

A bill for an act

relating to commerce; regulating the business of providing debt management services; providing enforcement powers, civil remedies, and criminal penalties; appropriating money; amending Minnesota Statutes 2006, section 325E.311, subdivision 6; proposing coding for new law as Minnesota Statutes, chapter 332A; repealing Minnesota Statutes 2006, sections 332.12; 332.13; 332.14; 332.15; 332.16; 332.17; 332.18; 332.19; 332.20; 332.21; 332.22; 332.23; 332.24; 332.25; 332.26; 332.27; 332.28; 332.29.

BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF MINNESOTA:

Section 1. Minnesota Statutes 2006, section 325E.311, subdivision 6, is amended to read:

Subd. 6. **Telephone solicitation.** "Telephone solicitation" means any voice communication over a telephone line for the purpose of encouraging the purchase or rental of, or investment in, property, goods, or services, whether the communication is made by a live operator, through the use of an automatic dialing-announcing device as defined in section 325E.26, subdivision 2, or by other means. Telephone solicitation does not include communications:

(1) to any residential subscriber with that subscriber's prior express invitation or permission; or

(2) by or on behalf of any person or entity with whom a residential subscriber has a prior or current business or personal relationship.

Telephone solicitation also does not include communications if the caller is identified by a caller identification service and the call is:

(i) by or on behalf of an organization that is identified as a nonprofit organization under state or federal law, unless the organization is a debt management services provider defined in section 332A.02;

(ii) by a person soliciting without the intent to complete, and who does not in fact complete, the sales presentation during the call, but who will complete the sales presentation at a later face-to-face meeting between the solicitor who makes the call and the prospective purchaser; or

(iii) by a political party as defined under section 200.02, subdivision 6.

Sec. 2. **[332A.02] DEFINITIONS.**

Subdivision 1. **Scope.** Unless a different meaning is clearly indicated by the context, for the purposes of this chapter the terms defined in this section have the meanings given them.

Subd. 2. **Accreditation.** "Accreditation" means certification as an accredited credit counseling provider by the International Standards Organization or the Council on Accreditation.

Subd. 3. **Attorney general.** "Attorney general" means the attorney general of the state of Minnesota.

Subd. 4. **Commissioner.** "Commissioner" means commissioner of commerce.

Subd. 5. **Controlling or affiliated party.** "Controlling or affiliated party" means any person directly or indirectly controlling, controlled by, or under common control with another person.

Subd. 6. **Debt management services agreement.** "Debt management services agreement" means the written contract between the debt management services provider and the debtor.

Subd. 7. **Debt management services plan.** "Debt management services plan" means the debtor's individualized package of debt management services set forth in the debt management services agreement.

Subd. 8. **Debt management services provider.** "Debt management services provider" means any person offering or providing debt management services to a debtor domiciled in this state, regardless of whether or not a fee is charged for the services and regardless of whether the person maintains a physical presence in the state. This term does not include services performed by the following when engaged in the regular course of their respective businesses and professions:

(1) attorneys at law, escrow agents, accountants, broker-dealers in securities;

(2) state or national banks, trust companies, savings associations, title insurance companies, insurance companies, and all other lending institutions duly authorized to transact business in Minnesota, provided no fee is charged for the service;

(3) persons who, as employees on a regular salary or wage of an employer not engaged in the business of debt management, perform credit services for their employer;

(4) public officers acting in their official capacities and persons acting as a debt management services provider pursuant to court order;

(5) any person while performing services incidental to the dissolution, winding up, or liquidation of a partnership, corporation, or other business enterprise;

(6) the state, its political subdivisions, public agencies, and their employees;

(7) credit unions and collection agencies, provided no fee is charged for the service;

(8) "qualified organizations" designated as representative payees for purposes of the Social Security and Supplemental Security Income Representative Payee System and the federal Omnibus Budget Reconciliation Act of 1990, Public Law 101-508; and

(9) accelerated mortgage payment providers. "Accelerated mortgage payment providers" are persons who, after satisfying the requirements of sections 332.30 to 332.303, receive funds to make mortgage payments to a lender or lenders, on behalf of mortgagors, in order to exceed regularly scheduled minimum payment obligations under the terms of the indebtedness. The term does not include: (i) persons or entities described in clauses (1) to (8); (ii) mortgage lenders or servicers, industrial loan and thrift companies, or regulated lenders under chapter 56; or (iii) persons authorized to make loans under section 47.20, subdivision 1. For purposes of this clause and sections 332.30 to 332.303, "lender" means the original lender or that lender's assignee, whichever is the current mortgage holder.

