
26 actuarially sound.

27 4. Each variable life insurance policy shall be credited  
28 with the full amount of the net investment return applied to the  
29 benefit base.

30 5. Any changes in variable death benefits of each  
31 variable life insurance policy shall be determined at least  
32 annually.

33 6. The cash value of each variable life insurance policy  
34 shall be determined at least monthly. The method of computation  
35 of cash values and other non-forfeiture benefits, as described  
36 either in the policy or in a statement filed with the

1 commissioner or person fulfilling the equivalent function of the  
2 state in which the policy is delivered, or issued for delivery,  
3 shall be in accordance with actuarial procedures that recognize  
4 the variable nature of the policy. The method of computation  
5 must be such that, if the net investment return credited to the  
6 policy at all times from the date of issue should be equal to  
7 the assumed investment rate with premiums and benefits  
8 determined accordingly under the terms of the policy, then the  
9 resulting cash values and other non-forfeiture benefits must be  
10 at least equal to the minimum values required by Minnesota  
11 Statutes, section 61A.24, the Standard Non-Forfeiture Law, for a  
12 general account policy with these premiums and benefits. The  
13 assumed investment rate shall not exceed the maximum interest  
14 rate permitted under Minnesota Statutes, section 61A.24. If the  
15 policy does not contain an assumed investment rate, this  
16 demonstration must be based on the maximum interest rate  
17 permitted under Minnesota Statutes, section 61A.24. The method  
18 of computation may disregard incidental minimum guarantees as to  
19 the dollar amounts payable. Incidental minimum guarantees  
20 include, for example, but are not to be limited to, a guarantee  
21 that the amount payable at death or maturity shall be at least  
22 equal to the amount that otherwise would have been payable if  
23 the net investment return credited to the policy at all times  
24 from the date of issue had been equal to the assumed investment  
25 rate.

26 7. The computation of values required for each variable  
27 life insurance policy may be based upon reasonable and necessary  
28 approximations.

29 C. Mandatory policy provisions. Every variable life  
30 insurance policy filed for approval in this state shall contain  
31 at least the following:

32 1. the cover page or pages corresponding to the cover  
33 page of each policy shall contain:

34 a. a prominent statement in either contrasting color  
35 or in boldface type that the amount or duration of death benefit  
36 may be variable or fixed under specified conditions;

1           b. a prominent statement in either contrasting color  
2 or in boldface type that cash values may increase or decrease in  
3 accordance with the experience of the separate account subject  
4 to any specified minimum guarantees;

5           c. a statement describing any minimum death benefit  
6 required pursuant to 4 MCAR S 1.9404 B.3.;

7           d. the method, or a reference to the policy provision,  
8 which describes the method for determining the amount of  
9 insurance payable at death;

10          e. a captioned provision that the policyholder may  
11 return the variable life insurance policy within ten days of  
12 receipt of the policy by the policyholder, and receive a refund  
13 as required by state law.

14          f. such other items as are currently required by  
15 Minnesota Statutes, chapter 61A.;

16          2. a. For scheduled premium policies, a provision for a  
17 grace period of not less than 31 days from the premium due date  
18 which shall provide that where the premium is paid within the  
19 grace period, policy values will be the same, except for the  
20 deduction of any overdue premium, as if the premium were paid on  
21 or before the due date;

22          b. For flexible premium policies, a provision for a  
23 grace period beginning on the policy processing day when the  
24 total charges authorized by the policy that are necessary to  
25 keep the policy in force until the next policy processing day  
26 exceed the amounts available under the policy to pay these  
27 charges in accordance with the terms of the policy. The grace  
28 period shall end on a date not less than 61 days after the  
29 mailing date of the Report to Policyholders required by 4 MCAR S  
30 1.9409 C.

