

A bill for an act

relating to insurance; regulating dental provider contracts and provider audits;
amending Minnesota Statutes 2010, sections 62Q.76, by adding a subdivision;
62Q.78, by adding subdivisions.

BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF MINNESOTA:

Section 1. Minnesota Statutes 2010, section 62Q.76, is amended by adding a
subdivision to read:

Subd. 8. **Dental provider contract.** "Dental provider contract" means a written
agreement between a dentist or dental clinic and dental organization to provide dental
care services.

Sec. 2. Minnesota Statutes 2010, section 62Q.78, is amended by adding a subdivision
to read:

Subd. 4. **Dental provider contract period.** A dental provider contract between a
dental organization and a dentist or dental clinic may not exceed three years. A contract
that is altered or amended by a dental organization within the three-year period may be
substituted for a current contract but is not effective without the written consent of a
dentist or dental clinic. The dentist must receive a copy of the proposed contract for
renewal along with a disclosure by the dental organization of all material changes in terms
of the contract or methods of reimbursement from the previous contract.

Sec. 3. Minnesota Statutes 2010, section 62Q.78, is amended by adding a subdivision
to read:

2.1 Subd. 5. **Contract amendment.** An amendment or change in terms of an existing
2.2 contract between a dental organization and a dentist must be disclosed to the dentist at
2.3 least 120 days before the effective date of the proposed change. A change to a provider's
2.4 fee schedule is not an amendment or change in terms for purposes of this section. A dental
2.5 organization may not alter or amend a dental provider contract, or impose an additional
2.6 contractual obligation on a dentist or dental clinic, unless the dental organization complies
2.7 with the requirements of this subdivision or the alteration or amendment is made due to
2.8 state or federal law.

2.9 Sec. 4. Minnesota Statutes 2010, section 62Q.78, is amended by adding a subdivision
2.10 to read:

2.11 Subd. 6. **Provider audits.** (a) A dental organization is prohibited from recovering
2.12 payments or otherwise withholding payments from a provider.

2.13 (b) Notwithstanding paragraph (a), a dental organization may recover payments or
2.14 withhold payments from a provider after an audit or investigation where the following
2.15 circumstances are met:

2.16 (1) the dental organization has conducted an audit or investigation of the provider's
2.17 actual patient records and claims submissions, reviewed all relevant information and
2.18 documentation, and made verified findings following the audit or investigation;

2.19 (2) looks back no more than two years from the date the audit or investigation
2.20 results are given to the provider; and

2.21 (3) the payments or withholding amount do not rely, in any way, on mathematical
2.22 extrapolation or other statistical modeling.

2.23 (c) If a dental organization conducts a provider audit, the dental organization must
2.24 use a licensed Minnesota dentist, who continues to practice chair-side and whose license
2.25 is in good standing, to review the charts.

2.26 (d) If a dental organization undertakes a provider audit, as referenced in this
2.27 subdivision, and determines that payments have been made to a provider for a noncovered
2.28 service, the dental organization must issue new explanation of benefit forms advising
2.29 patients that they may be responsible for the full amount of the noncovered service.

2.30 (e) Payments recovered by a dental organization as a result of a provider audit must
2.31 be returned to the insuring entity.

2.32 (f) As part of any provider audit process, a dental organization shall:

2.33 (1) provide a written explanation to the provider of the reason for the audit and the
2.34 process the dental organization intends to use to audit the patient charts, as well as a

written explanation of the processes available to the provider once the dental organization completes its review of the audited patient records;

(2) allow the provider at least 120 days from the date that the provider receives the verified audit or investigation findings to review, meet, and negotiate an informal resolution to the audit or investigation; and

(3) not be allowed to assess or otherwise require the provider to reimburse the dental organization for its internal administrative costs, external consultant expenses, attorney fees, or other costs incurred in conjunction with any audit or investigation.

Sec. 5. Minnesota Statutes 2010, section 62Q.78, is amended by adding a subdivision to read:

Subd. 7. Payment for covered services. (a) Notwithstanding any other provisions of law, no dental plan or dental provider agreement of a dental organization contracting for the provision of dental care services may require, directly or indirectly, that a dentist who is a participating provider provide services to an enrolled participant at a fee set by, or at a fee subject to the approval of, the dental plan or dental organization, unless the dental services are covered services.

(b) A health care service contractor or other person providing third-party administrator services shall not make available any providers in its dentist network to a plan that sets dental fees for any services except covered services.

(c) For purposes of this section, "covered services" means dental care services for which a reimbursement is available under an enrollee's plan contract.

Sec. 6. **EFFECTIVE DATE.**

Sections 1 to 5 are effective August 1, 2011, and apply to dental plans and provider agreements entered into or renewed on or after that date.