Subd. 9. **Debt management services.** "Debt management services" means the provision of any one or more of the following:

(1) managing the financial affairs of an individual by distributing income or money to the individual's creditors;

(2) receiving funds for the purpose of distributing the funds among creditors in payment or partial payment of obligations of a debtor; or

(3) settling, adjusting, prorating, pooling, or liquidating the indebtedness of a debtor.

Any person so engaged or holding out as so engaged is deemed to be engaged in the provision of debt management services regardless of whether or not a fee is charged for such services.

Subd. 10. **Debtor.** "Debtor" means the person for whom the debt prorating service is performed.

Subd. 11. **Person.** "Person" means any individual, firm, partnership, association, or corporation.

4.1 Subd. 12. **Registrant.** "Registrant" means any person registered by the
4.2 commissioner pursuant to this chapter and, where used in conjunction with an act or
4.3 omission required or prohibited by this chapter, shall mean any person performing debt
4.4 prorating services.

4.5 Sec. 3. **[332A.03] REQUIREMENT OF REGISTRATION.**

4.6 On or after August 1, 2007, it is unlawful for any person, whether or not located in
4.7 this state, to operate as a debt management service provider or provide debt management
4.8 services, including but not limited to offering, advertising, or executing or causing to
4.9 be executed any debt management services or debt management services agreement,
4.10 except as authorized by law without first becoming registered as provided in this
4.11 chapter. A person who possesses a valid license as a debt prorater that was issued by the
4.12 commissioner before August 1, 2007, is deemed to be registered as a debt management
4.13 services provider until the date the debt prorater license expires, at which time the licensee
4.14 must obtain a renewal as a debt management service provider in compliance with this
4.15 chapter. Debt proraters who were not required to be licensed as debt proraters before
4.16 August 1, 2007, may continue to provide debt management services without complying
4.17 with this chapter to those debtors who entered into a contract to participate in a debt
4.18 management plan before August 1, 2007, except that the debt prorater must comply with
4.19 section 332A.13, subdivision 2.

4.20 Sec. 4. **[332A.04] REGISTRATION.**

4.21 Subdivision 1. **Form.** Application for registration to operate as a debt management
4.22 services provider in this state must be made in writing to the commissioner, under oath, in
4.23 the form prescribed by the commissioner, and must contain:

4.24 (1) the full name of each principal of the entity applying;

4.25 (2) the address, which must not be a post office box, and the telephone and, if
4.26 applicable, e-mail address, of the applicant;

4.27 (3) identification of the trust account required under section 332A.13;

4.28 (4) consent to the jurisdiction of the courts of this state;

4.29 (5) the name and address of the registered agent authorized to accept service of
4.30 process on behalf of the applicant or appointment of the commissioner as the applicant's
4.31 agent for purposes of accepting service of process;

4.32 (6) disclosure of:

4.33 (i) whether any controlling or affiliated party has ever been convicted of a crime
4.34 or found civilly liable for an offense involving moral turpitude, including forgery,

embezzlement, obtaining money under false pretenses, larceny, extortion, conspiracy to defraud, or any other similar offense or violation, or any violation of a federal or state law or regulation in connection with activities relating to the rendition of debt management services or involving any consumer fraud, false advertising, deceptive trade practices, or similar consumer protection law;

(ii) any judgments, private or public litigation, tax liens, written complaints, administrative actions, or investigations by any government agency against the applicant or any officer, director, manager, or shareholder owning more than five percent interest in the applicant, unresolved or otherwise, filed within the preceding ten years;

(iii) whether the applicant or any person employed by the applicant has had a record of having defaulted in the payment of money collected for others, including the discharge of debts through bankruptcy proceedings; and

(iv) whether the applicant's license or registration to provide debt management services in any other state has ever been revoked or suspended;

(7) a copy of the applicant's standard debt management services agreement that the applicant intends to execute with debtors;

(8) proof of accreditation of:

(i) the debt management services provider; and

(ii) all individuals employed by, under contract with, or otherwise agents of the provider who offer to provide or provide debt management services; and

(9) any other information and material as the commissioner may require.

Subd. 2. **Term and scope of registration.** The registration must remain in full force and effect for one calendar year or until it is surrendered by the licensee or revoked or suspended by the commissioner. The registration is limited solely to the business of providing debt management services.

Subd. 3. **Fees.** The registration application must be accompanied by payment of \$1,000 as a registration fee.