31          The death benefit payable during the grace period will  
32 equal the death benefit in effect immediately prior to the  
33 period less any overdue charges. If the policy processing days  
34 occur monthly, the insurer may require the payment of not more  
35 than three times the charges which were due on the policy  
36 processing day on which the amounts available under the policy

1 were insufficient to pay all charges authorized by the policy  
2 that are necessary to keep the policy in force until the next  
3 policy processing day;

4 3. For scheduled premium policies, a provision that the  
5 policy will be reinstated at any time within three years from  
6 the date of default upon the written application of the insured  
7 and evidence of insurability, including good health,  
8 satisfactory to the insurer, unless the cash surrender value has  
9 been paid or the period of extended insurance has expired, upon  
10 the payment of any outstanding indebtedness arising subsequent  
11 to the end of the grace period following the date of default  
12 together with accrued interest thereon to the date of  
13 reinstatement and payment of an amount not exceeding the greater  
14 of:

15 a. all overdue premiums with interest at a rate not  
16 exceeding eight percent per annum compounded annually and any  
17 indebtedness in effect at the end of the grace period following  
18 the date of default with interest at a rate not exceeding eight  
19 percent per annum compounded annually; or

20 b. 110 percent of the increase in cash value resulting  
21 from reinstatement plus all overdue premiums for incidental  
22 insurance benefits with interest at a rate not exceeding eight  
23 percent per annum compounded annually;

24 4. a full description of the benefit base and of the  
25 method of calculation and application of any factors used to  
26 adjust variable benefits under the policy;

27 5. a provision designating the separate account to be  
28 used and stating that:

29 a. the assets of the separate account shall be  
30 available to cover the liabilities of the general account of the  
31 insurer only to the extent that the assets of the separate  
32 account exceed the liabilities of the separate account arising  
33 under the variable life insurance policies supported by the  
34 separate account; and

35 b. the assets of the separate account shall be valued  
36 at least as often as any policy benefits vary but at least



1 monthly.

2 6. a provision stating that the approval process for a  
3 change in the investment policy of the separate account is on  
4 file with the commissioner;

5 7. a provision that the policy shall be incontestable by  
6 the insurer after it has been in force for two years during the  
7 lifetime of the insured, provided, however, that any increase in  
8 the amount of the policy's death benefits subsequent to the  
9 policy issue date, which increase occurred upon a new  
10 application or request of the owner and was subject to  
11 satisfactory proof of the insured's insurability, shall be  
12 incontestable after an increase has been in force, during the  
13 lifetime of the insured, for two years from the date of issue of  
14 the increase;

15 8. a provision that payment of variable death benefits in  
16 excess of any minimum death benefits, cash values, policy loans,  
17 or partial withdrawals (except when used to pay premiums) or  
18 partial surrenders may be deferred:

19 a. for up to six months from the date of request, if  
20 such payments are based on policy values which do not depend on  
21 the investment performance of the separate account; or

22 b. otherwise, for any period during which the New York  
23 Stock Exchange is closed for trading (except for normal holiday  
24 closing) or when the Securities and Exchange Commission has  
25 determined that a state of emergency exists which may make such  
26 payment impractical;

27 9. if settlement options are provided, at least one  
28 option shall be provided on a fixed basis only;

29 10. a description of the basis for computing the cash  
30 value and the surrender value under the policy shall be included;

31 11. premiums or changes for incidental insurance benefits  
32 shall be stated separately;

33 12. a provision for non-forfeiture insurance benefits.  
34 The insurer may establish a reasonable minimum cash value below  
35 which non-forfeiture insurance options will not be available.

36 D. Policy loan provisions. Every variable life insurance

1 policy, other than term insurance policies and pure endowment  
2 policies, delivered or issued for delivery in this state must  
3 contain provisions for policy loans after the policy has been in  
4 force for three full years which are not less favorable to the  
5 policyholder than the following:

6 1. at least 75 percent of the policy's cash surrender  
7 value may be borrowed;

8 2. the amount borrowed shall bear interest at a rate not  
9 to exceed that permitted by Minnesota Statutes, section 61A.03;

10 3. any indebtedness shall be deducted from the proceeds  
11 payable on death;

12 4. any indebtedness shall be deducted from the cash  
13 surrender value upon surrender or in determining any  
14 non-forfeiture benefit;

15 5. for scheduled premium policies, whenever the  
16 indebtedness exceeds the cash surrender value, the insurer shall  
17 give notice of any intent to cancel the policy if the excess  
18 indebtedness is not repaid within 31 days after the date of  
19 mailing of the notice. For flexible premium policies, whenever  
20 the total charges authorized by the policy that are necessary to  
21 keep the policy in force until the next following policy  
22 processing day exceed the amounts available under the policy to  
23 pay these charges, a report must be sent to the policyholder  
24 containing the information specified by 4 MCAR S 1.9409 C.;

