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State of Minnesota

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HOUSE OF REPRESENTATIVES
EIGHTY-NINTH SESSION
H. F. No.

A bill for an act

relating to commerce; regulating bullion product dealers; amending Minnesota

Statutes 2014, sections 80G.01; 80G.02; 80G.03; 80G.04; 80G.05; 80G.06;

03/17/2016 Authored by Hoppe

The bill was read for the first time and referred to the Committee on Commerce and Regulatory Reform

03/31/2016 Adoption of Report: Placed on the General Register as Amended

Read Second Time

05/11/2016 Referred to the Chief Clerk for Comparison with S. F. No. 3175

05/12/2016 Postponed Indefinitely

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1.4 1.5	80G.07, subdivision 1; 80G.08; 80G.10, subdivision 4; repealing Minnesota Statutes 2014, section 80G.07, subdivision 2.
1.6	BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF MINNESOTA:
1.7	Section 1. Minnesota Statutes 2014, section 80G.01, is amended to read:
1.8	80G.01 DEFINITIONS.
1.9	Subdivision 1. Scope. For purposes of this chapter, the following terms have the
1.10	meanings given to them in this section.
1.11	Subd. 2. Bullion eoin product. "Bullion eoin product" means any coin, round, bar,
1.12	or ingot containing more than one percent by weight of silver, gold, platinum, palladium,
1.13	or other precious metal.
1.14	Subd. 3. Bullion coin Dealer. (a) Subject to the exceptions in paragraph (b), a
1.15	"bullion coin dealer" means any person who buys, sells, solicits, or markets bullion coins
1.16	<u>products</u> or investments in bullion <u>eoins products</u> to consumers and <u>is either:</u>
1.17	(1) is incorporated, registered, domiciled, or otherwise located in this state, or who;
1.18	(2) has a dealer representative located in this state; or
1.19	(3) does business with a consumer domiciled, residing, or otherwise located in this
1.20	state at a location in this state, or delivers or ships a bullion product or makes a payment to
1.21	a consumer at an address in this state, unless the transaction occurs when the consumer is

(b) A bullion coin dealer does not include any of the following persons:

Section 1.

at a business location outside of this state.

HF3309 FIRST ENGROSSMENT	REVISOR	PMM	h3309-	
(1) a person who engages only	y in wholesale bullior	n coin product transa	ections with	
bullion coin other persons who eng	age only in wholesale	bullion product tran	nsactions or	
with dealers who buy or sell at retail and are properly registered under this chapter;				
(2) a person who engages only	y in transactions at oc	ecasional garage or y	ard sales	
held at the seller's residence, farm a	auctions held at the se	ller's residence, or e	state sales	
held at the decedent's residence;				
(3) a person who is properly a	registered pursuant to	chapter 80A, or the	federal	
Securities Exchange Act of 1934 ar	nd rules promulgated	thereunder as a secu	rities broker	

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- dealer or broker dealer agent;
- (4) an auctioneer who auctions eoins at auction bullion products on behalf of an owner, if the auctioneer does not take title or ownership of the eoins bullion products, or the operator of an Internet Web site that allows users to offer the sale of eoins bullion products through that Web site, does not set the price, is not the seller of record, and does not take possession of any eoins bullion products to be offered;
- (5) a person who engages only in transactions at occasional no more than 12 trade shows per year in this state where the consumer is present and the transaction is made at the trade show; or
- (6) a federally or state-chartered bank, bank and trust, savings bank, savings association, or credit union or any operating subsidiary of them.
- Subd. 4. Coin Dealer representative. "Coin Dealer representative" means any natural person acting as an employee, contractor, or agent of a bullion coin dealer and who has interactions with consumers for the purpose of the buying, selling, solicitation, or marketing of bullion eoins products or investments in bullion eoins products. This term does not mean a natural person who has interactions with consumers for administrative purposes.
 - Subd. 5. Commissioner. "Commissioner" means the commissioner of commerce.
- Subd. 6. Owner. "Owner" means any person who has an ownership interest in a bullion coin dealer, regardless of whether directly or indirectly, of more than ten percent and who is actively engaged in the direction, management, oversight, or operation of the bullion coin dealer or its business affairs.
- Subd. 7. **Person.** "Person" has the same meaning given in section 325F.68, subdivision 3.
- Subd. 8. **Precious metal content.** "Precious metal content" means the quantity, measured in grams or troy ounces, of gold, silver, platinum, palladium, or other precious metal in a eoin bullion product and the percentage that the precious metal constitutes of the total weight of the coin bullion product.