Subd. 4. **Bond.** The registration application must be accompanied by payment of a surety bond in which the applicant shall be the obligor, in a sum to be determined by the commissioner but not less than \$5,000, and in which an insurance company, which is duly authorized by the state of Minnesota to transact the business of fidelity and surety insurance, shall be a surety. However, the commissioner may accept a deposit in cash, or securities that may legally be purchased by savings banks or for trust funds of an aggregate market value equal to the bond requirement, in lieu of the surety bond. The cash or securities must be deposited with the commissioner of finance. The commissioner may also require a fidelity bond in an appropriate amount covering employees of any

applicant. Each branch office or additional place of business of an applicant must be bonded as provided in this subdivision. In determining the bond amount necessary for the maintenance of any office whether it is a surety bond, fidelity bond, or both, the commissioner shall consider the financial responsibility, experience, character, and general fitness of the debt management services provider and its operators and owners; the volume of business handled or proposed to be handled; the location of the office and the geographical area served or proposed to be served; and other information the commissioner may deem pertinent based upon past performance, previous examinations, annual reports, and manner of business conducted in other states.

Subd. 5. Condition of bond. The applicant shall be the obligor. The bond must run to the state of Minnesota for the use of the state and of any person or persons who may have a cause of action against the obligor arising out of the obligor's activities as a debt management service provider. The bond must be conditioned that the obligor will not commit any fraudulent act and will faithfully conform to and abide by the provisions of this chapter and of all rules lawfully made by the commissioner hereunder and pay to the state and to any such person or persons any and all money that may become due or owing to the state or to such person or persons from the obligor under and by virtue of this chapter.

Subd. 6. Right of action on bond. If the registrant has failed to account to a debtor or distribute to the debtor's creditors the amounts required by this chapter and the debt management services agreement between the debtor and registrant, the debtor or the debtor's legal representative or receiver, the commissioner, or the attorney general, shall have, in addition to all other legal remedies, a right of action in the name of the debtor on the bond or the security given pursuant to this section, for loss suffered by the debtor, not exceeding the face of the bond or security, and without the necessity of joining the registrant in such suit or action.

Subd. 7. Registrant list. The commissioner must maintain a list of registered debt management services providers. The list must be made available to the public in written form upon request and on the Department of Commerce Web site.

Sec. 5. [332A.05] NONASSIGNMENT OF REGISTRATION.

A registration must not be transferred or assigned without the consent of the commissioner.

Sec. 6. [332A.06] RENEWAL OF REGISTRATION.

Each year, each registrant under the provisions of this chapter must, not more than 60 nor less than 30 days before its registration is to expire, apply to the commissioner for

renewal of its registration on a form prescribed by the commissioner. The application must be signed by the registrant under penalty of perjury, contain current information on all matters required in the original application, and be accompanied by a payment of \$250. The registrant must maintain a continuous surety bond that satisfies the requirements of section 332A.04, subdivision 4, provided that the commissioner may require a different amount that is at least equal to the largest amount that has accrued in the trust account during the previous year. The renewal is effective for one year.

Sec. 7. [332A.07] OTHER DUTIES OF REGISTRANT.

Subdivision 1. Requirement to update information. A registrant must update any information required by this section provided in its original or renewal application not later than 90 days after the date the events precipitating the update occurred.

Subd. 2. Inspection of debtor of registration. Each registrant must maintain a copy of its registration in its files. The registrant must allow a debtor, upon request, to inspect the registration.

Sec. 8. [332A.08] DENIAL OF REGISTRATION.

The commissioner, with notice to the applicant by certified mail sent to the address listed on the application, may deny an application for a registration upon finding that applicant:

(1) has submitted an application required under section 332A.04 that contains incorrect, misleading, incomplete, or materially untrue information. An application is incomplete if it does not include all the information required in section 332A.04;

(2) has failed to pay any fee or pay or maintain any bond required by this chapter, or failed to comply with any order, decision, or finding of the commissioner made pursuant to and within the authority of this chapter;

(3) has violated any provision of this chapter or any rule or direction lawfully made by the commissioner under and within the authority of this chapter;

(4) or any controlling or affiliated party has ever been convicted of a crime or found civilly liable for an offense involving moral turpitude, including forgery, embezzlement, obtaining money under false pretenses, larceny, extortion, conspiracy to defraud, or any other similar offense or violation, or any violation of a federal or state law or regulation in connection with activities relating to the rendition of debt management services or any consumer fraud, false advertising, deceptive trade practices, or similar consumer protection law;

(5) has had a registration or license previously revoked or suspended in this state or any other state or the applicant or licensee has been permanently or temporarily enjoined by any court of competent jurisdiction from engaging in or continuing any conduct or practice involving any aspect of the debt management services provider business; or any controlling or affiliated party has been an officer, director, manager, or shareholder owning more than a ten percent interest in a debt management services provider whose registration has previously been revoked or suspended in this state or any other state, or who has been permanently or temporarily enjoined by any court of competent jurisdiction from engaging in or continuing any conduct or practice involving any aspect of the debt management services provider business;

