6400.6550 SPECIFIC COURSE REQUIREMENTS FOR APPLICANTS WHO APPLY ON OR AFTER SEPTEMBER 1, 2017.

- Subpart 1. **Organizational management.** An applicant must complete a course in organizational management covering the basic management functions of:
 - A. planning and objective setting;
 - B. organizing and delegating; and
- C. observing, monitoring, and evaluating outcomes, including customer satisfaction.
- Subp. 2. **Managerial accounting.** An applicant must complete a course in managerial accounting, beyond introductory accounting, covering:
 - A. budgeting and fiscal resource allocation; and
- B. interpreting financial information to monitor financial performance and position and to make managerial decisions.
 - Subp. 3. **Gerontology.** An applicant must complete a course in gerontology covering:
 - A. the physical, social, and psychological aspects of the aging process; and
 - B. programs and services designed to meet the needs of the aged population.
- Subp. 4. **Health care and medical needs.** An applicant must complete a course in health care and medical needs of nursing facility residents covering:
- A. the anatomic and physiologic changes that are associated with the aging process;
- B. the impact and management of common syndromes associated with aging, including vision and hearing impairment, nutrition and malnutrition, and balance and mobility impairment;
 - C. basic medical and pharmacological terminology;
- D. prevention and management of conditions such as pressure ulcers and delirium;
- E. common psychiatric and neurodegenerative disorders such as dementias (including Alzheimer's), depression, anxiety, psychotic disorders, and alcohol and drug abuse;
 - F. advance care planning and the role of palliative care and end-of-life care; and
 - G. emerging medical trends and technology used in the long-term care setting.

- Subp. 5. **Long-term care supports and services.** An applicant must complete a course in the organization, operations, functions, services, and programs of long-term care supports and services covering:
 - A. governing and oversight bodies and their relationship to the administrator;
 - B. administrative responsibilities and structures;
 - C. operations and functions of each facility department;
- D. functions and roles of professional and nonprofessional staff and consulting personnel; and
- E. issues of cultural diversity and human relationships between and among employees and residents of nursing facilities and their family members.
- Subp. 6. **Human resources.** An applicant must complete a course in human resource management covering:
 - A. staffing;
 - B. equal employment opportunity, affirmative action, and workforce diversity;
 - C. compensation and benefits;
 - D. coaching and performance management;
 - E. training and development;
 - F. labor relations, including union contract negotiation and administration;
 - G. employment law; and
- H. workplace culture, accountability and fairness, just culture and learning concepts.
- Subp. 7. **Regulatory management.** An applicant must complete a course in regulatory management covering the legal, regulatory, and funding provisions and requirements governing operations of long-term care supports and services and health care programs including:
- A. resident rights, resident choice, resident risk, and protection from maltreatment;
 - B. professional and biomedical ethics, including advance directives;
 - C. guardianship and conservatorship;
 - D. liability, negligence, and malpractice;
 - E. data confidentiality, privacy, and practices;

- F. professional licensing, certification, and reporting for staff and consulting personnel;
 - G. health and safety codes, including OSHA and the National Life Safety Code;
- H. Medicare and Medicaid, standards for managed care and subacute care, and third-party payer requirements and reimbursement;
- I. federal and state nursing home survey and compliance regulations and processes;
- J. requirements affecting the quality of care and life of residents, including measurement of outcomes from clinical and resident-satisfaction perspectives;
 - K. resident acuity and assessment methodology;
 - L. quality assessment and assurance; and
 - M. customer choice.
- Subp. 8. **Quality measurement and performance improvement.** An applicant must complete a course in the accumulation and analysis of data to inform management decision making including:
 - A. strategic uses of data and information;
- B. data accumulation, storage, integration from multiple sources, manipulation, and presentation;
 - C. needs assessment and analysis methodologies;
- D. measures, analysis, and assessment of outcomes, including customer satisfaction and quality improvement;
- E. utilizing quality measurement and performance improvement tools and methodologies; and
 - F. problem-solving skills.
- Subp. 9. **Practicum.** An applicant must complete or have waived, based upon prior experience under part 6400.6650, subpart 1, item A, a practicum course as described in part 6400.6600.
- Subp. 10. **Effective date.** An applicant who applies on or after September 1, 2017, must follow the requirements in this part.

Statutory Authority: MS s 144A.20; 144A.21; 144A.23; 144A.24; 214.06

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