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Sec. 2. Minnesota Statutes 2014, section 80G.02, is amended to read:

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80G.02 REGISTRATION.

Subdivision 1. **Registration required.** Beginning July 1, 2014, It shall be is unlawful for a bullion coin dealer or coin dealer representative to solicit, market, buy, sell, or deliver bullion eoins products or investments in bullion eoins products to a consumer without being registered by the commissioner as provided for in this chapter, if the bullion coin dealer has engaged in a bullion coin transaction or transactions with consumers during the 12-month period prior to July 1, 2014, that exceed \$5,000 in the aggregate, as determined by the transactions' sale prices. If a bullion coin dealer was not required to be registered beginning on July 1, 2014, the bullion coin. A dealer must submit an application to register itself and each of its eoin dealer representatives within 30 45 days of reaching \$5,000 \$25,000 in the aggregate of bullion eoin product transactions with consumers in any 12-month period prior to between July 1 and June 30 of any ealendar-year, as determined by the transactions' sale or purchase prices. Once a bullion coin dealer is required to register itself and its coin dealer representatives, the eoin dealer must thereafter renew its registration and the registration of each of its eoin dealer representatives in accordance with this chapter, regardless of the aggregate annual amount of transactions, unless the person ceases to be a bullion coin dealer. A coin dealer representative may not buy, sell, solicit, or market bullion coins products or investments in bullion coins products on behalf of a bullion coin dealer unless the dealer is properly registered with the commissioner under this section.

- Subd. 2. **Registration obligations.** Registrations issued or renewed by the commissioner under this chapter shall expire on June 30 and must be renewed.
- Subd. 3. **Registration application and renewal.** The application and renewal forms shall include the following information, as applicable, which shall be considered by the commissioner in determining whether to issue a registration and whether to thereafter renew the registration:
- (1) the name, assumed names, doing business as names, including caller identification names, and business addresses of the bullion coin dealer, the name of each owner and officer, and the name and primary work location of each coin dealer representative. A bullion coin dealer who desires to carry on business in more than one location shall identify each address where business is conducted;
- (2) if a bullion coin dealer is doing business under any name other than the dealer's legal name, documentation that the assumed name has been properly filed with the secretary of state or appropriate government office;

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(3) the <u>dealer's primary</u> telephone numbers, including cellular phone numbers
<u>number</u> , <u>electronic mail addresses</u> <u>e-mail address</u> , and Web site domain <u>names</u> <u>name</u> used
or intended to be used by the bullion coin dealer and its coin dealer representatives to
buy, sell, solicit, market, or deliver to consumers bullion eoin products or investments
in bullion eoin products;