(6) has made any false statement or representation to the commissioner;

(7) is insolvent;

(8) refuses to fully comply with an investigation or examination of the debt management service provider by the commissioner;

(9) has improperly withheld, misappropriated, or converted any money or properties received in the course of doing business;

(10) has failed to have a trust account with an actual cash balance equal to or greater than the sum of the escrow balances of each debtor's account;

(11) has defaulted in making payments to creditors on behalf of debtors as required by agreements between the provider and debtor; or

(12) has used fraudulent, coercive, or dishonest practices, or demonstrated incompetence, untrustworthiness, or financial irresponsibility in this state or elsewhere.

Sec. 9. [332A.09] SUSPENDING, REVOKING, OR REFUSING TO RENEW REGISTRATION.

Subdivision 1. **Procedure.** The commissioner may revoke, suspend, or refuse to renew any registration issued hereunder, or may levy a civil penalty under section 45.027, or any combination of actions, if the debt management service provider or any controlling or affiliated person has committed any act or omission for which the commissioner could have refused to issue an initial registration or renew an existing registration. Revocation of or refusal to renew a registration must be upon notice and hearing as prescribed in the Administrative Procedure Act, sections 14.57 to 14.69. The notice must set a time for hearing before the commissioner not less than 20 nor more than 30 days after service of the notice, provided the registrant may waive the 20-day minimum. The commissioner may, in the notice, suspend the registration for a period not to exceed 60 days. Unless the notice states that the registration is suspended, pending the determination of the main issue, the

registrant may continue to transact business until the final decision of the commissioner.
If the registration is suspended, the commissioner shall hold a hearing and render a final
determination within ten days of a request by the registrant. If the commissioner fails to
do so, the suspension shall terminate and be of no force or effect.

Subd. 2. **Notification of interested persons.** After the notice and hearing required
in subdivision 1, upon issuing an order suspending or revoking a registration or refusing to
renew a registration, the commissioner may notify all individuals who have contracts with
the affected registrant and all creditors who have agreed to a debt management services
plan that the registration has been revoked and that the order is subject to appeal.

Subd. 3. **Receiver for funds of sanctioned registrant.** When an order is issued
revoking or refusing to renew a registration, the commissioner may apply and the district
court must appoint a receiver to temporarily or permanently receive the assets of the
registrant pending a final determination of the validity of the order.

Sec. 10. [332A.10] WRITTEN DEBT MANAGEMENT SERVICES
AGREEMENT.

Subdivision 1. **Written agreement required.** A debt management services provider
may not perform any debt management services or receive any money related to a debt
management plan until the provider has obtained a debt management services agreement
that contains all material terms of the agreement between the debt management services
provider and the debtor. A debt management services agreement must be in writing, dated,
and signed by the debt management services provider and the debtor. The registrant must
furnish the debtor with a copy of the signed contract upon execution.

Subd. 2. **Actions prior to written agreement.** No person may provide debt
management services for a debtor unless the person first has:

(1) provided the debtor individualized counseling and educational information
that, at a minimum, addresses managing household finances, managing credit and debt,
budgeting, and personal savings strategies;

(2) prepared in writing and provided to the debtor, in a form that the debtor may
keep, an individualized financial analysis and a proposed debt management plan listing the
debtor's known debts with specific recommendations regarding actions the debtor should
take to reduce or eliminate the amount of the debts, including written disclosure that
debt management services are not suitable for all debtors and that there are other ways,
including bankruptcy, to deal with indebtedness;

(3) made a determination supported by an individualized financial analysis that the
debtor can reasonably meet the requirements of the proposed debt management plan

10.1 and that there is a net tangible benefit to the debtor of entering into the proposed debt
10.2 management plan; and

10.3 (4) prepared, in a form the debtor may keep, a written list identifying all known
10.4 creditors of the debtor that the provider reasonably expects to participate in the plan
10.5 and the creditors, including secured creditors, that the provider reasonably expects not
10.6 to participate.

10.7 Subd. 3. **Required terms.** (a) Each debt management services agreement must
10.8 contain the following terms, which must be disclosed prominently and clearly in bold print
10.9 on the front page of the agreement, segregated by bold lines from all other information on
10.10 the page:

10.11 (1) the fee amount to be paid by the debtor and whether the initial fee amount is
10.12 refundable or nonrefundable;

10.13 (2) the monthly fee amount or percentage to be paid by the debtor; and

10.14 (3) the total amount of fees reasonably anticipated to be paid by the debtor over
10.15 the term of the agreement.

