

A bill for an act
relating to licensing; modifying contractor continuing education requirements;
amending Minnesota Statutes 2008, section 326B.821, as amended; repealing
Minnesota Statutes 2008, section 326B.82, subdivisions 3, 4, 9.

BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF MINNESOTA:

Section 1. Minnesota Statutes 2008, section 326B.821, as amended by Laws 2009,
chapter 78, article 5, section 21, is amended to read:

326B.821 CONTINUING EDUCATION.

Subdivision 1. **Standards Purpose.** ~~The commissioner may by rule adopt standards
for continuing education requirements and course and instructor approval. The purpose
of this section is to establish standards for residential building contractor continuing
education. The standards must include requirements for continuing education in the
implementation of energy codes or energy conservation measures applicable to residential
buildings and other building codes designed to conserve energy.~~

Subd. 2. **Hours.** A qualifying person of a licensee must provide proof of completion
of 14 hours of continuing education per two-year licensure period ~~in the regulated industry
in which the licensee is licensed.~~

Credit may not be earned if the licensee has previously obtained credit for the same
course as either a student or instructor during the same licensing period.

Subd. 3. **Accessibility.** To the extent possible, the commissioner shall ensure that
continuing education courses are offered throughout the state and are easily accessible
to all licensees.

Subd. 4. **Renewal of approval.** The commissioner is authorized to establish a
procedure for renewal of course approval.

Subd. 5. **Content.** (a) Continuing education consists of approved courses that impart appropriate and related knowledge in the ~~regulated industries~~ residential construction industry pursuant to sections 326B.802 to 326B.885 and other relevant federal and state laws, rules, and regulations. Courses may include relevant materials that are included in licensing exams subject to the limitations imposed in ~~paragraph (c)~~ subdivision 11. The burden of demonstrating that courses impart appropriate and related knowledge is upon the person seeking approval or credit.

(b) Except as required for Internet continuing education, course examinations will not be required for continuing education courses unless they are required by the sponsor.

(c) Textbooks are not required to be used for continuing education courses. If textbooks are not used, the ~~coordinator~~ sponsor must provide students with a syllabus containing, at a minimum, the course title, the times and dates of the course offering, the ~~names and addresses or~~ name, address, and telephone numbers ~~number~~ number of the course ~~coordinator and,~~ sponsor, the name of the instructor, and a detailed outline of the subject materials to be covered. Any written or printed material given to students must be of readable quality and contain accurate and current information.

(d) Upon completion of an approved course, licensees shall earn one hour of continuing education credit for each hour approved by the commissioner. One credit hour of continuing education is equivalent to 50 minutes of educational content. Each continuing education course must be attended in its entirety in order to receive credit for the number of approved hours. Courses may be approved for full or partial credit, and for more than one regulated industry.

Continuing education credit in an approved course shall be awarded to presenting instructors on the basis of one credit for each hour of preparation for the duration of the initial presentation, ~~which may not exceed three hours total credit for each approved course.~~ Continuing education credit may not be earned if the licensee has previously obtained credit for the same course as a licensee or as an instructor within the three years immediately prior.

(e) Courses will be approved using the following guidelines:

(1) course content must demonstrate significant intellectual or practical content and deal with matters directly related to the practice of residential construction, workforce safety, or the business of running a residential construction company. Courses may also address the professional responsibility or ethical obligations of residential contractors to homeowners and suppliers;

(2) the following courses may be automatically approved if they are specifically designed for the residential construction industry and are in compliance with paragraph (f):

(i) courses approved by the Minnesota Board of Continuing Legal Education; or
(ii) courses approved by the International Code Council, National Association of Home Building, or other nationally recognized professional organization of the residential construction industry; and

(3) courses must be presented and attended in a suitable classroom or construction setting, except for Internet education courses which must meet the requirements of subdivision 5a. Courses presented via video recording, simultaneous broadcast, or teleconference may be approved provided the sponsor is available at all times during the presentation, except for Internet education courses which must meet the requirements of subdivision 5a.

