

SENATE
STATE OF MINNESOTA
NINETY-THIRD SESSION

S.F. No. 2673

(SENATE AUTHORS: BOLDON)

DATE	D-PG	OFFICIAL STATUS
03/07/2023	1379	Introduction and first reading Referred to Health and Human Services
03/20/2023	2109a	Comm report: To pass as amended and re-refer to Judiciary and Public Safety
03/27/2023	2590a	Comm report: To pass as amended and re-refer to Health and Human Services See SF2995

1.1 A bill for an act

1.2 relating to health care; establishing requirements for hospitals to screen patients

1.3 for eligibility for health coverage or assistance; requiring an affidavit of expert

1.4 review before certain debt collection activities; limiting hospital charges for

1.5 uninsured treatments and services for certain patients; proposing coding for new

1.6 law in Minnesota Statutes, chapter 144.

1.7 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF MINNESOTA:

1.8 Section 1. [144.587] REQUIREMENTS FOR SCREENING FOR ELIGIBILITY

1.9 FOR HEALTH COVERAGE OR ASSISTANCE.

1.10 Subdivision 1. Definitions. (a) The terms defined in this subdivision apply to this section

1.11 and sections 144.588 to 144.589.

1.12 (b) "Charity care" means the provision of free or discounted care to a patient according

1.13 to a hospital's financial assistance policies.

1.14 (c) "Hospital" means a private, nonprofit, or municipal hospital licensed under sections

1.15 144.50 to 144.56.

1.16 (d) "Insurance affordability program" has the meaning given in section 256B.02,

1.17 subdivision 19.

1.18 (e) "Navigator" has the meaning given in section 62V.02, subdivision 9.

1.19 (f) "Presumptive eligibility" has the meaning given in section 256B.057, subdivision

1.20 12.

1.21 (g) "Revenue recapture" means the use of the procedures in chapter 270A to collect debt.

2.1 (h) "Uninsured service or treatment" means any service or treatment that is not covered
2.2 by:

2.3 (1) a health plan, contract, or policy that provides health coverage to a patient; or

2.4 (2) any other type of insurance coverage, including but not limited to no-fault automobile
2.5 coverage, workers' compensation coverage, or liability coverage.

2.6 (i) "Unreasonable burden" includes requiring a patient to apply for enrollment in a state
2.7 or federal program for which the patient is obviously or categorically ineligible or has been
2.8 found to be ineligible in the previous 12 months.

2.9 Subd. 2. **Screening.** (a) A hospital participating in the hospital presumptive eligibility
2.10 program under section 256B.057, subdivision 12, must determine whether a patient who is
2.11 uninsured or whose insurance coverage status is not known by the hospital is eligible for
2.12 hospital presumptive eligibility coverage.

2.13 (b) For any uninsured patient, including any patient the hospital determines is eligible
2.14 for hospital presumptive eligibility coverage, and for any patient whose insurance coverage
2.15 status is not known to the hospital, a hospital must:

2.16 (1) if it is a certified application counselor organization, schedule an appointment for
2.17 the patient with a certified application counselor to occur prior to discharge unless the
2.18 occurrence of the appointment would delay discharge;

2.19 (2) if the occurrence of the appointment under clause (1) would delay discharge or if
2.20 the hospital is not a certified application counselor organization, schedule prior to discharge
2.21 an appointment for the patient with a MNsure-certified navigator to occur after discharge
2.22 unless the scheduling of an appointment would delay discharge; or

2.23 (3) if the scheduling of an appointment under clause (2) would delay discharge or if the
2.24 patient declines the scheduling of an appointment under clause (1) or (2), provide the patient
2.25 with contact information for available MNsure-certified navigators who can meet the needs
2.26 of the patient.

2.27 (c) For any uninsured patient, including any patient the hospital determines is eligible
2.28 for hospital presumptive eligibility coverage, and any patient whose insurance coverage
2.29 status is not known to the hospital, a hospital must screen the patient for eligibility for charity
2.30 care from the hospital. The hospital must attempt to complete the screening process for
2.31 charity care in person or by telephone within 30 days after the patient receives services at
2.32 the hospital or at the emergency department associated with the hospital.