25 6. the policy may provide that if, at any time, so long  
26 as premiums are duly paid, the variable death benefit is less  
27 than it would have been if no loan or withdrawal had ever been  
28 made, the policyholder may increase such variable death benefit  
29 up to what it would have been if there had been no loan or  
30 withdrawal by paying an amount not exceeding 110 percent of the  
31 corresponding increase in cash value and by furnishing such  
32 evidence of insurability as the insurer may request;

33 7. the policy loan provisions shall be constructed so  
34 that variable life insurance policyholders who have not  
35 exercised this provision are not disadvantaged by the exercise  
36 of it;

1 8. amounts paid to the policyholders upon the exercise of  
2 any policy loan provision shall be withdrawn from the separate  
3 account and shall be returned to the separate account upon  
4 repayment except that a stock insurer may provide the amounts  
5 for policy loans from the general account.

6 E. Other policy provisions.

7 1. Incidental insurance benefits, if offered, may be  
8 offered on a fixed or variable basis.

9 2. Policies issued on a participating basis shall offer  
10 to pay dividend amounts in cash. In addition, the policies may  
11 offer the following dividend options:

12 a. the amount of the dividend may be credited against  
13 premium payments;

14 b. the amount of the dividend may be applied to  
15 provide amounts of additional fixed or variable benefit life  
16 insurance;

17 c. the amount of the dividend may be deposited in the  
18 general account at a specified minimum rate of interest;

19 d. the amount of the dividend may be applied to  
20 provide paid-up amounts of fixed benefit one-year term insurance;

21 e. the amount of the dividend may be deposited as a  
22 variable deposit in a separate account.

23 3. A provision allowing the policyholder to elect in  
24 writing in the application for the policy or thereafter an  
25 automatic premium loan on a basis not less favorable than that  
26 required of policy loans under 4 MCAR S 1.9404 D., except that a  
27 restriction that no more than two consecutive premiums can be  
28 paid under this provision may be imposed.

29 4. An exclusion for suicide within two years of the issue  
30 date of the policy. However, to the extent of the increased  
31 death benefits only, the policy may provide an exclusion for  
32 suicide within two years of any increase in death benefits which  
33 results from an application of the owner subsequent to the  
34 policy issue date.

35 5. A provision allowing the policyholder to make partial  
36 withdrawals.

1           6. Any other policy provision not inconsistent with 4  
2 MCAR SS 1.9401-1.9411 or Minnesota law.

3 4 MCAR S 1.9405 Reserve liabilities for variable life insurance.

4           A. Establishment. Reserve liabilities for variable life  
5 insurance policies shall be established under the Standard  
6 Valuation Law, Minnesota Statutes, section 61A.25, in accordance  
7 with actuarial procedures that recognize the variable nature of  
8 the benefits provided and any mortality guarantees.

9           B. Scheduled premium policies. For scheduled premium  
10 policies, reserve liabilities for the guaranteed minimum death  
11 benefit shall be the reserve needed to provide for the  
12 contingency of death occurring when the guaranteed minimum death  
13 benefit exceeds the death benefit that would be paid in the  
14 absence of the guarantee, and shall be maintained in the general  
15 account of the insurer and shall be not less than the greater of  
16 the following minimum reserves:

17           1. The aggregate total of the term costs, if any,  
18 covering a period of one full year from the valuation date, of  
19 the guarantee on each variable life insurance contract, assuming  
20 an immediate one-third depreciation in the current value of the  
21 assets of the separate account followed by a net investment  
22 return equal to the assumed investment rate; or

23           2. The aggregate total of the "attained age level"  
24 reserves on each variable life insurance contract. The  
25 "attained age level" reserve on each variable life insurance  
26 contract shall not be less than zero and shall equal the  
27 "residue," as described in paragraph a. below, of the prior  
28 year's "attained age level" reserve on the contract, with any  
29 such "residue," increased or decreased by a payment computed on  
30 an attained age basis as described in paragraph b. below.