~~(e)~~ (f) The following courses will not be approved for credit:

(1) courses designed solely to prepare students for a license examination;

(2) courses in mechanical office or business skills, including typing, speed reading, or other machines or equipment. Computer courses are allowed, if appropriate and related to the regulated residential construction industry of the licensee;

(3) courses in sales promotion, including meetings held in conjunction with the general business of the licensee;

(4) courses in motivation, salesmanship, psychology, or personal time management; or communication; or

(5) courses that are primarily intended to impart knowledge of specific products of specific companies, if the use of the product or products relates to the sales promotion or marketing of one or more of the products discussed; or

(6) courses that include code provisions that have not been adopted into the State Building Code unless the course materials clarify whether or not the code provisions have been officially adopted into a future version of the State Building Code and the effective date of enforcement, if applicable.

Subd. 5a. Internet continuing education. (a) The design and delivery of an Internet continuing education course must be approved by the International Distance Education Certification Center (IDECC) before the course is submitted for the commissioner's approval. The IDECC approval must accompany the course submittal.

(b) An Internet continuing education course must:

(1) specify the minimum computer system requirements;

(2) provide encryption that ensures that all personal information, including the student's name, address, and credit card number, cannot be read as it passes across the Internet;

(3) include technology to guarantee seat time;

- 4.1 (4) include a high level of interactivity;
- 4.2 (5) include graphics that reinforce the content;
- 4.3 (6) include the ability for the student to contact an instructor within a reasonable
4.4 amount of time;
- 4.5 (7) include the ability for the student to get technical support within a reasonable
4.6 amount of time;
- 4.7 (8) include a statement that the student's information will not be sold or distributed
4.8 to any third party without prior written consent of the student. Taking the course does not
4.9 constitute consent;
- 4.10 (9) be available 24 hours a day, seven days a week, excluding minimal downtime
4.11 for updating and administration, except that this provision does not apply to live courses
4.12 taught by an actual instructor and delivered over the Internet;
- 4.13 (10) provide viewing access to the online course at all times to the commissioner,
4.14 excluding minimal downtime for updating and administration;
- 4.15 (11) include a process to authenticate the student's identity;
- 4.16 (12) inform the student and the commissioner how long after its purchase a course
4.17 will be accessible;
- 4.18 (13) inform the student that license education credit will not be awarded for taking
4.19 the course after it loses its status as an approved course;
- 4.20 (14) provide clear instructions on how to navigate through the course;
- 4.21 (15) provide automatic bookmarking at any point in the course;
- 4.22 (16) provide questions after each unit or chapter that must be answered before the
4.23 student can proceed to the next unit or chapter;
- 4.24 (17) include a reinforcement response when a quiz question is answered correctly;
- 4.25 (18) include a response when a quiz question is answered incorrectly;
- 4.26 (19) include a final examination in which the student must correctly answer 70
4.27 percent of the questions. The examination must consist of not fewer than ten questions
4.28 for each hour of credit;
- 4.29 (20) allow the student to go back and review any unit at any time, except during the
4.30 final examination;
- 4.31 (21) provide a course evaluation at the end of the course. At a minimum, the
4.32 evaluation must ask the student to report any difficulties caused by the online education
4.33 delivery method;
- 4.34 (22) provide a completion certificate when the course and exam have been completed
4.35 and the provider has verified the completion. Electronic certificates are sufficient; and

(23) allow the commissioner the ability to electronically review the class to determine if credit can be approved.

(c) The final examination must be either an encrypted online examination or a paper examination that is monitored by a proctor who certifies that the student took the examination.

Subd. 6. **Course approval.** (a) Courses must be approved by the commissioner in advance and will be approved on the basis of the applicant's compliance with the provisions of this section relating to continuing education in the regulated industries. The commissioner shall make the final determination as to the approval and assignment of credit hours for courses. Courses must be at least one hour in length.