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- (4) the disclosure of all pending criminal charges and criminal convictions by any court, including military courts, within the last ten years, except those relating to all petty misdemeanors, misdemeanors under sections 169A.20, 171.24, chapter 169, and the same or similar laws from other states, for the bullion coin dealer and each officer and owner of the bullion coin dealer and for each of its coin dealer representatives;
- (5) the disclosure of any civil judgments in favor of a government entity or government entity orders entered, filed, or issued against the bullion coin dealer, its officers and owners, or its coin dealer representatives within the last ten years for violation of consumer protection laws or unfair trade practice laws or for failure to account to a consumer for money or property received from the consumer;
- (6) the disclosure of any settlement or other agreement with any government entity within the last ten years resolving concerns that the bullion coin dealer, its officers and owners, or its coin dealer representatives violated consumer protection or unfair trade practice laws, or for failure to account to a consumer for money or property received from the consumer; and
- (7) the disclosure of any instance in which the bullion coin dealer, its officers and owners, and its coin dealer representatives were at any time permanently or temporarily prohibited by any court of competent jurisdiction or ordered to cease and desist as the result of a government agency action from engaging in buying, selling, soliciting, or marketing of bullion coin products or investments in bullion coin products. A bullion coin dealer may rely on the screening process provided for in section 80G.05 and the statements of its coin dealer representatives for the purposes of complying with the disclosure requirements of this clause relating to coin dealer representatives, provided that such reliance is reasonable, in good faith, and the bullion coin dealer has no knowledge of information suggesting that the screening results or statement are inaccurate.
- Subd. 4. **Notice of change in registration information.** A bullion coin dealer must provide the commissioner written notice of a change in the dealer's name, assumed names, doing business as names, business addresses, including all business addresses at which it or its eoin dealer representatives conduct business, owners, electronic mail e-mail addresses, Web site domain names, or primary telephone numbers number used by it or its eoin

Sec. 2. 4

5.1	dealer representatives to buy, sell, solicit, or market to consumers bullion eoin products or
5.2	investments in bullion eoin products no later than ten 30 days after the change occurs.
5.3	Subd. 5. Registration fee. (a) The fee for each registration under this chapter
5.4	shall be as follows:
5.5	(1) bullion coin dealers, \$25; and
5.6	(2) eoin dealer representatives, \$10.
5.7	(b) The commissioner, based on the cost of processing registrations, may adjust the
5.8	registration fee on an annual basis as needed.
5.9	Sec. 3. Minnesota Statutes 2014, section 80G.03, is amended to read:
5.10	80G.03 REGISTRATION DENIAL, NONRENEWAL, REVOCATION, AND
5.11	SUSPENSION.
5.12	Subdivision 1. Authority. The commissioner may, by order, suspend, revoke, or
5.13	refuse to issue or renew a bullion coin dealer or coin dealer representative registration for
5.14	any one or more of the following causes:
5.15	(1) providing incorrect, false, misleading, or incomplete information to the
5.16	commissioner or refusing to allow a reasonable inspection of information and documents
5.17	in the possession of the bullion coin dealer, coin dealer representative, or a third party or
5.18	to allow a reasonable inspection of premises;
5.19	(2) obtaining or attempting to obtain a registration through misrepresentation or fraud;
5.20	(3) having a bullion coin dealer or coin dealer representative registration or its
5.21	equivalent, including licensure under section 325F.73, denied, suspended, or revoked by
5.22	any locality within the state or other state, province, district, or territory;
5.23	(4) being permanently or temporarily enjoined by any court of competent jurisdiction
5.24	or being ordered to cease and desist by a government agency from engaging in or continuing
5.25	any conduct or practice involving the buying, selling, soliciting, or marketing of bullion
5.26	eoins products, investments in bullion eoins products, or precious metal to consumers;
5.27	(5) violating the provisions of this chapter or sections 45.027, 325D.43 to 325D.48,
5.28	325F.67, 325F.68 to 325F.69, 325F.694, and 325F.73 to 325F.744, or federal or state
5.29	taxation or labor law; or
5.30	(6) violating a subpoena or order of the commissioner or a court issued pursuant
5.31	to this chapter or sections 45.027, 325D.43 to 325D.48, 325F.67, 325F.68 to 325F.69,
5.32	325F.694, 325F.70, and 325F.73 to 325F.744.
5.33	Subd. 2. Bullion coin Dealer responsibility for actions of coin dealer
5.34	representatives. The commissioner may take action against a bullion coin dealer for

any violations of this chapter by its eoin dealer representatives conducting activities on

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behalf of or at the direction of the bullion coin dealer. The commissioner may also take action against the coin dealer representative.