10.16 (b) Each debt management services agreement must also contain the following:

10.17 (1) a disclosure that if the amount of debt owed is increased by interest, late fees,
10.18 over the limit fees, and other amounts imposed by the creditor the length of the debt
10.19 management services agreement will be extended and remain in force and that the total
10.20 dollar charges agreed upon may increase at the rate agreed upon in the original contract
10.21 agreement;

10.22 (2) a prominent statement describing the terms upon which the debtor may cancel
10.23 the contract as set forth in section 332A.11;

10.24 (3) a detailed description of all services to be performed by the debt management
10.25 services provider for the debtor;

10.26 (4) the debt management service provider's refund policy; and

10.27 (5) the debt management service provider's principal business address and the name
10.28 and address of its agent in this state authorized to receive service of process.

10.29 Subd. 4. **Prohibited terms.** The following terms shall not be included in the debt
10.30 management services agreement:

10.31 (1) a hold harmless clause;

10.32 (2) a confession of judgment, or a power of attorney to confess judgment against the
10.33 debtor or appear as the debtor in any judicial proceeding;

10.34 (3) a waiver of the right to a jury trial, if applicable, in any action brought by
10.35 or against a debtor;

11.1 (4) an assignment of or order for payment of wages or other compensation for
11.2 services;

11.3 (5) a provision in which the debtor agrees not to assert any claim or defense arising
11.4 out of the debt management services agreement;

11.5 (6) a waiver of any provision of this chapter or a release of any obligation required
11.6 to be performed on the part of the debt management services provider; or

11.7 (7) a mandatory arbitration clause.

11.8 Subd. 5. **New debt management services agreements; modification of existing**
11.9 **agreements.** (a) Separate and additional debt management services agreements that
11.10 comply with this chapter may be entered into by the debt management services provider
11.11 and the debtor provided that no additional initial fee may be charged by the debt
11.12 management services provider.

11.13 (b) Any modification of an existing debt management services agreement, including
11.14 any increase in the number or amount of debts included in the debt management service,
11.15 must be in writing and signed by both parties. No fees, charges, or other consideration
11.16 may be demanded from the debtor for the modification, other than an increase in the
11.17 amount of the monthly maintenance fee established in the original debt management
11.18 services agreement.

11.19 Sec. 11. **[332A.11] RIGHT TO CANCEL.**

11.20 Subdivision 1. **Debtor's right to cancel.** A debtor has the right to cancel the debt
11.21 management services agreement without cause at any time upon ten days' written notice to
11.22 the debt management service provider. In the event of cancellation, the debt management
11.23 service provider must, within ten days of the cancellation, notify the debtor's creditors of
11.24 the cancellation and provide a refund of all unexpended funds paid by or for the debtor
11.25 to the debt management service provider.

11.26 Subd. 2. **Notice of debtor's right to cancel.** A debt management services
11.27 agreement must contain, on its face, in an easily readable typeface immediately adjacent
11.28 to the space for signature by the debtor, the following notice: "Right To Cancel: You have
11.29 the right to cancel this contract at any time on ten days' written notice."

11.30 Subd. 3. **Automatic termination.** Upon the payment of all listed debts and
11.31 fees, the debt management services agreement must automatically terminate, and all
11.32 unexpended funds paid by or for the debtor to the debt management service provider
11.33 must be immediately returned to the debtor.

11.34 Subd. 4. **Debt management services provider's right to cancel.** A debt
11.35 management services provider may cancel a debt management services agreement with

12.1 good cause upon 30 days' written notice to the debtor. Within ten days of the cancellation,
12.2 the debt management services provider must: (1) notify the debtor's creditors of the
12.3 cancellation; and (2) return to the debtor all unexpended funds paid by or for the debtor.

12.4 Sec. 12. **[332A.12] BOOKS, RECORDS, AND INFORMATION.**

12.5 Subdivision 1. **Records retention.** Every registrant must keep, and use in the
12.6 registrant's business, such books, accounts, and records, including electronic records, as
12.7 will enable the commissioner to determine whether the registrant is complying with this
12.8 chapter and of the rules, orders, and directives adopted by the commissioner pursuant to
12.9 this chapter. Every registrant must preserve such books, accounts, and records for at least
12.10 six years after making the final entry on any transaction recorded therein. Examinations
12.11 of the books, records, and method of operations conducted under the supervision of the
12.12 commissioner shall be done at the cost of the registrant. The cost must be assessed as
12.13 determined pursuant to section 46.131.