~~Individuals~~ Licensees requesting credit for continuing education courses that have not been previously approved shall, on a form prescribed by the commissioner, submit an application for approval of continuing education credit accompanied by a nonrefundable fee of ~~\$10~~ \$20 for each course to be reviewed. To be approved, courses must be in compliance with the provisions of this section governing the types of courses that will and will not be approved.

Approval will not be granted for time spent on meals or other unrelated activities. Breaks may not be accumulated in order to dismiss the class early. Classes shall not be offered by a provider to any one student for longer than eight hours in one day, excluding meal breaks.

(b) Application for course approval must be submitted 30 days before the course offering.

(c) Approval must be granted for a subsequent offering of identical continuing education courses without requiring a new application if a notice of the subsequent offering is filed with the commissioner at least 30 days in advance of the date the course is to be held. The commissioner shall deny future offerings of courses if they are found not to be in compliance with the laws relating to course approval.

Subd. 7. **Courses open to all.** All course offerings must be open to any interested individuals. Access may be restricted by the sponsor based on class size only. Courses must not be approved if attendance is restricted to any particular group of people, except for company-sponsored courses allowed by applicable law.

Subd. 8. **Course ~~coordinator~~ sponsor.** (a) Each course of study shall have at least one ~~coordinator~~ sponsor, approved by the commissioner, who is responsible for supervising the program and ensuring compliance with all relevant law. Sponsors may engage an additional approved ~~coordinator~~ sponsor in order to assist the ~~coordinator~~

sponsor or to act as a substitute for the ~~coordinator~~ sponsor in the event of an emergency or illness.

~~(b) The commissioner shall approve as a coordinator a person meeting one or more of the following criteria:~~

~~(1) at least three years of full-time experience in the administration of an education program during the five-year period immediately before the date of application;~~

~~(2) a degree in education plus two years' experience during the immediately preceding five-year period in one of the regulated industries for which courses are being approved; or~~

~~(3) a minimum of five years' experience within the previous six years in the regulated industry for which courses are held.~~

(b) Sponsors must submit an application and sworn statement stating they agree to abide by the requirements of this section and any other applicable statute or rule pertaining to residential construction continuing education.

(c) A sponsor may also be an instructor.

(d) Failure to comply with requirements may result in loss of sponsor approval for up to two years in accordance with section 326B.082.

Subd. 9. **Responsibilities.** A ~~coordinator~~ sponsor is responsible for:

(1) ensuring compliance with all laws and rules relating to continuing educational offerings governed by the commissioner;

(2) ensuring that students are provided with current and accurate information relating to the laws and rules governing their licensed activity;

(3) supervising and evaluating courses and instructors. Supervision includes ensuring that all areas of the curriculum are addressed without redundancy and that continuity is present throughout the entire course;

(4) ensuring that instructors are qualified to teach the course offering;

(5) furnishing the commissioner, upon request, with copies of course and instructor evaluations and qualifications of instructors. Evaluations must be completed by students at the time the course is offered and by ~~coordinators~~ sponsors within five days after the course offering;

(6) investigating complaints related to course offerings or instructors. A copy of the written complaint must be sent to the commissioner within ten days of receipt of the complaint and a copy of the complaint resolution must be sent not more than ten days after resolution is reached;

(7) maintaining accurate records relating to course offerings, instructors, tests taken by students if required, and student attendance for a period of three years from the

date on which the course was completed. These records must be made available to the commissioner upon request. ~~In the event that a sponsor ceases operation for any reason, the coordinator is responsible for maintaining the records or providing a custodian for the records acceptable to the commissioner. The coordinator must notify the commissioner of the name and address of that person. In order to be acceptable to the commissioner, custodians must agree to make copies of acknowledgments available to students at a reasonable fee. Under no circumstances will the commissioner act as custodian of the records;~~ In the event the sponsor ceases operations before termination of the sponsor application, the sponsor must provide to the commissioner digital copies of all course and attendance records of courses held for the previous three years;