31           a. the "residue" of the prior year's "attained age  
32 level" reserve on each variable life insurance contract shall  
33 not be less than zero and shall be determined by adding interest  
34 at the valuation interest rate to such prior year's reserve,  
35 deducting the tabular claims based on the "excess," if any, of  
36 the guaranteed minimum death benefit over the death benefit that

1 would be payable in the absence of such guarantee, and dividing  
2 the net result by the tabular probability of survival. The  
3 "excess" referred to in the preceding sentence shall be based on  
4 the actual level of death benefits that would have been in  
5 effect during the preceding year in the absence of the  
6 guarantee, taking appropriate account of the reserve assumptions  
7 regarding the distribution of death claim payments over the year.

8       b. the payment referred to in 4 MCAR S 1.9405 B.2.  
9 shall be computed so that the present value of a level payment  
10 of that amount each year over the future premium paying period  
11 of the contract is equal to (A) minus (B) minus (C), where (A)  
12 is the present value of the future guaranteed minimum death  
13 benefits, (B) is the present value of the future deathbenefits  
14 that would be payable in the absence of such guarantee, and (C)  
15 is any "residue," as described in paragraph a. above, of the  
16 prior year's "attained age level" reserve on such variable life  
17 insurance contract. If the contract is paid-up, the payment  
18 shall equal (A) minus (B) minus (C). The amounts of future  
19 death benefits referred to in (B) shall be computed assuming a  
20 net investment return of the separate account which may differ  
21 from the assumed investment rate and/or the valuation interest  
22 rate but in no event may exceed the maximum interest rate  
23 permitted for the valuation of life contracts.

24       3. The valuation interest rate and mortality table used  
25 in computing the two minimum reserves described in paragraphs 1.  
26 and 2. above shall conform to permissible standards for the  
27 valuation of life insurance contracts. In determining such  
28 minimum reserve, the company may employ suitable approximations  
29 and estimates, including but not limited to groupings and  
30 averages.

31       C. Flexible premium policies. For flexible premium  
32 policies, reserve liabilities for any guaranteed minimum death  
33 benefit shall be maintained in the general account of the  
34 insurer and shall be not less than the aggregate total of the  
35 term costs, if any, covering the period provided for in the  
36 guarantee not otherwise provided for by the reserves held in the

1 separate account assuming an immediate one-third depreciation in  
2 the current value of the assets of the separate account followed  
3 by a net investment return equal to the valuation interest rate.

4 The valuation interest rate and mortality table used in  
5 computing this additional reserve, if any, shall conform to  
6 permissible standards for the valuation of life insurance  
7 contracts. In determining the minimum reserve, the company may  
8 employ suitable approximations and estimates, including but not  
9 limited to groupings and averages.

10 D. Reserve liabilities for all fixed incidental insurance  
11 benefits and any guarantees associated with variable incidental  
12 insurance benefits shall be maintained in the general account  
13 and reserve liabilities for all variable aspects of the variable  
14 incidental insurance benefits must be maintained in a separate  
15 account in amounts determined in accordance with the actuarial  
16 procedures appropriate to such benefit.

17 4 MCAR S 1.9406 Separate accounts.

18 The following requirements apply to the establishment and  
19 administration of variable life insurance separate accounts by  
20 any domestic insurer:

21 A. Establishment and administration of separate accounts.  
22 Any domestic insurer issuing variable life insurance shall  
23 establish and administer one or more separate accounts pursuant  
24 to Minnesota Statutes, section 61A.14.

25 1. All persons with access to the cash, securities, or  
26 other assets of the separate account shall be under bond in an  
27 amount not less than \$3,000,000.

28 2. The assets of these separate accounts shall be valued  
29 at least as often as variable benefits are determined but in any  
30 event at least monthly.

31 B. Amounts in the separate account. The insurer shall  
32 maintain in each separate account assets with a value at least  
33 equal to the greater of the valuation reserves for the variable  
34 portion of the variable life insurance policies or the benefit  
35 base for such policies.

36 C. Investments by the separate account. The separate

1 account shall have sufficient net investment income and readily  
2 marketable assets to meet anticipated withdrawals under policies  
3 funded by the account and be registered under the Investment  
4 Company Act of 1940.