Subd. 3. **Other authority of the commissioner.** If a registration lapses, is surrendered, withdrawn, terminated, or otherwise becomes ineffective, the commissioner may institute a proceeding under this subdivision within two years after the registration was last effective and enter a revocation order as of the last date on which the registration was in effect, and impose a civil penalty as provided for in section 45.027, subdivision 6.

Subd. 4. **Effect of revocation.** A revocation of a registration prohibits the bullion bullion dealer or coin dealer representatives from making a new application for a registration for at least two years from the effective date of the revocation.

Sec. 4. Minnesota Statutes 2014, section 80G.04, is amended to read:

80G.04 CRIMINAL CONVICTIONS.

Subdivision 1. **Bullion coin Dealer registration precluded.** The commissioner must deny an application for registration or renewal of a bullion coin dealer, or revoke such registration, if the bullion coin dealer or its owners or officers have within the last ten years been convicted in any court of any financial crime or other crime involving fraud or theft.

Subd. 2. Coin Dealer representative registration precluded. The commissioner must deny an application for registration or renewal of a coin dealer representative, or revoke such registration, if the coin dealer representative has within the last ten years been convicted in any court of any financial crime or other crime involving fraud or theft.

Sec. 5. Minnesota Statutes 2014, section 80G.05, is amended to read:

80G.05 SCREENING.

Subdivision 1. **Screening process required.** Each bullion coin dealer must establish procedures to screen each of its owners and officers and each of its eoin dealer representatives prior to submitting the application to the commissioner for initial registration and at each renewal. The results of such screenings shall be kept on file by the dealer and, if requested by the commissioner, provided to the commissioner as part of the initial registration and all renewal registrations if requested by the commissioner.

Subd. 2. **Initial screening.** The screening process for initial registration must be done no more than 60 days before the submission of an application for registration. The process must include a national criminal history record search, a judgment search, and a county criminal history search for all counties where the owner, officer, or eoin dealer representative has resided within the immediately preceding ten years. Each bullion coin dealer shall use a reputable, reliable, and accurate vendor authorized to do business in

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Minnesota any state to conduct the background screening process on its owners, officers, and eoin dealer representatives.

Subd. 3. **Renewal screening.** The screening process for the renewal of a registration must include a national criminal history record search, a judgment search, and county criminal history search for all counties where the owner, officer, or eoin dealer representative has resided since satisfactorily completing the last screening process conducted pursuant to this section. Screening for renewal of the owner, officer, and eoin dealer representative registrations must take place no more than 60 days before the submission of an application for renewal of a registration.

Sec. 6. Minnesota Statutes 2014, section 80G.06, is amended to read:

80G.06 SURETY BOND.

Subdivision 1. **Surety bond requirement.** Every bullion coin dealer shall maintain a current, valid surety bond issued by a surety company admitted to do business in Minnesota in an amount based on the transactions (purchases from and sales to consumers at retail) during the 12-month period prior to registration, or renewal, whichever is applicable.

The amount of the surety bond shall be as specified in the table below:

7.17	Transaction Amount in Preceding	Surety Bond Required
7.18	12-month Period	
7.19	\$\text{\frac{\$25,000}{}}\$ to \$200,000	\$25,000
7.20	\$200,000.01 to \$500,000	\$50,000
7.21	\$500,000.01 to \$1,000,000	\$100,000
7.22	\$1,000,000.01 to \$2,000,000	\$150,000
7.23	Over \$2,000,000	\$200,000

Subd. 2. **Action on bond permitted.** A consumer injured in money or property by a bullion coin dealer's or coin dealer representative's failure to provide bullion coins products that the consumer has paid for or failure to remit money or goods owed to the consumer in connection with the consumer's sale of bullion coins products may file a claim with the surety and if the claim is not paid, is authorized to bring an action based on the bond and recover against the surety. The commissioner or attorney general may also file a claim and bring an action on the bond and recover against the surety on behalf of a consumer so injured.