~~(8) ensuring that the coordinator is available to instructors and students throughout course offerings and providing to the students and instructor the name of the coordinator and a telephone number at which the coordinator can be reached;~~

~~(9)~~ (8) attending workshops or instructional programs as reasonably required by the commissioner;

~~(10)~~ (9) providing course completion certificates within ten days of, but not before, completion of the entire course. Course completion certificates must be completed in their entirety. Course completion certificates must contain the following statement: "If you have any comments about this course offering, please mail them to the Minnesota Department of Labor and Industry." The current address of the department must be included. A ~~coordinator~~ sponsor may require payment of the course tuition as a condition for receiving the course completion certificate; and

~~(11)~~ (10) notifying the commissioner in writing within ten days of any change in the information in an application for approval on file with the commissioner.

Subd. 10. **Instructors.** (a) Each continuing education course shall have an instructor who is qualified by education, training, or experience to ensure competent instruction. Failure to have only qualified instructors teach at an approved course offering will result in loss of course approval. ~~Coordinators~~ Sponsors are responsible to ensure that an instructor is qualified to teach the course offering.

(b) Qualified continuing education instructors must have one of the following qualifications:

~~(1) a four-year degree in any area plus two years' practical experience in the subject area being taught;~~

~~(2) five~~ (1) four years' practical experience in the subject area being taught; ~~or~~

~~(3)~~ (2) a college or graduate degree in the subject area being taught;

(3) direct experience in the development of laws, rules, or regulations related to the residential construction industry; or

(4) demonstrated expertise in the subject area being taught.

(c) Approved instructors are responsible for:

(1) compliance with all laws and rules relating to continuing education;

(2) providing students with current and accurate information;

(3) maintaining an atmosphere conducive to learning in the classroom;

(4) verifying attendance of students, and certifying course completion;

(5) providing assistance to students and responding to questions relating to course materials; and

(6) attending the workshops or instructional programs that are required by the commissioner.

Subd. 11. **Prohibited practices for ~~coordinators~~ sponsors and instructors.** (a)

In connection with an approved continuing education course, ~~coordinators~~ sponsors and instructors shall not:

(1) recommend or promote the services or practices of a particular business;

(2) encourage or recruit individuals to engage the services of, or become associated with, a particular business;

(3) use materials, ~~clothing, or other evidences of affiliation with~~ for the purpose of promoting a particular ~~entity~~ business;

(4) require students to participate in other programs or services offered by ~~the~~ an instructor, ~~coordinator,~~ or sponsor;

(5) attempt, either directly or indirectly, to discover questions or answers on an examination for a license;

(6) disseminate to any other person specific questions, problems, or information known or believed to be included in licensing examinations;

(7) misrepresent any information submitted to the commissioner;

(8) fail to cover, or ensure coverage of, all points, issues, and concepts contained in the course outline approved by the commissioner during the approved instruction; or

(9) issue inaccurate course completion certificates.

(b) ~~Coordinators~~ Sponsors shall notify the commissioner within ten days of a felony or gross misdemeanor conviction or of disciplinary action taken against an occupational or professional license held by the ~~coordinator~~ sponsor or an instructor teaching an approved course. The notification shall be grounds for the commissioner to withdraw the approval of the ~~coordinator~~ sponsor and to disallow the use of the sponsor or instructor.

9.1 Subd. 12. **Fees.** Fees for an approved course of study and related materials must
9.2 be clearly identified to students. In the event that a course is canceled for any reason, all
9.3 fees must be returned within 15 days from the date of cancellation. In the event that a
9.4 course is postponed for any reason, students shall be given the choice of attending the
9.5 course at a later date or having their fees refunded in full within 15 days from the date
9.6 of postponement. If a student is unable to attend a course or cancels the registration in a
9.7 course, sponsor policies regarding refunds shall govern.