5 D. Limitations on ownership.

6 1. A separate account shall not purchase or otherwise  
7 acquire the securities of any issuer, other than securities  
8 issued or guaranteed as to principal and interest by the United  
9 States, if immediately after the purchase or acquisition the  
10 value of the investment, together with prior investments of the  
11 account in the security valued as required by this rule, would  
12 exceed ten percent of the value of the assets of the separate  
13 account. The commissioner shall waive this limitation in  
14 writing if he believes the waiver will not render the operation  
15 of the separate account hazardous to the public or the  
16 policyholders in this state.

17 2. No separate account shall purchase or otherwise  
18 acquire the voting securities of any issuer if as a result of  
19 the acquisition the insurer and its separate accounts, in the  
20 aggregate, will own more than ten percent of the total issued  
21 and outstanding voting securities of the issuer. The  
22 commissioner shall waive this limitation in writing if he  
23 believes the waiver will not render the operation of the  
24 separate account hazardous to the public or the policyholders in  
25 this state or jeopardize the independent operation of the issuer  
26 of the securities.

27 3. The percentage limitation specified in D.1. shall not  
28 be construed to preclude the investment of the assets of  
29 separate accounts in shares of investment companies registered  
30 pursuant to the Investment Company Act of 1940 or other pools of  
31 investment assets if the investments and investment policies of  
32 the investment companies or asset pools comply substantially  
33 with the provisions of C. and other applicable portions of this  
34 rule.

35 E. Valuation of separate account. Investments of the  
36 separate account shall be valued at their market value on the

1 date of valuation, or at amortized cost if it approximates  
2 market value.

3 F. Separate account investment policy. The investment  
4 policy of a separate account operated by a domestic insurer  
5 filed under 4 MCAR S 1.9403 B.3. shall not be changed without  
6 first filing the change with the commissioner.

7 G. Charges against a variable life insurance separate  
8 account. The insurer must disclose in writing, prior to or  
9 contemporaneously with delivery of the policy, all charges that  
10 may be made against the separate account, including, but not  
11 limited to the following:

12 1. taxes or reserves for taxes attributable to investment  
13 gains and income of the separate account;

14 2. actual cost of reasonable brokerage fees and similar  
15 direct acquisition and sales costs incurred in the purchase or  
16 sale of separate account assets;

17 3. actuarially determined costs of insurance (tabular  
18 costs) and the release of reserves and benefit base consistent  
19 with the release of separate account liabilities;

20 4. charges for administrative expenses and investment  
21 management expenses, including internal costs attributable to  
22 the investment management of assets of the separate account;

23 5. a charge, at a rate specified in the policy for  
24 mortality and expense guarantees;

25 6. any amounts in excess of those required to be held in  
26 the separate account;

27 7. charges for incidental insurance benefits.

28 4 MCAR S 1.9407 Information furnished to applicants.

29 The requirements of 4 MCAR S 1.9407 shall be deemed to have  
30 been satisfied to the extent that a disclosure containing  
31 information required by 4 MCAR S 1.9407 is delivered, either in  
32 the form of (1) a prospectus included in a registration  
33 statement relating to the policies which satisfies the  
34 requirements of the Securities Act of 1933 and which was  
35 declared effective by the Securities and Exchange Commission; or  
36 (2) all information and reports required by the Employee



1 Retirement Income Security Act of 1974 if the policies are  
2 exempted from the registration requirements of the Securities  
3 Act of 1933 pursuant to Section 3(a)(2) thereof. An insurer  
4 delivering or issuing for delivery in this state any variable  
5 life insurance policies shall deliver to the applicant for the  
6 policy, and obtain a written acknowledgement of receipt from the  
7 applicant coincident with or prior to the execution of the  
8 application, the following information:

9 A. a summary explanation, in non-technical terms, of the  
10 principal features of the policy, including a description of the  
11 manner in which the variable benefits will reflect the  
12 investment experience of the separate account and the factors  
13 which affect the variation. The explanation must include  
14 notices of the provision required by 4 MCAR S 1.9404 C.l.e. and  
15 Minnesota Statutes, section 61A.03, clause (3).