12.14 Subd. 2. **Statements to debtors.** Each registrant must maintain and must make
12.15 available records and accounts that will enable each debtor to ascertain the amounts
12.16 paid to the creditors of the debtor. A statement showing amounts received from the
12.17 debtor, disbursements to each creditor, amounts which any creditor has agreed to accept
12.18 as payment in full for any debt owed the creditor by the debtor, charges deducted by
12.19 the registrant, and such other information as the commissioner may prescribe must be
12.20 furnished by the registrant to the debtor at least monthly and, in addition, upon any
12.21 cancellation or termination of the contract. In addition to the statements required by this
12.22 subdivision, each debtor must have reasonable access, without cost, by electronic or other
12.23 means, to information in the registrant's files applicable to the debtor. These statements,
12.24 records, and accounts must otherwise remain confidential except for duly authorized state
12.25 and government officials, the commissioner, the attorney general, the debtor, and the
12.26 debtor's representative and designees. Each registrant must prepare and retain in the file of
12.27 each debtor a written analysis of the debtor's income and expenses to substantiate that the
12.28 plan of payment is feasible and practicable.

12.29 Sec. 13. **[332A.13] FEES, PAYMENTS, AND CONSENT OF CREDITORS.**

12.30 Subdivision 1. **Origination fee; credit background report cost.** The registrant
12.31 may charge a nonrefundable origination fee of not more than \$50, which may be retained
12.32 by the registrant from the initial amount paid by the debtor to the registrant.

13.1 Subd. 2. **Monthly maintenance fee.** The registrant may charge a periodic fee for
13.2 account maintenance or other purposes, but only if the fee is reasonable for the service
13.3 provider and does exceed the lesser of 15 percent of the monthly payment amount or \$75.

13.4 Subd. 3. **Additional fees unauthorized.** A registrant may not impose any fee or
13.5 other charge or receive any funds or other payment other than the initial fee or monthly
13.6 maintenance fee authorized by this section.

13.7 Subd. 4. **Amount of periodic payments retained.** The registrant may retain as
13.8 payment for the fees authorized by this section no more than 15 percent of any periodic
13.9 payment made to the registrant by the debtor. The remaining 85 percent must be disbursed
13.10 to listed creditors pursuant to and in accordance with the debt management services
13.11 agreement. No fees or charges may be received or retained by the registrant for any
13.12 handling of recurring payments. Recurrent payments include current rent, house, utility,
13.13 telephone, maintenance as defined in section 518.27, child support, insurance premiums,
13.14 and such other payments as the commissioner may by rule prescribe.

13.15 Subd. 5. **Advance payments.** No fees or charges may be received or retained for
13.16 any payments by the debtor made more than the following number of days in advance
13.17 of the date specified in the debt management services agreement on which they are due:
13.18 (1) 42 days in the case of contracts requiring monthly payments; (2) 15 days in the case
13.19 of agreements requiring biweekly payments; or (3) seven days in the case of agreements
13.20 requiring weekly payments. For those agreements which do not require payments in
13.21 specified amounts, a payment is deemed an advance payment to the extent it exceeds twice
13.22 the average regular payment theretofore made by the debtor pursuant to that contract.
13.23 This subdivision does not apply when it is the intention of the debtor to use the advance
13.24 payments to satisfy future payment of obligations due within 30 days under the contract.
13.25 This subdivision supersedes any inconsistent provision of this chapter.

13.26 Subd. 6. **Consent of creditors.** A registrant must actively seek to obtain the consent
13.27 of all creditors to the debt management services plan set forth in the debt management
13.28 services agreement. Consent by a creditor may be express and in writing, or may be
13.29 evidenced by acceptance of a payment made pursuant to the debt management services
13.30 plan set forth in the contract. The registrant must notify the debtor within ten days of any
13.31 failure to obtain the required consent and of the debtor's right to cancel without penalty.
13.32 The notice must be in a form as the commissioner shall prescribe. Nothing contained in
13.33 this section is deemed to require the return of any origination fee and any fees earned by
13.34 the registrant prior to cancellation or default.

13.35 Subd. 7. **Withdrawal of creditor.** Whenever a creditor withdraws from a debt
13.36 management services plan, or refuses to participate in a debt management services plan,

14.1 the registrant must promptly notify the debtor of the withdrawal or refusal. In no case
14.2 may this notice be provided more than 15 days after the debt management services plan
14.3 learns of the creditor's decision to withdraw from or refuse to participate in a plan. This
14.4 notice must include the identity of the creditor withdrawing from the plan, the amount of
14.5 the monthly payment to that creditor, and the right of the debtor to cancel the agreement
14.6 under section 332A.11.