9.8 Subd. 13. **Facilities.** Except for Internet education offered pursuant to subdivision
9.9 5a, each course of study must be conducted in a classroom or other facility that is adequate
9.10 to comfortably accommodate the instructors and the number of students enrolled. The
9.11 sponsor may limit the number of students enrolled in a course. ~~Approved courses may be~~
9.12 ~~held on the premises of a company doing business in the regulated area only when the~~
9.13 ~~company is sponsoring the course offering, or where product application is appropriate~~
9.14 ~~and related.~~

9.15 Subd. 14. **Supplementary materials.** An adequate supply of supplementary
9.16 materials to be used or distributed in connection with an approved course must be available
9.17 at the time and place of the course offering in order to ensure that each student receives all
9.18 of the necessary materials. Outlines and any other materials that are reproduced must be
9.19 of readable quality.

9.20 Subd. 15. **Advertising courses.** (a) Paragraphs (b) to (g) govern the advertising
9.21 of continuing education courses.

9.22 (b) Advertising must be truthful and not deceptive or misleading. Courses may not
9.23 be advertised ~~in any manner~~ as approved for continuing education credit unless approval
9.24 has been granted in writing by the commissioner.

9.25 (c) ~~No~~ Once a course is approved, all advertisement, pamphlet, circular, or other
9.26 similar materials pertaining to an approved ~~offering may be~~ course circulated or distributed
9.27 in this state, ~~unless~~ must prominently display the following statement ~~is prominently~~
9.28 ~~displayed:~~

9.29 "This course has been approved by the Minnesota Department of Labor and Industry
9.30 for (approved number of hours) hours for residential contractor continuing
9.31 ~~(relevant industry)~~ education."

9.32 (d) Advertising of approved courses must be clearly distinguishable from the
9.33 advertisement of other nonapproved courses and services.

9.34 (e) Continuing education courses may not be advertised before approval unless
9.35 the course is described in ~~the any~~ advertising as "approval pending," ~~and an application~~
9.36 ~~for approval has been timely submitted to the commissioner and a denial has not been~~

~~received.~~ The sponsor must verbally notify licensees before commencement of the course if the course has been denied credit, has not been approved for credit, or has only been approved for partial credit by the commissioner.

(f) The number of hours for which a course has been approved must be prominently displayed on an advertisement for the course. If the course offering is longer than the number of hours of credit to be given, it must be clear that credit is not earned for the entire course.

(g) The course approval number must not be included in any advertisement.

Subd. 16. **Notice to students.** At the beginning of each approved offering, the following notice must be handed out in printed form or must be read to students:

"This educational offering is recognized by the Minnesota Department of Labor and Industry as satisfying (insert number of hours approved) hours of credit toward residential contractor continuing ~~(insert appropriate industry)~~ education requirements."

Subd. 17. **Audits.** The commissioner reserves the right to audit subject offerings with or without notice to the sponsor.

Subd. 18. **Falsification of reports.** A licensee, its qualified person, or an applicant found to have falsified an education report to the commissioner shall be considered to have violated the laws relating to the industry for which the person has a license and shall be subject to censure, limitation, condition, suspension, or revocation of the license or denial of the application for licensure.

The commissioner reserves the right to audit a licensee's continuing education records.

Subd. 19. **Waivers and extensions.** If a licensee provides documentation to the commissioner that the licensee or its qualifying person is unable, and will continue to be unable, to attend actual classroom course work because of a physical disability, medical condition, or similar reason, attendance at continuing education courses shall be waived for a period not to exceed one year. The commissioner shall require that the licensee or its qualifying person satisfactorily complete a self-study program to include reading a sufficient number of textbooks, or listening to a sufficient number of tapes, related to the ~~regulated~~ residential building contractor industry, as would be necessary for the licensee to satisfy continuing educational credit hour needs. The commissioner shall award the licensee credit hours for a self-study program by determining how many credit hours would be granted to a classroom course involving the same material and giving the licensee the same number of credit hours under this section. The licensee may apply each year for a new waiver upon the same terms and conditions as were necessary to secure the

original waiver, and must demonstrate that in subsequent years, the licensee was unable to complete actual classroom course work. The commissioner may request documentation of the condition upon which the request for waiver is based as is necessary to satisfy the commissioner of the existence of the condition and that the condition does preclude attendance at continuing education courses.