16 B. a statement of the investment policy of the separate  
17 account, including:

18 1. a description of the investment objective intended for  
19 the separate account and the principal types of investments  
20 intended to be made; and

21 2. any restriction or limitations on the manner in which  
22 the operations of the separate account are intended to be  
23 conducted.

24 C. a statement of the net investment return of the separate  
25 account for each of the last ten years or a lesser period the  
26 separate account was in existence;

27 D. a statement of the charges levied against the separate  
28 account during the previous year;

29 E. a summary of the method to be used in valuing assets held  
30 by the separate account;

31 F. a summary of the federal income tax aspects of the policy  
32 applicable to the insured, the policyholder, and the beneficiary;

33 G. illustrations of benefits payable under the variable life  
34 insurance contract. The illustrations must be prepared by the  
35 insurer and must not include projections of past investment  
36 experience into the future or attempted predictions of future

1 investment experience, provided that nothing contained herein  
2 prohibits use of hypothetical assumed rates of return to  
3 illustrate possible levels of benefits if it is made clear that  
4 the assumed rates are hypothetical only.

5 4 MCAR S 1.9409 Reports to policyholders.

6 Any insurer delivering or issuing for delivery in this  
7 state any variable life insurance policies shall mail to each  
8 variable life insurance policyholder at his or her last known  
9 address the following reports:

10 A. Within 30 days after each anniversary of the policy, a  
11 statement or statements of the cash surrender value, death  
12 benefit, any partial withdrawal or policy loan, any interest  
13 charge, and any optional payments allowed pursuant to 4 MCAR S  
14 1.9404 C. under the policy computed as of the policy anniversary  
15 date. Provided, however, that such statement may be furnished  
16 within 30 days after a specified date in each policy year so  
17 long as the information contained therein is computed as of a  
18 date not more than 60 days prior to the mailing of the notice.  
19 This statement shall state that, in accordance with the  
20 investment experience of the separate account, the cash values  
21 and the variable death benefit may increase or decrease, and  
22 shall prominently identify any value described therein which may  
23 be recomputed prior to the next statement required by 4 MCAR S  
24 1.9409. If the policy guarantees that the variable death  
25 benefit on the next policy anniversary date will not be less  
26 than the variable death benefit specified in the statement, the  
27 statement shall be modified to so indicate. For flexible  
28 premium policies, the report must contain a reconciliation of  
29 the change since the previous report in cash value and cash  
30 surrender value, if different, because of payments made, less  
31 deductions for expense charges, withdrawals, investment  
32 experience, insurance charges, and any other charges made  
33 against the cash value. In addition, the report must show the  
34 projected cash value and cash surrender value, if different, as  
35 of one year from the end of the period covered by the report  
36 assuming that: planned periodic premiums, if any, are paid as

1 scheduled; guaranteed costs of insurance are deducted; and the  
2 net investment return is equal to the guaranteed rate or, in the  
3 absence of a guaranteed rate, is not greater than zero. If the  
4 projected value is less than zero, a warning message must be  
5 included that states that the policy may be in danger of  
6 terminating without value in the next 12 months unless  
7 additional premium is paid.

8 B. Annually, a statement or statements including:

9 1. a summary of the financial statement of the separate  
10 account based on the annual statement last filed with the  
11 commissioner;

12 2. the net investment return of the separate account for  
13 the last year and, for each year after the first, a comparison  
14 of the investment rate of the separate account during the last  
15 year with the investment rate during prior years, up to a total  
16 of not less than five years when available;

17 3. a list of investments held by the separate account as  
18 of a date not earlier than the end of the last year for which an  
19 annual statement was filed with the commissioner;

20 4. any charges levied against the separate account during  
21 the previous year;

22 5. a statement of any change, since the last report, in  
23 the investment objective and orientation of the separate  
24 account, in any investment restriction or material quantitative  
25 or qualitative investment requirement applicable to the separate  
26 account or in the investment adviser of the separate account.

27 C. For flexible premium policies, a report must be sent to  
28 the policyholder if the amounts available under the policy on  
29 any policy processing day to pay the charges authorized by the  
30 policy are less than the amount necessary to keep the policy in  
31 force until the next following policy processing day. The  
32 report must indicate the minimum payment required under the  
33 terms of the policy to keep it in force and the length of the  
34 grace period for payment of the amount.