14.7 Subd. 8. **Payments held in trust.** The registrant must maintain a separate trust
14.8 account and deposit in the account all payments received from the moment that they are
14.9 received, except that the registrant may commingle the payment with the registrant's
14.10 own property or funds, but only to the extent necessary to ensure the maintenance of a
14.11 minimum balance if the financial institution at which the trust account is held requires
14.12 a minimum balance to avoid the assessment of fees or penalties for failure to maintain
14.13 a minimum balance. All disbursements, whether to the debtor or to the creditors of the
14.14 debtor, or to the registrant, must be made from such account.

14.15 Subd. 9. **Timely payment of creditors.** The registrant must disburse any funds
14.16 paid by or on behalf of a debtor to creditors of the consumer within 42 days after receipt
14.17 of the funds, or earlier if necessary to comply with the due date in the contract between
14.18 the debtor and the creditor, unless the reasonable payment of one or more of the debtor's
14.19 obligations requires that the funds be held for a longer period so as to accumulate a sum
14.20 certain, or where the debtor's payment is returned for insufficient funds or other reason
14.21 that makes the withholding of such payments in the net interest of the debtor.

14.22 **Sec. 14. ~~[332A.14]~~ PROHIBITIONS.**

14.23 A registrant shall not:

14.24 (1) purchase from a creditor any obligation of a debtor;

14.25 (2) use, threaten to use, seek to have used, or seek to have threatened the use of any
14.26 legal process, including but not limited to garnishment and repossession of personal
14.27 property, against any debtor while the debt management services agreement between the
14.28 registrant and the debtor remains executory;

14.29 (3) advise a debtor to stop paying a creditor until a debt management service plan is
14.30 in place;

14.31 (4) require as a condition of performing debt management services the purchase of
14.32 any services, stock, insurance, commodity, or other property or any interest therein either
14.33 by the debtor or the registrant;

15.1 (5) compromise any debts unless the prior written approval of the debtor has been
15.2 obtained to such compromise and unless such compromise inures solely to the benefit
15.3 of the debtor;

15.4 (6) receive from any debtor as security or in payment of any fee a promissory note
15.5 or other promise to pay or any mortgage or other security, whether as to real or personal
15.6 property;

15.7 (7) lend money or provide credit to any debtor if any interest or fee is charged,
15.8 or directly or indirectly collect any fee for referring, advising, procuring, arranging, or
15.9 assisting a consumer in obtaining any extension of credit or other debtor service from a
15.10 lender or service provider;

15.11 (8) structure a debt management services agreement that would result in negative
15.12 amortization of any debt in the plan;

15.13 (9) engage in any unfair, deceptive, or unconscionable act or practice in connection
15.14 with any service provided to any debtor;

15.15 (10) offer, pay, or give any material cash fee, gift, bonus, premium, reward, or other
15.16 compensation to any person for referring any prospective customer to the registrant or for
15.17 enrolling a debtor in a debt management services plan, or provide any other incentives
15.18 for employees or agents of the debt management services provider to induce debtors to
15.19 enter into a debt management plan;

15.20 (11) receive any cash, fee, gift, bonus, premium, reward, or other compensation
15.21 from any person other than the debtor or a person on the debtor's behalf in connection with
15.22 activities as a registrant, provided that this paragraph does not apply to a registrant which
15.23 is a bona fide nonprofit corporation duly organized under chapter 317A;

15.24 (12) enter into a contract with a debtor unless a thorough written budget analysis
15.25 indicates that the debtor can reasonably meet the requirements of the financial adjustment
15.26 plan and will be benefited by the plan;

15.27 (13) in any way charge or purport to charge or provide any debtor credit insurance in
15.28 conjunction with any contract or agreement involved in the debt management services
15.29 plan;

15.30 (14) operate or employ a person who is an employee or owner of a collection agency
15.31 or process-serving business; or

15.32 (15) require or attempt to require payment of a sum that the registrant states,
15.33 discloses, or advertises to be a voluntary contribution from the debtor.

15.34 Sec. 15. **[332A.15] RULES.**

16.1 The commissioner may make and file in accordance with the provisions of chapter
16.2 14 such reasonable rules as shall be necessary for the administration of this chapter.

16.3 Sec. 16. **[332A.16] ADVERTISEMENT OF DEBT MANAGEMENT SERVICES**
16.4 **PLANS.**

16.5 No debt management services provider may make false, deceptive, misleading
16.6 statements, or omissions about the rates, terms, or conditions of an actual or proposed
16.7 debt management services plan or its debt management services, or create the likelihood
16.8 of consumer confusion or misunderstanding regarding its services, including but not
16.9 limited to the following:

16.10 (1) represent that the debt management services provider is a nonprofit, not-for-profit,
16.11 or has similar status or characteristics if some or all of the debt management services will
16.12 be provided by a for-profit company that is a controlling or affiliated party to the debt
16.13 management service provider; or

16.14 (2) make any communication that gives the impression that the debt management
16.15 service provider is acting on behalf of a government agency.