Sec. 7. Minnesota Statutes 2014, section 80G.07, subdivision 1, is amended to read:

Subdivision 1. **Sales practices.** No bullion coin dealer or coin dealer representative shall:

Sec. 7.

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(1) prior to a transaction regarding bullion eoins products, or concurrent with the
delivery thereof, fail to provide to the consumer in writing an invoice, which, in a clear
and conspicuous manner, discloses the dealer's registration number, the Department
of Commerce's e-mail address, telephone number, the sale or purchase price and the
precious metal content quantity of the bullion coins products involved in the transaction,
and specifically identifies and describes the bullion products. The written notice shall
also include the bullion coin dealer's registration identification information issued by the
commissioner, and the Department of Commerce's e-mail address and telephone number.
A copy of the written notice shall be provided to the consumer and a copy retained by the
bullion coin dealer, as well as their precious metal content, but only if it differs from the
precious metal content specified by a government mint issuing the product and struck on
the product, or if the product is not issued by a government mint;

- (2) <u>fail to investigate any consumer complaint and retain records of all consumer complaints</u>, the results of its investigations, and the dealer's response and resolution of the complaint;
- (3) fail to deliver by common carrier bullion eoins products to a consumer within the time agreed upon with the consumer or, if no such agreement exists, within 30 days after the consumer has paid for the eoins bullion products;
- (3) (4) fail to pay a consumer for purchased bullion eoins products within the time agreed upon with the consumer or, if no such agreement exists, within 30 days after the consumer has provided the eoins bullion products;
- (4) fail to provide a written invoice at the time of the transaction specifically identifying and describing the bullion coins involved in the transaction, the quantity of bullion coins involved in the transaction, and the bullion coins' sale or purchase price and precious metal content. The written invoice shall include the bullion coin dealer registration identification information issued by the commissioner, and the Department of Commerce's e-mail address and telephone number. A copy of the transaction documentation shall be provided to the consumer and a copy retained by the bullion coin dealer;
- (5) misrepresent the delivery date of bullion <u>eoins products</u> or payment for bullion <u>eoins products</u>, or the dealer or representative's professional qualifications, affiliations, or registration;
- (6) misrepresent any material aspect of a bullion <u>eoin product</u>, including its performance, efficacy, nature, investment value, central characteristics, liquidity, earnings potential, or profitability;
- (7) misrepresent the manner in which any bullion <u>eoins products</u> a consumer provides will be stored or otherwise handled once received;

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(8) renegotiate the terms of a sale or purchase after receiving a consumer's payment
or bullion eoins products without first obtaining the consumer's agreement to renegotiate
and offering the consumer the option to have the payment fully refunded or the entirety of
the bullion coins products returned;

- (9) fail to respond within three business days to a consumer inquiry about the delivery status of bullion <u>eoins products</u> that the consumer has paid for but not yet received or the status of a payment for bullion <u>eoins products</u> that the consumer has already provided;
- (10) telephone or solicit a consumer, or sell or provide the consumer's name to any other bullion coin dealer or coin dealer representative, after the consumer requests not to be contacted;
 - (11) violate a subpoena or order of the commissioner or a court;
- (12) make any communication to a potential buyer or seller of bullion <u>eoins products</u> that misrepresents the relationship, if any, between the <u>bullion eoin</u> dealer or <u>eoin</u> dealer representative and any government agency or mint;
- (13) improperly withhold, misappropriate, or convert any money or properties received in the course of buying, selling, soliciting, or marketing bullion <u>eoins products</u> or investments in bullion <u>eoins products</u> to consumers;
- (14) misrepresent the terms of an actual or proposed purchase or sale of bullion eoins products or investment in bullion eoins products to a consumer; or
- (15) violate any other federal, state, or local law or rule related to selling, purchasing, soliciting, or marketing of bullion eoin products, investments in bullion eoin products, or precious metals, or any federal, state, or local law related to fraudulent, coercive, or dishonest practices, or federal, state, or local law related to taxation or labor standards.
 - Sec. 8. Minnesota Statutes 2014, section 80G.08, is amended to read:

80G.08 CRIMINAL VIOLATION.