3.1 Subd. 3. **Charity care.** (a) Upon completion of the screening process in subdivision 2,
3.2 paragraph (c), the hospital must determine whether the patient is ineligible or potentially
3.3 eligible for charity care. When a hospital evaluates a patient's eligibility for charity care,
3.4 hospital requests to the responsible party for verification of assets or income shall be limited
3.5 to:

3.6 (1) information that is reasonably necessary and readily available to determine eligibility;
3.7 and

3.8 (2) facts that are relevant to determine eligibility.

3.9 A hospital must not demand duplicate forms of verification of assets.

3.10 (b) If the patient is not ineligible for charity care, the hospital must assist the patient
3.11 with applying for charity care and refer the patient to the appropriate department in the
3.12 hospital for follow-up. A hospital may not impose application procedures for charity care
3.13 that place an unreasonable burden on the individual patient, taking into account the individual
3.14 patient's physical, mental, intellectual, or sensory deficiencies or language barriers that may
3.15 hinder the patient's ability to comply with application procedures.

3.16 (c) A hospital may not initiate any of the actions described in subdivision 4 while the
3.17 patient's application for charity care is pending.

3.18 Subd. 4. **Prohibited actions.** A hospital must not initiate one or more of the following
3.19 actions until the hospital determines that the patient is ineligible for charity care or denies
3.20 an application for charity care:

3.21 (1) offering to enroll or enrolling the patient in a payment plan;

3.22 (2) changing the terms of a patient's payment plan;

3.23 (3) offering the patient a loan or line of credit, application materials for a loan or line of
3.24 credit, or assistance with applying for a loan or line of credit, for the payment of medical
3.25 debt;

3.26 (4) referring a patient's debt for collections, including in-house collections, third-party
3.27 collections, revenue recapture, or any other process for the collection of debt;

3.28 (5) denying health care services to the patient or any member of the patient's household
3.29 because of outstanding medical debt, regardless of whether the services are deemed necessary
3.30 or may be available from another provider; or

3.31 (6) accepting a credit card payment of over \$500 for the medical debt owed to the hospital.

4.1 Subd. 5. **Notice.** (a) A hospital must post notice of the availability of charity care from
 4.2 the hospital in at least the following locations: (1) areas of the hospital where patients are
 4.3 admitted or registered; (2) emergency departments; and (3) the portion of the hospital's
 4.4 financial services or billing department that is accessible to patients. The posted notice must
 4.5 be in all languages spoken by more than five percent of the population in the hospital's
 4.6 service area.

4.7 (b) A hospital must make available on the hospital's website the current version of the
 4.8 hospital's charity care policy, a plain-language summary of the policy, and the hospital's
 4.9 charity care application form. The summary and application form must be available in all
 4.10 languages spoken by more than five percent of the population in the hospital's service area.

4.11 Subd. 6. **Patient may decline services.** A patient may decline to complete an insurance
 4.12 affordability program application to schedule an appointment with a certified application
 4.13 counselor, to schedule an appointment with a MNsure-certified navigator, to accept
 4.14 information about navigator services, to participate in the charity care screening process,
 4.15 or to apply for charity care.

4.16 Subd. 7. **Enforcement.** In addition to the enforcement of this section by the
 4.17 commissioner, the attorney general may enforce this section under section 8.31.

4.18 **EFFECTIVE DATE.** This section is effective November 1, 2023, and applies to services
 4.19 and treatments provided on or after that date.

4.20 Sec. 2. **[144.588] CERTIFICATION OF EXPERT REVIEW.**

4.21 Subdivision 1. **Requirement; action to collect medical debt or garnish wages or bank**
 4.22 **accounts.** (a) In an action against a patient or guarantor for collection of medical debt owed
 4.23 to a hospital or for garnishment of the patient's or guarantor's wages or bank accounts to
 4.24 collect medical debt owed to a hospital, the hospital must serve on the defendant with the
 4.25 summons and complaint an affidavit of expert review certifying that:

4.26 (1) unless the patient declined to participate, the hospital complied with the requirements
 4.27 in section 144.587;

4.28 (2) there is a reasonable basis to believe that the patient owes the debt;

4.29 (3) all known third-party payors have been properly billed by the hospital, such that any
 4.30 remaining debt is the financial responsibility of the patient, and the hospital will not bill the
 4.31 patient for any amount that an insurance company is obligated to pay;