16.16 Sec. 17. **[332A.17] DEBT MANAGEMENT SERVICES AGREEMENT VOID.**

16.17 Any debtor has the right to rescind any debt management services agreement with a
16.18 debt management service provider that commits a material violation of this chapter. On
16.19 rescission, all fees paid to the debt management service provider or any other person
16.20 other than creditors of the debtor must be returned to the debtor entering into the debt
16.21 management services agreement within ten days of rescission of the debt management
16.22 services agreement.

16.23 Sec. 18. **[332A.18] ENFORCEMENT; REMEDIES.**

16.24 Subdivision 1. **Violation a deceptive practice.** A violation of any of the provisions
16.25 of this chapter is considered an unfair or deceptive trade practice under section 8.31,
16.26 subdivision 1. A private right of action under section 8.31 by an aggrieved debtor is in
16.27 the public interest.

16.28 Subd. 2. **Private right of action.** (a) A debt management service provider who fails
16.29 to comply with any of the provisions of this chapter is liable in an individual action for
16.30 the sum of: (i) actual, incidental, and consequential damages sustained by the debtor as a
16.31 result of the failure; and (ii) statutory damages of up to \$1,000.

16.32 (b) A debt management service provider who fails to comply with any of the
16.33 provisions of this chapter is liable in a class action for the sum of: (i) the amount that each

17.1 named plaintiff could recover under paragraph (a), clause (i); and (ii) such amount as the
17.2 court may allow for all other class members.

17.3 (c) In determining the amount of statutory damages, the court shall consider, among
17.4 other relevant factors:

17.5 (1) the frequency, nature, and persistence of noncompliance;

17.6 (2) the extent to which the noncompliance was intentional; and

17.7 (3) in the case of a class action, the number of debtors adversely affected.

17.8 (d) A plaintiff or class successful in a legal or equitable action is entitled to the costs
17.9 of the action, plus reasonable attorney fees.

17.10 Subd. 3. **Injunctive relief.** A debtor may sue a debt management services provider
17.11 for temporary or permanent injunctive or other appropriate equitable relief to prevent
17.12 violations of any provision of this chapter. A court must grant injunctive relief on a
17.13 showing that the debt management services provider has violated any provision of this
17.14 chapter, or in the case of a temporary injunction, on a showing that the debtor is likely
17.15 to prevail on allegations that the debt management services provider violated with any
17.16 provision of this chapter.

17.17 Subd. 4. **Remedies cumulative.** The remedies provided in this section are
17.18 cumulative and do not restrict any remedy that is otherwise available. The provisions
17.19 of this chapter are not exclusive and are in addition to any other requirements, rights,
17.20 remedies, and penalties provided by law.

17.21 Subd. 5. **Public enforcement.** The attorney general shall enforce this chapter
17.22 under section 8.31.

17.23 Subd. 6. **Criminal penalties.** Any person willfully violating any of the provisions
17.24 of this chapter shall be guilty of a gross misdemeanor.

17.25 Sec. 19. **[332A.19] INVESTIGATION.**

17.26 The commissioner may examine the books and records of every registrant and of
17.27 any person engaged in the business of providing debt management services as defined
17.28 in section 332A.02 at any reasonable time. The commissioner once during any calendar
17.29 year may require the submission of an audit prepared by a certified public accountant of
17.30 the books and records of each registrant hereunder. If the registrant has, within one year
17.31 previous to the commissioner's demand, had an audit prepared for some other purpose,
17.32 this audit may be submitted to satisfy the requirement of this section. The commissioner
17.33 may investigate any complaint concerning violations of this chapter and may require the
17.34 attendance and sworn testimony of witnesses and the production of documents.

18.1 Sec. 20. **APPROPRIATION.**

18.2 \$..... is appropriated from the general fund to the commissioner of commerce
18.3 for expenses associated with the licensing of debt management service providers. The
18.4 appropriation is available until spent.

18.5 Sec. 21. **REPEALER.**

18.6 Minnesota Statutes 2006, sections 332.12; 332.13; 332.14; 332.15; 332.16; 332.17;
18.7 332.18; 332.19; 332.20; 332.21; 332.22; 332.23; 332.24; 332.25; 332.26; 332.27; 332.28;
18.8 and 332.29, are repealed.