A person who conducts business as a bullion coin dealer or as a coin dealer representative without having first registered with the commissioner as required in section 80G.02, subdivision 1, or who carries on such business after the revocation, suspension, or expiration of a registration, or who violates section 80G.07, subdivision 1, clause (2) or (3), is guilty of a misdemeanor.

- Sec. 9. Minnesota Statutes 2014, section 80G.10, subdivision 4, is amended to read:
- Subd. 4. **Commissioner authority.** (a) If the commissioner determines that a person has engaged, is engaged, or is about to engage in an act, practice, or course of conduct constituting a violation of this chapter or a rule adopted or order issued under this

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chapter or that a person has materially aided, is materially aiding, or is about to materially aid an act, practice, or course of conduct constituting a violation of this chapter or rule adopted or order issued under this chapter the commissioner may:

- (1) issue an order directing the person to cease and desist from engaging in the act, practice, or conduct or to take other action necessary or appropriate to comply with this chapter; or
- (2) issue an order denying, suspending, revoking, or conditioning the registration of the bullion coin dealer or coin dealer representative.
- (b) Upon issuance of an order, the commissioner shall promptly serve each person subject to the order with a copy of the order and a notice that the order has been issued. The order must include a statement of the reasons for the order and whether the commissioner will seek a civil penalty or costs of the investigation, and notice that the person must within 30 days of being served with the order, request in writing a hearing and that within 15 days after receipt of a written hearing request from the person, the matter will be scheduled for a hearing. If a person subject to the order does not request a hearing within 30 days after the date of service of the order, the order becomes final as to that person by operation of law. If a hearing is requested, the commissioner, after notice of an opportunity for hearing to each person subject to the order, may modify or vacate the order or extend it until final determination.
- (c) If a hearing is requested pursuant to paragraph (b), a hearing must be held under chapter 14 and a final order may not be issued unless the commissioner makes findings of fact and conclusions of law in a record according to chapter 14. The final order may make final, vacate, or modify the order issued under paragraph (a).
- (d) If a petition for judicial review of a final order is not filed in accordance with chapter 14, the commissioner may file a certified copy of the final order with the clerk of a court of competent jurisdiction. The order so filed has the same effect as a judgment of the court and may be recorded, enforced, or satisfied in the same manner as a judgment of the court.
- (e) If a person does not comply with an order under this section, the commissioner may petition a court of competent jurisdiction to enforce the order. The court may not require the commissioner to post a bond in an action or proceeding under this section. If the court finds, after service and opportunity for hearing, that the person was not in compliance with the order, the court may adjudge the person in civil contempt of the order. The court may impose a further civil penalty against the person for contempt in an amount up to \$10,000 for each violation and may grant any other relief the court determines is just and proper in the circumstances.

Sec. 9. 10

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- (f) In addition to the authority granted under this chapter, the commissioner has all 11.1 the authority provided under section 45.027 to ensure compliance with this chapter. 11.2
- Sec. 10. **REPEALER.** 11.3
- Minnesota Statutes 2014, section 80G.07, subdivision 2, is repealed. 11.4

Sec. 10. 11

APPENDIX

Repealed Minnesota Statutes: H3309-1

80G.07 PROHIBITED CONDUCT.

Subd. 2. **Application.** From August 1, 2013, to June 30, 2014, this section shall apply to any bullion coin dealer and its coin dealer representatives if the bullion coin dealer is engaged in a bullion coin transaction or transactions with consumers which exceed \$5,000 in the aggregate, as determined by the transaction sale prices, during the 12-month period prior to August 1, 2013. On or after July 1, 2014, this section shall apply to any bullion coin dealer and its coin dealer representatives which is or should be registered in accordance with the provisions of this chapter.