Upon written proof demonstrating a medical hardship, the commissioner shall extend, for up to 90 days, the time period during which the continuing education must be successfully completed. Loss of income from either attendance at courses or cancellation of a license is not a bona fide financial hardship. Requests for extensions must be submitted to the commissioner in writing no later than 60 days before the education is due and must include an explanation with verification of the hardship, plus verification of enrollment at an approved course of study on or before the extension period expires.

Subd. 20. **Reporting requirements.** Required continuing education must be reported in a manner prescribed by the commissioner. Licensees are responsible for maintaining copies of course completion certificates.

Subd. 21. **Residential building contractor, remodeler, and roofer education.** ~~(a) Each licensee must, during the licensee's first complete continuing education reporting period, complete and report one hour of continuing education relating to lead abatement rules in safe lead abatement procedures.~~

~~(b)~~ (a) Each licensee must, during each continuing education reporting period, complete and report one hour of continuing education relating to energy codes for or energy conservation measures applicable to residential buildings and other building codes designed to conserve energy.

(b) Immediately following the adoption date of a new residential code, the commissioner may prescribe that up to seven of the required 14 hours of continuing education credit per licensure period include education hours specifically designated to instruct licensees on new or existing State Building Code provisions.

Subd. 22. **Continuing education approval.** ~~(a)~~ Continuing education courses must be approved in advance by the commissioner of labor and industry. "Sponsor" means any person or entity offering approved education.

~~(b) For coordinators with an initial approval date before August 1, 2005, approval will expire on December 31, 2005. For courses with an initial approval date on or before December 31, 2000, approval will expire on April 30, 2006. For courses with an initial approval date after January 1, 2001, but before August 1, 2005, approval will expire on April 30, 2007.~~

12.1 Subd. 23. **Continuing education fees.** The following fees shall be paid to the
12.2 commissioner:

12.3 (1) initial course approval, ~~\$10~~ \$20 for each hour or fraction of one hour of
12.4 continuing education course approval sought. Initial course approval expires on the last
12.5 day of the 24th month after the course is approved;

12.6 (2) renewal of course approval, ~~\$10~~ \$20 per course. Renewal of course approval
12.7 expires on the last day of the 24th month after the course is renewed;

12.8 (3) initial coordinator approval, \$100. Initial coordinator approval expires on the last
12.9 day of the 24th month after the coordinator is approved; and

12.10 (4) renewal of coordinator approval, ~~\$10~~ \$20. Renewal of coordinator approval
12.11 expires on the last day of the 24th month after the coordinator is renewed.

12.12 Subd. 24. **Refunds.** All fees paid to the commissioner under this section are
12.13 nonrefundable, except that an overpayment of a fee shall be returned upon proper
12.14 application.

12.15 Sec. 2. **REPEALER.**

12.16 Minnesota Statutes 2008, section 326B.82, subdivisions 3, 4, and 9, are repealed.

APPENDIX
Repealed Minnesota Statutes: H3360-1

326B.82 DEFINITIONS.

Subd. 3. **Classroom hour.** "Classroom hour" means a 50-minute hour.

Subd. 4. **Coordinator.** "Coordinator" means an individual who is responsible for monitoring approved educational offerings.

Subd. 9. **Regulated industries.** "Regulated industries" means residential contracting, residential remodeling, or residential roofing. Each of these is a regulated industry.