5.1 (4) the patient has been given a reasonable opportunity to apply for charity care, if the
5.2 facts and circumstances suggest that the patient may be eligible for charity care;

5.3 (5) where the patient has indicated an inability to pay the full amount of the debt in one
5.4 payment and provided reasonable verification of the inability to pay the full amount of the
5.5 debt in one payment if requested by the hospital, the hospital has offered the patient a
5.6 reasonable payment plan;

5.7 (6) there is no reasonable basis to believe that the patient's or guarantor's wages or funds
5.8 at a financial institution are likely to be exempt from garnishment; and

5.9 (7) in the case of a default judgment proceeding, there is not a reasonable basis to believe:

5.10 (i) that the patient may already consider that the patient has adequately answered the
5.11 complaint by calling or writing to the hospital, its debt collection agency, or its attorney;

5.12 (ii) that the patient is potentially unable to answer the complaint due to age, disability,
5.13 or medical condition; or

5.14 (iii) the patient may not have received service of the complaint.

5.15 (b) The affidavit of expert review must be completed by a designated employee of the
5.16 hospital seeking to initiate the action or garnishment.

5.17 Subd. 2. **Requirement; referral to third-party debt collection agency.** (a) In order to
5.18 refer a patient's account to a third-party debt collection agency, a hospital must complete
5.19 an affidavit of expert review certifying that:

5.20 (1) unless the patient declined to participate, the hospital complied with the requirements
5.21 in section 144.587;

5.22 (2) there is a reasonable basis to believe that the patient owes the debt;

5.23 (3) all known third-party payors have been properly billed by the hospital, such that any
5.24 remaining debt is the financial responsibility of the patient, and the hospital will not bill the
5.25 patient for any amount that an insurance company is obligated to pay;

5.26 (4) the patient has been given a reasonable opportunity to apply for charity care, if the
5.27 facts and circumstances suggest that the patient may be eligible for charity care; and

5.28 (5) where the patient has indicated an inability to pay the full amount of the debt in one
5.29 payment and provided reasonable verification of the inability to pay the full amount of the
5.30 debt in one payment if requested by the hospital, the hospital has offered the patient a
5.31 reasonable payment plan.

6.1 (b) The affidavit of expert review must be completed by a designated employee of the
6.2 hospital seeking to refer the patient's account to a third-party debt collection agency.

6.3 Subd. 3. **Penalty for noncompliance.** Failure to comply with subdivision 1 shall result,
6.4 upon motion, in mandatory dismissal with prejudice of the action to collect the medical
6.5 debt or to garnish the patient's or guarantor's wages or bank accounts. Failure to comply
6.6 with subdivision 2 shall subject a hospital to a fine assessed by the commissioner of health.
6.7 In addition to the enforcement of this section by the commissioner, the attorney general
6.8 may enforce this section under section 8.31.

6.9 Subd. 4. **Collection agency; immunity.** A collection agency, as defined in section
6.10 332.31, subdivision 3, is not required to verify the submission of an affidavit of expert
6.11 review or assess the validity of an affidavit of expert review. The collection agency is not
6.12 liable for a hospital's failure to comply with this section.

6.13 **EFFECTIVE DATE.** This section is effective November 1, 2023, and applies to actions
6.14 and referrals to third-party debt collection agencies stemming from services and treatments
6.15 provided on or after that date.

6.16 Sec. 3. [144.589] **BILLING OF UNINSURED PATIENTS.**

6.17 Subdivision 1. **Limits on charges.** A hospital must not charge a patient whose annual
6.18 household income is less than \$125,000 for any uninsured service or treatment in an amount
6.19 that exceeds the lowest total amount the provider would be reimbursed for that service or
6.20 treatment from a private insurer. The lowest total amount the provider would be reimbursed
6.21 for that service or treatment from a private insurer includes both the amount the provider
6.22 would be reimbursed directly from the private insurer and the amount the provider would
6.23 be reimbursed from the insured's policyholder under any applicable co-payments, deductibles,
6.24 and coinsurance.

6.25 Subd. 2. **Enforcement.** In addition to the enforcement of this section by the
6.26 commissioner, the attorney general may enforce this section under section 8.31.

6.27 **EFFECTIVE DATE.** This section is effective November 1, 2023, and applies to services
6.28 and treatments provided on or after that date.